ConnectiCare Radiation Oncology Solutions Training

Provider Training Presented by: Charmaine Everett

Date:



National Imaging Associates, Inc. (NIA) Program Agenda 📂



- Authorization Process
- Other Program Components
- Provider Tools and Contact Information





Questions and Answers

NIA Specialty Solutions

National Footprint / Experience



Since 1995 – delivering Medical Specialty Solutions; one of the *goto* care partners in industry.

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88 health plans/markets – partnering with NIA for management of Medical Specialty Solutions.

32.79M national lives – **participating** in an NIA Medical Specialty Solutions Program nationally.

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Diverse populations – Medicaid, Exchanges, Medicare, Commercial, FEP, Provider Entities. Commercial/Medicaid/Medicare Expertise/Insights

42 Commercial and 56 Medicaid plans/markets with NIA Medical Specialty Solutions in place.

10.66M Commercial and 20.51MMedicaid lives nationally – in addition to1.63M Medicare Advantage

Intensive Clinical Specialization & Breadth

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Specialized Physician Teams

- 160+ actively practicing, licensed, board-certified physicians
- 28 specialties and sub-specialties

NIA's Preauthorization Program



 Program start date: January 1, 2016 **Dembership** Included

- Exchange Programs
- Commercial Programs
- Medicare

Network NIA will use the ConnectiCare network of Radiation Oncologists and Cancer Treatment Facilities as its preferred providers for delivering

Radiation Oncology

ConnectiCare members.

Solutions to

Radiation Oncology Program Overview



Our Program Focus

Appropriate Use

Based on national clinical guidelines, manage the appropriate use of modalities and ensure radiation treatment is delivered safely and does not exceed optimal fractions (dose)

Clinical/Provider Variation

Minimize clinical/provider variation through preauthorization process

NIA Radiation Oncology Management Services

Management of patient radiation therapy treatment delivered in an outpatient setting

Program Covers All Cancers & Conditions including:

Breast

Prostate

Brain/Spine

- Colon/Rectal

- Metastatic
- Head/Neck

Lung

- Bone
- Other Cancers

Radiation Therapy Modalities, including:

- Brachytherapy (Low-dose rate (LDR), High-dose rate (HDR) and Electronic
- 2D conventional radiation therapy (2D)
- 3D conformal radiation therapy (3D-CRT)

- Intensity modulated radiation therapy (IMRT)
- Stereotactic Radiation Therapy (SRS and SBRT)
- Proton beam radiation therapy (PBT)
- Intraoperative **Radiation Therapy** (IORT)
- Neutron Beam
- Hyperthermia



Management of Treatment Modality and Number of Treatments/Fractions for the course of treatment in an outpatient setting

List of CPT Procedure Codes Requiring Preauthorization



Review Claims/Utilization Review Matrix to determine CPT codes managed by NIA.



CPT Codes and their Allowable Billable Groupings.



Located on <u>RadMD.com</u>.



Defer to ConnectiCare's Policies for Procedures not on Claims/Utilization Review Matrix.

ConnectiCare Radiation Oncology Utilization Review Matrix 2023

The matrix below contains all of the CPT 4 codes for which National Imaging Associates, Inc. (NIA) manages for the Radiation Oncology program on behalf of <u>ConnectiCare</u>. This matrix is designed to assist in the resolution of claims adjudication and claims questions related to those services authorized by NIA. The "Allowable Billed Groupings" is meant to outline that if a given procedure is authorized, that any of the listed procedures codes could be submitted on a claim representing that service. This assumes that the member is eligible at the time of the service, that appropriate rebundling rules are applied, that the claim includes an appropriate diagnosis code for the CPT code and that the service is performed within the validity period.

If a family of CPT codes is not listed in this matrix, an exact match is required between the authorized CPT code and the billed CPT code. If the exact match does not occur, the charge should be adjudicated accordingly.

Medicare created temporary HCPCS G codes which will not be authorized but are payable as part of the allowed billable group if the corresponding CPT code is authorized.

**Please note: Radiation services that are initiated while the patient is in a hospital inpatient setting are not managed by NIA. Services initiated before the patient's coverage by this plan are also not managed by NIA. Please complete the Radiation Therapy Treatment Notification/Transitional form on RadMD for these cases.

CPT Codes Requiring Authorization	Description	Allowable Billed Groupings
77371	Treatment Deliveries - Gamma Knife	77371
77372	Treatment Deliveries – Stereotactic Radiation Therapy	77372, 77373, G0339, G0340
77373	Treatment Deliveries - Stereotactic Radiation Therapy	77372, 77373, G0339, G0340
77385	Treatment Deliveries - IMRT - Simple	77385, 77386, G6015, G6016
77386	Treatment Deliveries - IMRT - Complex	77385, 77386, G6015, G6016
77401	Treatment Deliveries - EBRT	77401

Preauthorization Process Overview



Recommendation to Cancer Treatment Facilities: Do not schedule until authorization is received

RadOnc Clinical Guidelines Cover Cancers and Conditions



- All NIA's clinical guidelines are reviewed and approved by ConnectiCare.
- NIA's Evidence-Based Clinical Guidelines are available on <u>RadMD.com</u>.

When to Submit Preauthorization Requests



Perform treatment planning (Treatment plan and initial set up simulation and guidance)

Preauthorization requests should be submitted to NIA after the treatment plan is completed



Treatment modality and number of treatments/fractions



Submit authorization request ASAP following set up simulation to avoid delay in claims processing

Submit Authorization Request How to Submit Authorization Requests



There are two ways to obtain authorizations -- either through NIA's Website at <u>https://www.RadMD.com</u> (preferred method) or by calling NIA at: 1-877-607-2363 using this process:



Identify the Member, Member's Physician and Treatment Facility



Complete the *Radiation Therapy Treatment Plan Checklist* to ensure you have all information needed to complete request



Answer all clinical and modality technique questions

Confirm the Information Entered



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Complete the Request

Gather Necessary Patient and Therapy Information Information Required for Authorization





 Additional information needed depends on the cancer site and treatment modality

Intake Process Supported by Cancer Specific Checklists





Cancer-specific checklists provide an efficient "roadmap" for use by radiation oncologist office staff to collect patient's treatment plan information required for the preauthorization request.



Checklists are available on RadMD.com

Sample Radiation Oncologist Checklist

		General I	nformation		
Patient Name	:		DOB:	Health Plan ID :	_
Radiation On	cologist :		Breast Surgeon		
Radiation The	rapy Facility :				
Treatment Pla	anning Start Date (i.	e. Initial Simulation):	Anticipated Trea	atment Start Date:	
		Patient Clini	cal Information		
✓ Treatme	nt Intent : 🗌 Cur	ative 🗌 Palliative 📘			
✓ Treatme	nt Timing: 🗌 Pos	t-Lumpectomy Dost-Mastec	tomy 🗌 Other		
TX Tis (DCIS) T1 T1 T2	NX N0 N2 N1 N3 Does patient have distant metastasis	Margin Status: Hegotive Lymph Node Involvement: [Breast Being Treating: R Area Being Treated: Who Is this a recurrent tumor? [Has patient received pre-ope For APBI Only	None — Regional — Sentine Internet — Regional — Reg	el 🗆 Both Regional/Sentinel est Wall]No [ccal Tumor: 🖌 BRCA 1 or 2	Mutation:
T 72	10.0013		Yes I No	Yes LN	OLINA
	Yes No	Treatment Plar	ning Information		
✓ What is	the prescription	Treatment Plar radiation dose for the ENTIRE	nning Information course of external beam t	reatment? Gy	
✓ What is	the prescription	Treatment Plar radiation dose for the ENTIRE Select Therapy for Init	ning Information course of external beam t ial Treatment Phase On	reatment? Gy ly	
✓ What is	the prescription	Treatment Plar radiation dose for the ENTIRE Select Therapy for Init Fractions:	nning Information course of external beam t ial Treatment Phase On	reatment? Gy Iy	
✓ What is	the prescription of the pr	Treatment Plar radiation dose for the ENTIRE Select Therapy for Init Fractions: Number of ports/arcs/fields: _	ining Information course of external beam t ial Treatment Phase On	reatment? Gy ly	
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✓ What is 2-Dim 3D Co IMRT	the prescription of mension ~ which tech will the liv	Treatment Plan radiation dose for the ENTIRE Select Therapy for Init Fractions: Number of ports/arcs/fields: Will any of the following take p created, contrast utilized or cu nique will be used?Unac Multi-AI IRT course of therapy be inversel	Ining Information course of external beam t ial Treatment Phase On lace during the simulation; cu stom blocking determined? gle Compensator-Based version blocking determined?	reatment? Gy ly ustom device Ves I Helical [Arc Therapy] Or	No No

NIA to Radiation Oncologist: Request for Clinical Information

FAXC

Date: [Date of Fax]

National Imaging Associates, Inc.	
PO Box 3725	

DO NOT WRITE ABOVE THIS LINE

[Tracking Number]

ORDERING PHYSICIAN: [Requesting Pro		[Requesting Provi	der Name]		
FAX N	JMBER:	[Recipient Fa	x Number]	TRACKING NUMBER:	[Tracking Number]
RE:	Authorizatio	n Request	MEMBER ID:	[Member ID]	
PATIENT NAME: [Member Name]					
HEALT	HEALTH PLAN: [Name of Health Plan]				
We have received your request for [service]. We are unable to approve based on the information provided to date, please					
respor	respond to this fax as soon as possible.				

URGENT: REPLY REQUIRED FOR CASE REVIEW Request for Additional Clinical Information

We have received your request for [service] along with some clinical information. However, additional information is needed in the form of clinical records which support the medical necessity of these services to make a determination on this case.

[Requested clinical information]

The ordering physician is responsible for obtaining prior authorizations and for submitting the clinical records if requested. Please respond as soon as possible with the clinical information identified above.

Receipt of written records is required in order to process your request. Once this information has been received, the case will be reviewed by a clinician, and you will be notified of the determination. The ordering provider may call to have a <u>peer to peer</u> discussion.

Submitting a prior authorization request on RadMD is fast and efficient!

Our provider portal, RadMD, is the easiest way to request authorizations, upload documents, access clinical guidelines and much more! To get started, visit <u>www.RadMD.com</u>, select New User and submit an Application for New Account.

To initiate a peer-to-peer discussion, please sign in at <u>www.RadMD.com</u>, click "Provider Resources" and "Health Plan Call Center Authorization Phone Numbers" for the appropriate Health Plan-specific phone number.

All information supplied is considered part of the member's utilization review record with NIA and will be kept strictly confidential in accordance with HIPAA and/or applicable state law.

IF THIS CASE IS CLINICALLY URGENT, PLEASE CALL NIA.

[Tracking Number]

FAXC

CONFIDENTIAL NOTICE! If you reactived this facsimile in error, please reply immediately to the sender that you have reactived this massage in error and destroy the original. This fac and any files transmitted with it contain information that may be logally confidential and/or privileged. The information is intended selesily for the individual error and access by argume size is unambenized. If you are not the intended receiption, any disclosure, copying, alterioture or use on the intended section is predibited and may be unavoid.



A fax is sent to the Radiation Oncologist detailing what clinical information that is needed such as, treatment plan, prescription, etc., along with a Fax Coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Failure to receive requested clinical information may result in non certification.



Submitting Additional Clinical Information





Radiation Oncology Preauthorization Process



Physician Clinical Review Initial Clinical Review – Radiation Oncology Pod ¥== \equiv Physician's office All requests NIA board- certified **NIA Radiation Oncologist NIA Radiation** contacts NIA via pend for **Radiation Oncologist** approves the treatment **Oncology Nurses and** RadMD.com or clinical review reviews the plan **Radiation Therapists** phone to request treatment plan and review all requests OR approval of the consults (Peer-tofor medical necessity entire treatment Peer) with the using Clinical **NIA Radiation Oncologist** provider, if needed plan Guidelines and partially approves the Coding Standards if



treatment plan

NIA Radiation Oncologist denies treatment plan and discusses treatment alternatives with provider

Peer-to-peer reviews are always available Response from NIA within 2 business days of receipt of all needed clinical information. Clinically urgent requests will be handled in 1 business day

applicable

Requests that

cannot be approved, pend for review by

board certified NIA

Radiation Oncologist

NIA Urgent/Expedited Authorization Process



Urgent/Expedited Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call NIA immediately.
- The NIA website <u>https://www.RadMD.com</u> cannot be used for medically urgent or expedited preauthorization requests during business hours. Those requests must be processed by calling the NIA call center at 1-877-607-2363.
- Turnaround time is within 1 Business day not to exceed 72 Business Calendar Hours.



Other Information



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Changing or Adding Services for an Approved Treatment Plan

Authorizations

- All modifications of approved treatment plan requests must be called into the Call Center.
- Modifications will be reviewed for Medical Necessity.
- Be prepared to supply additional clinical information if necessary.
- Determination will be made after all requested information is received.
- Authorization number will NOT change.

Radiation Therapy Treatment Notification for Transition Cases

Transition cases also include:

- Radiation therapy began prior to member's coverage start date
- Radiation therapy began as inpatient and treatment will continue as outpatient



Form available on <u>www.RadMD.com</u>

Fax the completed form to NIA:

Commercial/Exchange: 1-800-923-2882 Medicare VIP: 1-866-706-6929



No Medical Necessity Review Required for these Members. However, notification is required to avoid claim denials



NIA will confirm receipt of form within 48 hours from receipt





Preauthorization Requests - Summary





The radiation oncologist determining the treatment plan and providing the radiation therapy is responsible for obtaining the preauthorization. Preauthorization requests can be made telephonically or through RadMD.

Note: The radiation oncologist is the ordering provider but also the rendering provider for the professional services and is responsible for the oversight of the radiation therapy



The preauthorization request should be submitted after the clinical treatment planning and before the beginning of the treatment phase

- Date Treatment Planning Began
- Anticipated Treatment Start Date

An authorization for a radiation treatment plan will cover the course of treatment.

Note: In order to provide the required preauthorization review information, it will be necessary for the provider to complete the clinical treatment plan prior to the preauthorization call.



For physicians and cancer treatment facilities, only one authorization is needed for both the technical and professional components of each procedure.

Treatment Plan Authorization Sample Authorization

Treatment and Deliveries

Member		Rendering Physician	Treatment Facility
Member Name: Gender: Date of Birth: Health Plan: Spoken Language: Written Language:	Paris Noel Female 05/20/1960 ABC Health Plan Not Indicated Not Indicated	Name: Addison Gray Address: 987 Park St. Outfield, IA 50012 Phone: 563-555-6541 Tax ID: 111223456 Specialty: Oncology	Address: 987 Park St. Outfield, IA Sool2 Phone: 563-555-6542 Tax ID:
Case			Radiation Oncology
Case Description: Brea Three Dimensional Rad Therapy (3D-CRT) Request Date: 05/01/2 Entry Method: RadMD ICD10: D05.12	st Cancer- liation Trac 2023 Appl 2023 Valid 2023 01:04 PM Writ 2023 01:04 PM	uest ID: 123ABC456 king: 014569874123 roved dity Dates: 05/01/2023-10/28-2023 tact Name: Elvis Pawsley (Referring Provider) ten Language: Not Indicated	Planning Began: 05/01/2023 12:00 AM Treatment Start: 05/04/2023 Extension : No
CPT4 Date	Phase	Procedure Category	Approved Units Denied Units
77412 05/01/23 77412 05/01/23	1:04PM Initial Trea 1:04PM Boost Trea	atment Treatment Deliveries-EBRT atment Treatment Deliveries-EBRT	160Billable Codes160Billable Codes



Notification of Determination



Authorization Notification

- Validity Period Authorizations are valid for:
 - 180 days from date of request for Radiation Oncology allows for all circumstances

Denial Notification

- Notifications will include an explanation of what services have been denied and the clinical rationale for the denial
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- A reconsideration/re-open is available with new or additional information
 - A reconsideration must be initiated within 15 calendar days from the date of denial and prior to submitting a formal appeal
 - A request to re-open must be initiated within the following timeframes from the date of denial and prior to submitting a formal appeal:
 - within 1 year for any reason
 - within 4 years for good cause
 - Anytime to correct a clerical error on which the determination was made by a specialized clinical team focused on Medical Specialty Solutions services. In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

Claims and Appeals



How Claims Should be Submitted

- Radiation Oncologists and Cancer Treatment Centers should continue to submit their claims to ConnectiCare
- Providers are strongly encouraged to use EDI claims submission
- Check on claims status by logging on to Connecticare's website at <u>www.ConnectiCare.com</u>

Claims Appeals Process

- In the event of a preauthorization or claims payment denial, providers may appeal the decision through ConnectiCare
- Providers should follow the instructions on their nonauthorization letter or Explanation of Payment (EOP) notification



NIA's Website https://www.RadMD.com





Toll-Free Number 1-877-607-2363 Available

Monday - Friday

8:00 AM – 8:00 PM EST

RadMD Functionality varies by user:

- Ordering Provider's Office View and submit requests for authorization.
- Rendering Provider Views approved, pended and in review authorizations for their facility.

Online through https://www.RadMD.com:

- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- NIA's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- Cancer Site Checklists
- RadMD Quick Start Guide
- Claims/Utilization Matrices

Radiation Oncologists Getting Started on RadMD.com

Allows Users the ability to view all approved, pended and in review authorizations for facility

IMPORTANT

Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.

Designate an "Administrator" for the facility who manages the access for the entire facility.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office" that prescribes radiation oncology procedures.
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.
- 4. New users will be granted immediate access

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

1	RadMD Sign Ir	1		
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	24/7 online access fo health plans to NIA's	r imaging facilities and RadMD Web site.		
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	Tradi an Arathani	and an		
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	Authorization Trackin	g Number		
	2	Go		
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	Health Insurance co	ompany		
	Physician's office the	nat orders radiology	exams	
	Cancer Treatment P	acility or Hospital ti	nat performs radiati	on oncology procedures
	Filysicians onice th	lat prescribes raulati	on oncology proce	uures
-	Application for a New Account			
2	Please fill out this form only for yours	elf. Shared accounts are not allowed.		
3	In order for your account to be activated, ensure that emails from RadMDSupport(you must be able to receive emails from l @magellanhealth.com can be received.	RadMDSupport@magellanhealth.com. F	Please check with your email administrator to
	Which of the following best describes	your company?	_	
	Please select an appropriate descript	ion	 What about read-only radiology offic 	ves 🕗
	New Account User Information		Your Supervisor	
	Choose a Username:		Unless you are the owner or CEO of must be different than the supervisor	your company, the user's name/email s name/email.
	First Name:	Last Name:	First Name:	Last Name:
	Phone:	Fax:	Phone:	Email:
	Email:	Confirm Email:		
	Company Name:	Job Title:		
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	Zip:			
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Cancer Treatment Facilities Getting Started on RadMD.com

Allows Users the ability to view all approved, pended and in review authorizations for facility

IMPORTANT

- Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office" that prescribes radiation oncology procedures.
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.
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NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

1	RadMD Sign I	n		
	24/7 online access f health plans to NIA'	or imaging facilities and s RadMD Web site		
	Sign In New L	lser		
	Track an Author	rization		
		Go		
	Which of the following	best describes your comp	any?	
2	Cancer Treatment Fac	ility or Hospital that perfo	ms radiation oncology	procedures 🔻
<u> </u>	Please Select an Ap	propriate Description		
	maging Facility or Hos	spital that performs radiolo	gy exams	
	Health Insurance com	pany		
	Physician's office that	orders radiology exams		
	Cancer Treatment Fac	nity of Hospital that perior	ms radiation oncology	procedures
Ľ	Physicians onice that	presenties radiation oncor	ogy procedures	
3	Application for a New Account Please fill out this form only for you In order for your account to be activate nesure that emails from RadMDSuppc Which of the following best describ Facility/office/lab where procedures a	Irself. Shared accounts are not allowed. sd, you must be able to receive emails from rt@magellanhealth.com can be received. es your company? re performed	RadIMDSupport@magellanhealth.com	. Please check with your email administrator to
	New Account User Information Choose a Username:		Your Supervisor Unless you are the owner or CEO o must be different than the superviso	f your company, the user's name/email or's name/email.
	First Name:	Last Name:	First Name:	Last Name:
	Phone:	Fax:	Phone:	Email:
	Email:	Confirm Email:	Affiliated Facilities	
	Company Name:	Job Title:	Facility Tax ID #:	Add
	Address Line 1:	Address Line 2:	Your Tax IDs:	
	City:	State: [State]	[none]	
P.	Zip:]		
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RadMD Enhancements

NIA offers a Shared Access feature on our <u>RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

		Provider Resources	User	•
Request	Resources and Tools			
Exam or specialty procedure	Shared Access			
(including Cardiac, Ultrasound, Sleep Assessment)	Clinical Guidelines			
Physical Medicine Initiate a Subsequent Request	Request access to Tax ID			
Radiation Treatment Plan	News and Updates			
Pain Management				
or Minimally Invasive Procedure				
Spine Surgery or Orthopedic Surgery				
Genetic Testing				
	Login As Username:	Login		
Request Status				
Search for Request	Tracking Number:	Search		
View All My Requests	Forgot Tracking	Number?		

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <u>RadMD.com</u>, allowing them to communicate with members and facilitate treatment.

When to Contact NIA

Providers:



Initiating or checking the status of an authorization request	 Website, <u>https://www.RadMD.com</u> Toll-free number 1-877-607-2363 - Interactive Voice Response (IVR) System
Initiating a Peer-to-Peer Consultation	 Call 1-877-607-2363
Provider Service Line	 <u>RadMDSupport@evolent.com</u> Call 1-800-327-0641
Provider Education requests or questions specific to NIA	 Charmaine Everett Provider Relations Manager 1-410-953-2615 <u>ceverett@evolent.com</u>

RadMD Demonstration



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Thanks

