Ambetter of Oklahoma (Ambetter) and Wellcare of Oklahoma (Wellcare) Musculoskeletal (MSK) Management Program

Effective August 1, 2023

Provider Training Presented by: Gina Braswell, OTR/L Senior Manager of Provider Relations



National Imaging Associates, Inc. (NIA) Program Agenda 📂

Our MSK Program



Authorization Process

Other Program Components



Provider Tools and Contact Information

RadMD Demo

Questions and Answers

NIA Specialty Solutions

National Footprint / Medicaid Experience



Since 1995 – delivering Medical Specialty Solutions; one of the *goto* care partners in industry.

91 health plans/markets – partnering with NIA for management of Medical Specialty Solutions.

33.69M national lives – participating in an NIA Medical Specialty Solutions Program nationally.

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Diverse populations – Medicaid, Exchanges, Medicare, Commercial, FEP, Provider Entities.

Medicaid/Medicare Expertise/Insights



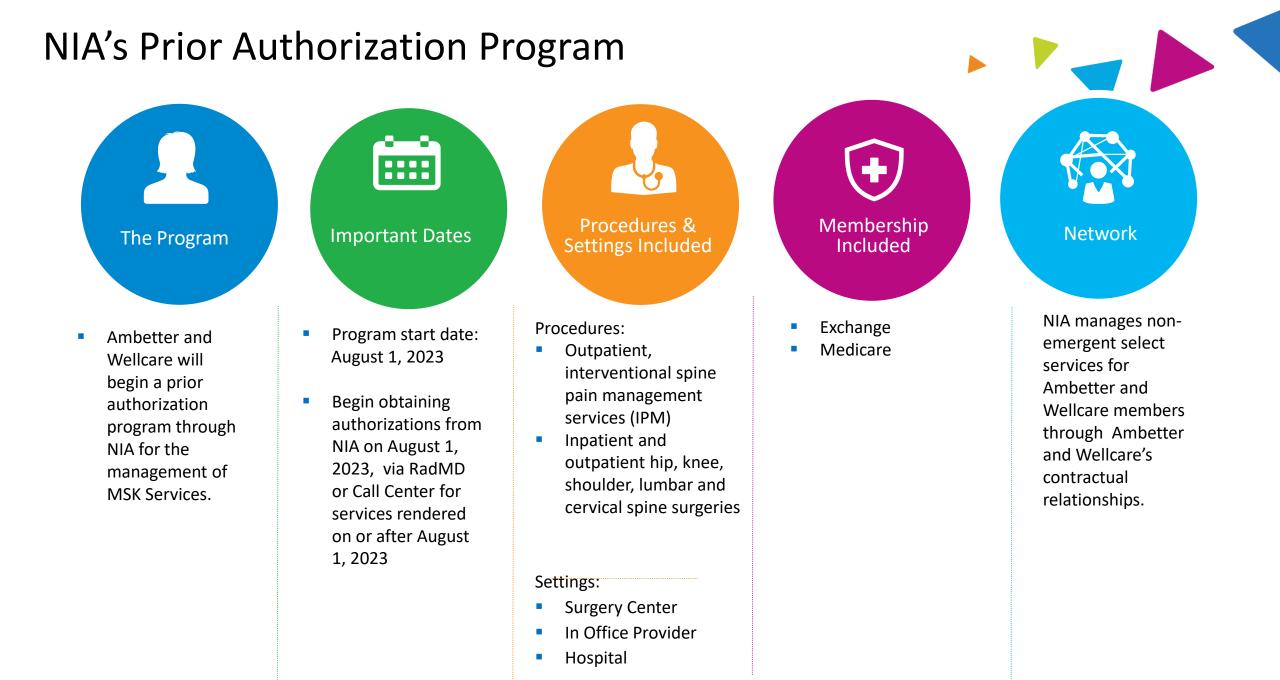
54 Medicaid plans/markets with NIA Medical Specialty Solutions in place.

18.65M Medicaid lives – in addition to 2.15M Medicare Advantage lives participating in an NIA Medical Specialty Solutions program nationally.

Intensive Clinical Specialization & Breadth

Specialized Physician Teams

- 160+ actively practicing, licensed, board-certified physicians
- 28 specialties and sub-specialties



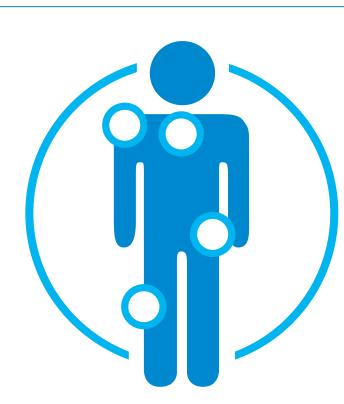


NIA's IPM Solution

Procedures Requiring Prior Authorization Through NIA's Call Center and RadMD

Targeted IPM Procedures Performed in an Outpatient Facility or office

- Spinal Epidural Injections
- Paravertebral Facet Joint Injections or Blocks
- Paravertebral Facet Joint Denervation(Radiofrequency (RF) Neurolysis)
- Sacroiliac joint injections
- Sympathetic Nerve Blocks
- Spinal Cord Stimulators





Excluded from the Program IPM Procedures Performed in the following Settings:

- Hospital Inpatient
- Observation Room
- Emergency Room/Urgent Care Facility

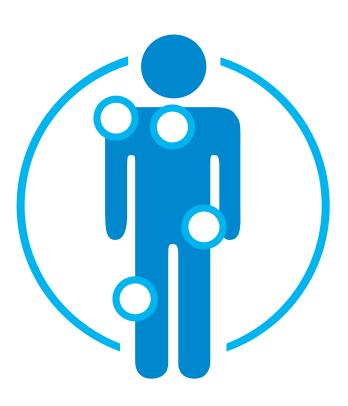
 NIA will use the Ambetter and Wellcare network of Pain Management Physicians, Hospitals and In-Office Providers as it's preferred providers for delivering Outpatient IPM Services to Ambetter and Wellcare members.

NIA's Lumbar and Cervical Spine Surgery



Targeted Lumbar and Cervical Spine Surgery Procedures Performed in an Inpatient and Outpatient Facility

- Lumbar Microdiscectomy
- Lumbar Decompression (Laminotomy, Laminectomy, Facetectomy & Foraminotomy)
- Lumbar Spine Fusion (Arthrodesis) With or Without Decompression – Single & Multiple Levels
- Cervical Anterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression (without fusion)
- Cervical Artificial Disc Replacement Single & Two Levels
- Cervical Anterior Decompression (without fusion)





Excluded from the Program Surgeries Performed in the following Settings:

 Emergency Surgery – admitted via the Emergency Room

Please note that CPT Codes 22800-22819 used for reconstructive spinal deformity surgery do not require NIA/Ambetter and Wellcare prior authorization. NIA will monitor the use of these CPT codes, but prior authorization is not currently required.



NIA's Hip, Knee and Shoulder Surgery Performed in an Inpatient and Outpatient Facility

Targeted Hip Surgery

- Revision/Conversion Hip Arthroplasty
- Total Hip Arthroplasty/Resurfacing
- Femoroacetabular Impingement (FAI) Hip Surgery (includes CAM/pincher & labral repair)
- Hip Surgery Other (includes synovectomy, loose body removal, debridement, diagnostic hip arthroscopy, and extra-articular arthroscopy knee)

Targeted Knee Surgery

- Revision Knee Arthroplasty
- Total Knee Arthroplasty (TKA)
- Partial-Unicompartmental Knee Arthroplasty (UKA)
- Knee Manipulation under Anesthesia (MUA)
- Knee Ligament Reconstruction/Repair
- Knee Meniscectomy/Meniscal Repair/Meniscal Transplant
- Knee Surgery Other (includes synovectomy, loose body removal, diagnostic knee arthroscopy, debridement with or without chondroplasty, lateral release/patellar realignment, articular cartilage restoration)

Targeted Shoulder Surgery

- Revision Shoulder Arthroplasty
- Total/Reverse Shoulder Arthroplasty or Resurfacing
- Partial Shoulder Arthroplasty/Hemiarthroplasty
- Shoulder Rotator Cuff Repair
- Shoulder Labral Repair
- Frozen Shoulder Repair/Adhesive Capsulitis
- Shoulder Surgery Other (includes debridement, manipulation, decompression, tenotomy, tenodesis, synovectomy, claviculectomy, diagnostic shoulder arthroscopy)



Excluded from the Program Hip, Knee and Shoulder Surgeries Performed in the following Settings:

 Emergency Surgery – admitted via the Emergency Room

List of CPT Procedure Codes Requiring Prior Authorization



Review Claims/Utilization Review Matrix to determine CPT codes managed by NIA.



CPT Codes and their Allowable Billable Groupings.



Located on <u>RadMD.com</u>.



Defer to Ambetter and Wellcare's Policies for Procedures not on Claims/Utilization Review Matrix.

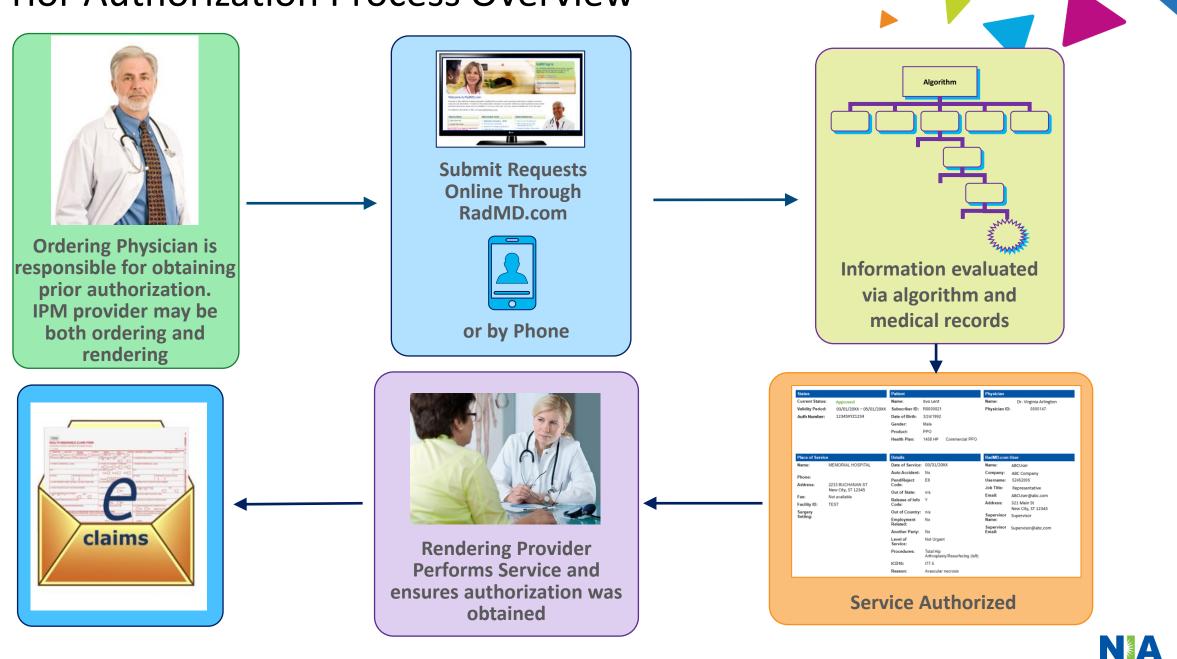




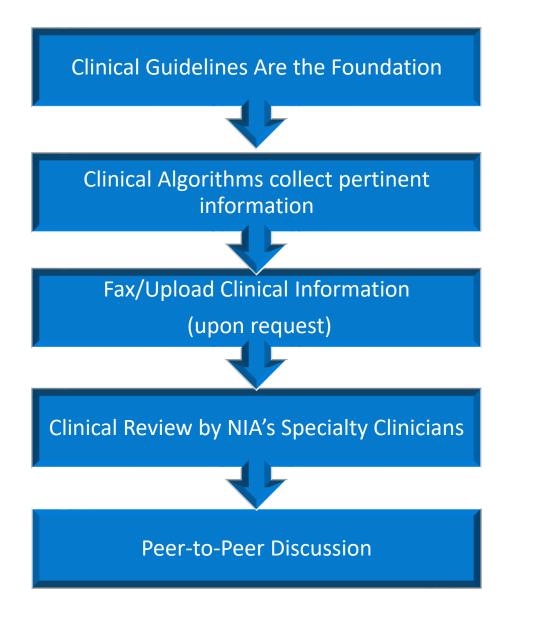
Ambetter of Oklahoma (Ambetter) Wellcare of Oklahoma (Wellcare) Utilization Review Matrix 2023 Musculoskeletal Surgery (Spine)

| LUMBAR SPINE SURGERY PROCEDURES | | | | | | |
|---------------------------------|------------------------|--|---|---|--|--|
| Procedure Name | Primary CPT Code | Allowable Billed Groupings | Additional Covered Procedures/Codes | Ancillary Procedures/Codes | | |
| | | <u>ocedure</u> level. There are multiple CPT cod e primary request and, when completed in | es that can be associated with each procedure. combination, do not require a separate | These codes do not require prior authorization. If the main procedure is approved, these codes are understood to be included and do not require precertification from the health plan. *Please note: This is not an all-inclusive list of every possible ancillary code | | |
| Lumbar Microdiscectomy | 63030 | 62380, 63030, +63035 | | | | |
| Lumbar Decompression | 63047 | 63005, 63012, 63017, 63042, +63044, 63047, +63048, 63056, +63057 | Microdiscectomy: 62380, 63030, +63035 | | | |
| Lumbar Fusion - Single Level | 22612 | 22533, 22558, 22612, 22630, 22633, +63052, +63053 | Microdiscectomy: 62380, 63030, +63035 Decompression: 63005, 63012, 63017, 63042, +63044, 63047, +63048, 63056, +63057 | Instrumentation: +22840, +22841, +22842, +22845, +22853Bone Grafts: +20930, +20931, +20936, +20937, +20938 Bone Marrow Aspiration: 20939 | | |

Prior Authorization Process Overview



NIA's Clinical Foundation & Review



- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by the Plan and NIA Medical Officers and clinical experts. Clinical Guidelines are available on RadMD.com
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- NIA has a specialized clinical team focused on MSK.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

Information for Authorization for IPM Injections



- Every IPM procedure performed requires a prior authorization; NIA does not pre-approve a series of epidural injections.
- Bi-lateral IPM injections performed on the same date of service do not require a separate authorization. An authorization will cover bi-lateral as well as multiple levels on the same date of service. (Please refer to guidelines for potential restrictions)
- Add on codes do not require separate authorization and are to be used in conjunction with approved primary code for the service rendered.



Special Information

IPM Clinical Checklist Reminders



IPM Documentation:



Conservative Treatment

Frequently, specifics of active conservative treatment/non-operative treatment are not present in office notes. Details such as duration and frequency should be provided in order to ensure 6 weeks has been attempted within the past 6 months. Official physical therapy records do not need to be obtained but the provider should supply a summary of these details. Physical therapy is not the only means of active conservative treatment acceptable; physician directed home exercise programs as well as chiropractic care are among other examples of appropriate treatments.



Visual Analog Scale (VAS) Score and/or Functional Disability

 A VAS score is an acceptable method to relay intensity of pain. However, a description of functional disability is also accepted as a means for measuring pain (ie - noting that the member is no longer able to perform work duties, daily care, etc).

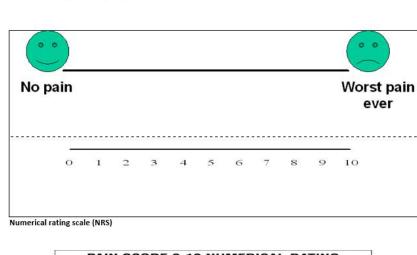


Follow Up To Prior Pain Management Procedures

For repeat treatments, follow up is required in regard to what procedure was completed, how much and for how long relief was obtained, active participation in ongoing conservative treatment, and to what level the pain has returned. A follow up office visit is not required; documentation of telephone encounters with the member are acceptable to satisfy this requirement.



Sample Pain Rating Scales



| | | 0 | -10 N | lume | rical R | ating | Scale | | | |
|---|---|---|-------|------|---------|-------|-------|---|---|--|
| - | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | |
| | 1 | 1 | 1 | | 1 | 1 | 1 | | 1 | |

Faces rating scale (FRS)

Visual analogue scale (VAS)





Information for Authorization for Surgery Procedures

Special Information

- Most surgeries will require only one authorization request. NIA will provide a list of surgery categories to choose from. The surgeon's office must select the most complex and invasive surgery being performed as the **primary** surgery.
 - Example 1: A lumbar fusion authorization includes decompression, instrumentation, etc.
 - Example 2: A knee ligament reconstruction includes meniscectomy, debridement, etc.
- Bilateral hip or knee surgeries require authorization for both the left *and* right side. These
 requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior
 cervical fusion require authorization for each procedure. These requests can be entered at the
 same time and will be reviewed concurrently.
- Inpatient admissions will continue to be subject to concurrent review by Ambetter and Wellcare.
- Date of Service is required.
- Ambetter and Wellcare prior authorization requirements for the facility or hospital admission must be obtained separately and only initiated after the surgery has met NIA's medical necessity criteria.



Surgery Clinical Checklist Reminders



Surgery Documentation:



Details regarding the member's symptoms and their onset/duration



Physical exam findings



Conservative treatment modalities with dates and duration (e.g., physical therapy, home exercise plan, injections, medications, activity modification)



Diagnostic imaging results



Ordering physician's surgical plan (including a discussion about the potential risks and benefits of the procedure) (BMI, smoking history, mental status for some surgeries)



NIA to Physician: Request for Clinical Information



| | CC_TRACKING_ | NUMBER | FAXC |
|---|---|---|------|
| NA | PLEASE FAX THIS FORM TO: | | |
| | | Date: T | 20AY |
| ORDERING PROVID | ER: REQ PROVIDER | | |
| and the second se | | E CC_TRACKING_NUMBI | 3. |
| 题: Authorization | the second se |) | |
| PATIENT NAME: | MEMBER_NAME | | |
| HEALTHPLAS: | CAR_XAME | | |
| fax (Fax# | Request for Partier Clinic request for PROC_DESC Please use this tool to or phone all relevant information requeste please see radmd com. To speak with an Initial C | assist us with the preauthorizat fbelow. For information regar | |
| used for determination | | inical Kenever picase call | |
| | | | |

3. Surgery Date and Procedure (if any):

4. Date of initial evaluation: _____ Date of Ro-evaluation: _____

RESULTS OF OBJECTIVE TESTS AND MEASURES:



A fax is sent to the provider detailing what clinical information that is needed, along with a Fax Coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

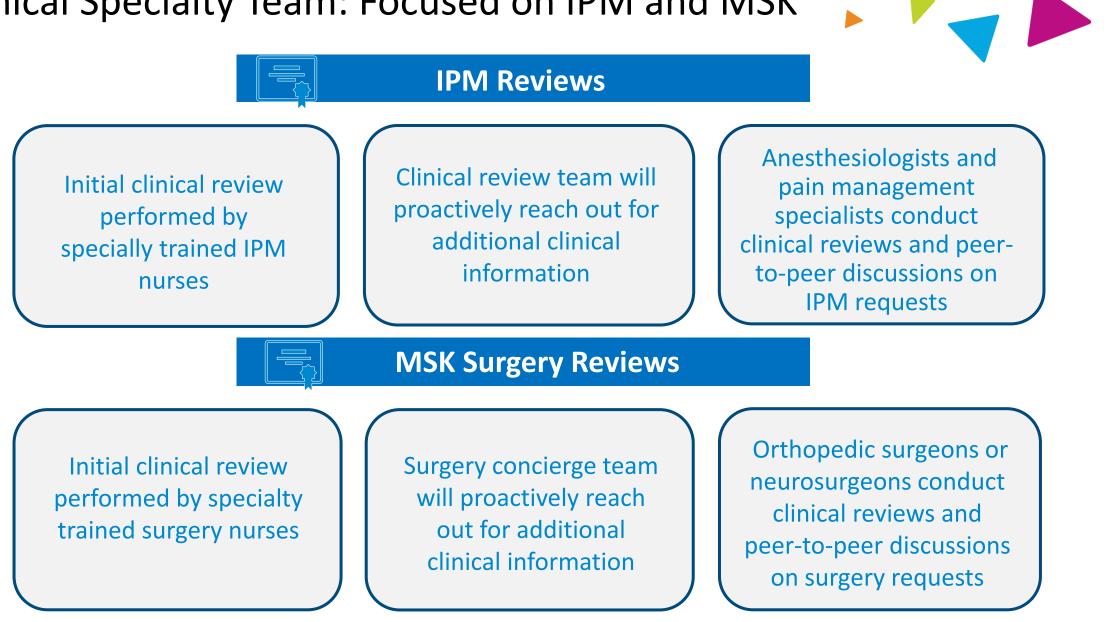


Submitting Additional Clinical Information

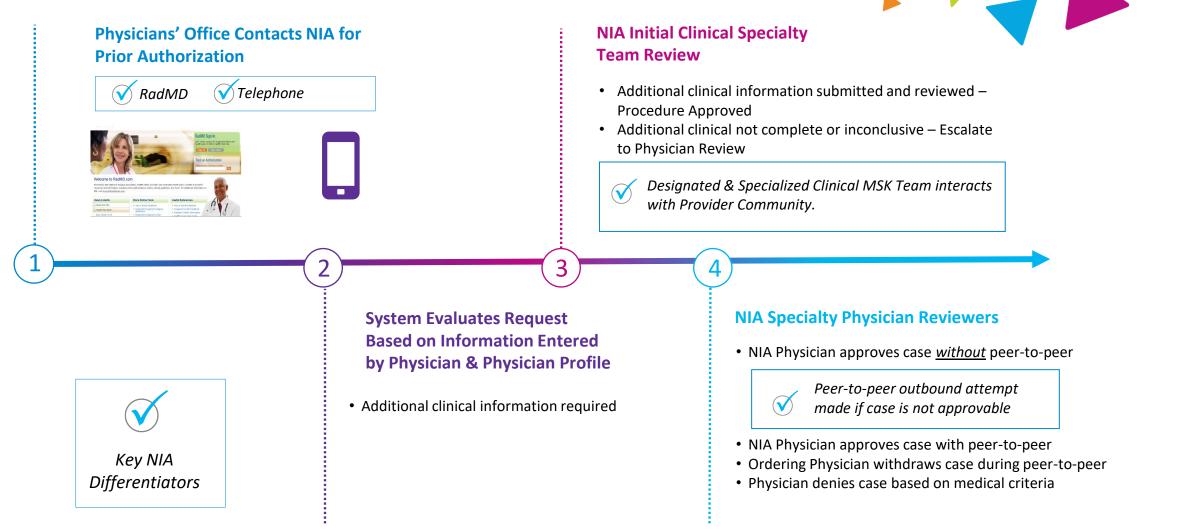


Exam Request Verification: Detail Records may be submitted: Upload Clinical Document **Request Additional Visits** Print Fax Cover Sheet Upload to https://www.RadMD.com Cases in this Request Fax using that NIA coversheet I ocation of Fax Coversheets: Can be printed from Member Provider https://www.RadMD.com Name: Memorial Hospital Name: Evo Lent Female Gender: Call Ambetter: 1-800-509-1842 123 Main St, New City, ST Address: Date of Birth: 5/24/1971 12345 Call Wellcare: 1-800-424-5388 AB123456 Member ID: Phone: 123-456-7890 Health Plan: ABC Health Plan Tax ID: 987654321 Use the case specific fax coversheets HMO UPIN: when faxing clinical information to NIA Spoken Language: ENGLISH Specialty: Written Language: ENGLISH

Clinical Specialty Team: Focused on IPM and MSK



MSK Clinical Review Process



Generally, the turnaround time for completion of these requests is within two business days upon receipt of sufficient clinical information



NIA Urgent/Expedited MSK Authorization Process



Urgent/Expedited MSK Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call NIA immediately.
- The NIA website <u>https://www.RadMD.com</u> cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the NIA call center at:
 - Ambetter: 1-800-509-1842
 - •Wellcare: 1-800-424-5388
- Turnaround time is within 1 Business day not to exceed 72 Calendar Hours



Notification of Determination

Authorization Notification

- Validity Period Authorizations are valid for: IPM
 - Ambetter: 60 days from date of request
 - Wellcare: 60 days from date of request

Surgical

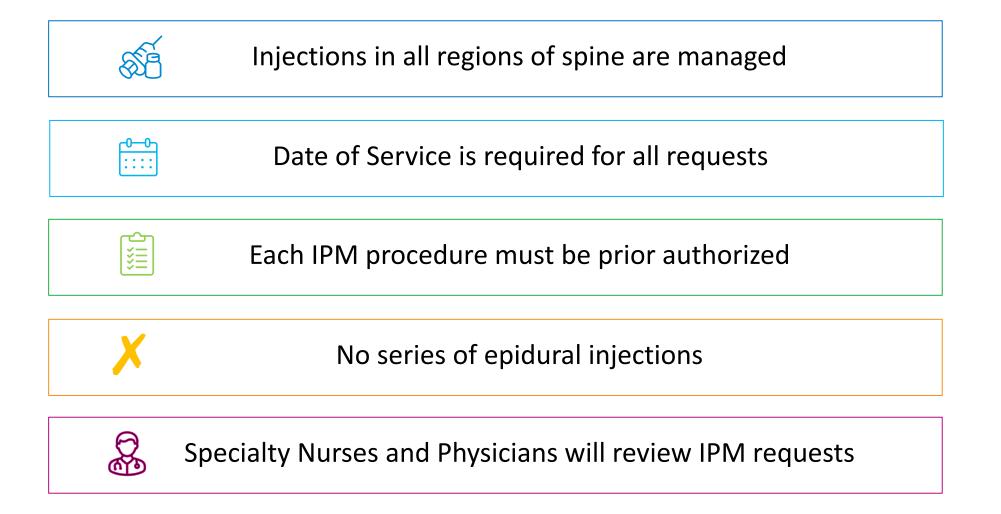
- Inpatient 2 business days from date of request.
- Outpatient- SDC/Ambulatory 30 days from date of request.
- The date of service that is selected at the time of the prior authorization request, will be used to determine the validity period. If the date of service changes, please contact NIA to update.

Denial Notification

- Notifications will include an explanation of what services have been denied and the clinical rationale for the denial
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- A reconsideration may be available with new or additional information.
- A reconsideration is allowed within 5 business days from date of denial determination and prior to submitting a formal appeal.
- Medicare re-opens are not available.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

IPM Points







MSK Surgery Points – Lumbar/Cervical Spine Surgery





Inpatient and outpatient non-emergent surgeries



Spine Surgery is focused on lumbar and/or cervical spine surgeries



For spinal surgeries, only one authorization request per surgery. For example, a Lumbar fusion authorization includes decompression, instrumentation, etc.



CPT Codes 22800-22819 used for reconstructive spinal deformity surgery and the associated instrumentation do not require prior authorization. NIA will monitor the use of these CPT codes.



MSK Surgery Points – Hip, Knee and Shoulder Surgery



Bilateral hip or knee surgeries require authorization for both the left *and* right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.

Surgeries addressing the following are not included in the musculoskeletal management program: trauma, amputation, fracture, active infection, pediatric conditions, congenital malformation, dysplasia (hip), palsy/plegia, osteochondritis dissecans (knee), osteotomy (knee), tumor, cyst, cancer, arthrodesis, girdle resection (hip), denervation (hip), joint dislocation, hemiarthroplasty (hip), hardware removal, & foreign body



MSK Surgery Points – For all Surgeries





Specialized Orthopedic Surgeons or Neurosurgeons will review surgery requests. Inpatient admissions will continue to be subject to concurrent review by Ambetter and Wellcare.



Prior authorization requirements for the facility or hospital admission must be obtained separately and only initiated after the surgery has met NIA's medical necessity criteria.



The authorization number is valid for 2 business days from the scheduled date of service for inpatient surgery, 60 days from the date of request for outpatient surgery. NIA must be notified of any changes to the date of service.



Provider Tools





RadMD Website RadMD.com

Available

24/7 (except during maintenance, performed every third Thursday of the month from 9 pm – midnight PST)



Toll-Free Number Ambetter: 1-800-509-1842 Wellcare: 1-800-424-5388

Available Monday - Friday 7:00 AM – 7:00 PM CST

- Request Authorization
- View Authorization Status
- View and manage Authorization Requests with other users
- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents

Interactive Voice Response (IVR)
 System for authorization tracking

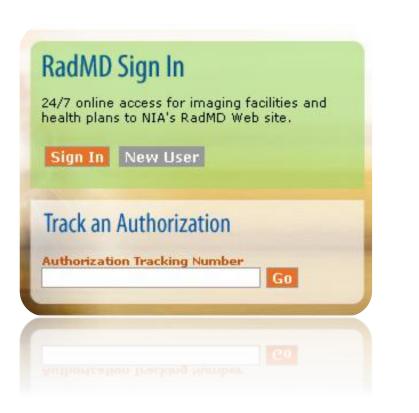
NIA's Website https://www.RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office View and submit requests for authorization.
- Rendering Provider Views approved, pended and in review authorizations for their facility.
- IPM providers are typically both the ordering and the rendering provider.

Online Tools Accessed through <u>https://www.RadMD.com</u>:

- NIA's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- IPM Checklist
- RadMD Quick Start Guide
- Claims/Utilization Matrices





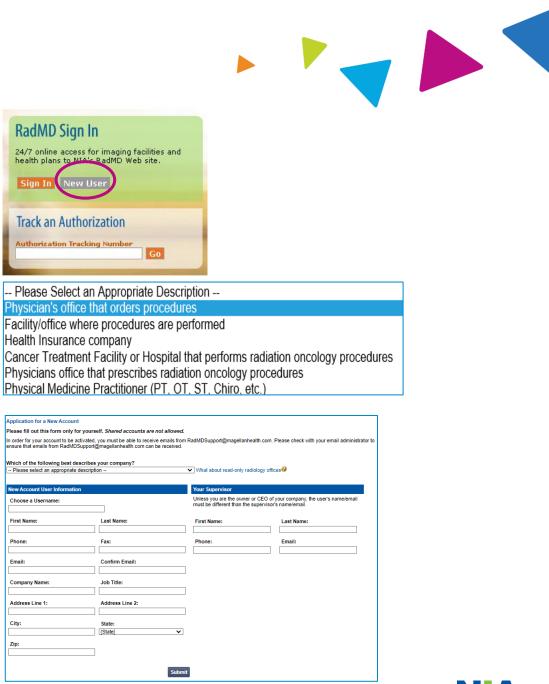
Registering on RadMD.com To Initiate Authorizations

Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office that orders procedures"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.

Offices that will be both ordering and rendering should request ordering provider access, this will allow your office to request authorizations on RadMD and see the status of those authorization requests.



Allows Users the ability to view all approved, pended and in review authorizations for facility IMPORTANT • Everyone in your organization is required to have their

> regulations. Designate an "Administrator" for the facility who

manages the access for the entire facility.

own separate username and password due to HIPAA

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Facility/office where procedures are performed"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.
- 4. New users will be granted immediate access

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

If you have multiple staff members entering authorizations and you want each person to be able to see all approved, pended and in review authorizations, they will need to register for a rendering username and password. The administrator will have the ability to approve rendering access for each employee. This will allow users to see all approved, pended and in review authorizations under your organization.



-- Please Select an Appropriate Description --Physician's office that orders procedures

Facility/office where procedures are performed Health Insurance company Cancer Treatment Facility or Hospital that performs radiation oncology procedures Physicians office that prescribes radiation oncology procedures Physical Medicine Practitioner (PT, OT, ST, Chiro, etc.)

Application for a New Account

(2)

Please fill out this form only for yourself. Shared accounts are not allowed. In order for your account to be activated, you must be able to receive emails from RadMDSupport@magellanhealth.com. Please check with your email administrator to ensure that emails from RadMDSupport@magellanhealth.com can be received.

Vhich of the following best describes your company? Facility/office/lab where procedures are performed VMhat about read-only radiology offices

| New Account User Information | | Your Supervisor | |
|------------------------------|-------------------|---|--|
| Choose a Username: | | Unless you are the owner or CEO of must be different than the supervisor | /our company, the user's name/email s name/email. |
| First Name: | Last Name: | First Name: | Last Name: |
| Phone: | Fax: | Phone: | Email: |
| Email: | Confirm Email: | Affiliated Facilities | |
| Company Name: | Job Title: | Facility Tax ID #: | Add |
| Address Line 1: | Address Line 2: | Your Tax IDs: [none] | |
| City: | State: [State] | [none] | |
| Zip: | | | |
| | Submit | 3 | |

RadMD Enhancements

NIA offers a Shared Access feature on our <u>RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

| | | Provider Resources | User | • |
|--|--------------------------|--------------------|------|---|
| Request | Resources and Tools | | | |
| Exam or specialty procedure | Shared Access | | | |
| (including Cardiac, Ultrasound, Sleep Assessment) | Clinical Guidelines | | | |
| Physical Medicine Initiate a Subsequent Request | Request access to Tax ID | | | |
| Radiation Treatment Plan | News and Updates | | | |
| Pain Management | | | | |
| or Minimally Invasive Procedure | | | | |
| Spine Surgery or Orthopedic Surgery | | | | |
| Genetic Testing | | | | |
| | | | | |
| | | | | |
| | Login As Username: | Login | | |
| Request Status | | | | |
| Search for Request | Tracking Number: | Search | | |
| View All My Requests | Forgot Tracking | Number? | | |

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <u>RadMD.com</u>, allowing them to communicate with members and facilitate treatment.

When to Contact NIA

Providers:



| Initiating or checking the status of an authorization request | Website, <u>https://www.RadMD.com</u> Toll-free number: Ambetter: 1-800-509-1842 Wellcare: 1-800-424-5388 Interactive Voice Response (IVR) System |
|--|---|
| Initiating a Peer-to-Peer Consultation | Call Ambetter: 1-800-509-1842 Call Wellcare: 1-800-424-5388 |
| Provider Service Line | <u>RadMDSupport@Evolent.com</u> Call 1-800-327-0641 |
| Provider Education requests or questions specific to NIA | Gina Braswell OTR/L Senior Manager, Provider Relations 1-800-450-7281 Ext.55726 OR 952-225-5726 OR gbraswell@Evolent.com |

RadMD Demonstration



Confidentiality Statement



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Thanks

