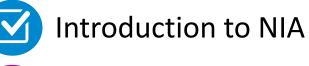
Fidelis Care Radiation Oncology Solutions Training Provider Training

Presented by: Seth Cohen PT, DPT



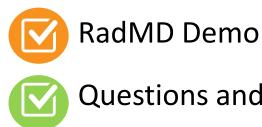






Our Program

- Authorization Process
- Other Program Components
- Provider Tools and Contact Information



Questions and Answers



NIA Medical Specialty Solutions



National Footprint

Since 1995 – delivering radiology benefits management solutions; one of the *go-to* care partners in industry.

79 health plans/markets -

partnering with NIA for management of Medical Specialty Solutions programs.

32.78 M lives – participating in an NIA Medical Specialty Solutions program.

Diverse populations – serving Medicaid, Exchange, Medicare, Commercial, Federal Employee Program (FEP), Provider Entities.

Expertise



59 Medicaid plans/markets benefiting from Medical Specialty Solutions Program(s).



20.9M lives – participating in a NIA Medical Specialty Solutions program nationally: 15M Medicaid 3.9M Exchange

2M Medicare Advantage (MA)

Intensive Clinical Specialization & Breadth

Physician Teams

- 160+ actively practicing and licensed
- 28 specialties and sub-specialties represented
- All physicians are board-certified.

URAC Accreditation & NCQA Certified

NIA's Prior Authorization Program

Important Dates

- Program start date:
 October 1, 2021
- Begin obtaining authorizations from NIA on October 1, 2021 via RadMD or Call Center for services rendered on or after October 1, 2021.



- Medicaid
- Medicare
- Dual Advantage
- CHP
- Essential
- Qualified Health

Network

 NIA will use the Fidelis Care network of Radiation Oncologists and Cancer Treatment Facilities as its preferred providers for delivering Radiation Oncology Solutions to Fidelis Care members throughout New York.



Radiation Oncology Program Overview



Our Program Focus

Appropriate Use

Based on national clinical guidelines, manage the appropriate use of modalities and ensure radiation treatment is delivered safely and does not exceed optimal fractions (dose)

Clinical/Provider Variation

Minimize clinical/provider variation through prior authorization process

NIA Radiation Oncology Management Services

Management of patient radiation therapy treatment delivered in an outpatient setting

Program Covers All Cancers & Conditions, including:

- Breast
- Colon/
- Endometrial

Prostate

- Brain/Spine
- Head/Neck

Metastatic

Bone

Lung

Rectal



Radiation Therapy Modalities, including :

- Brachytherapy(Low-dose rate (LDR), High-dose rate (HDR) and Electronic
- 2D conventional radiation therapy (2D)
- 3D conformal radiation therapy (3D-CRT)
- Intensity modulated radiation therapy (IMRT)
- **Stereotactic Radiation** Therapy (SRS and SBRT)

- Proton beam radiation therapy (PBT)
- Intraoperative **Radiation Therapy** (IORT)
- Neutron Beam
- Hyperthermia
- **IGRT and Port Films**



List of CPT Procedure Codes Requiring Prior Authorization





Review Claims/Utilization Review Matrix to determine CPT codes managed by NIA.



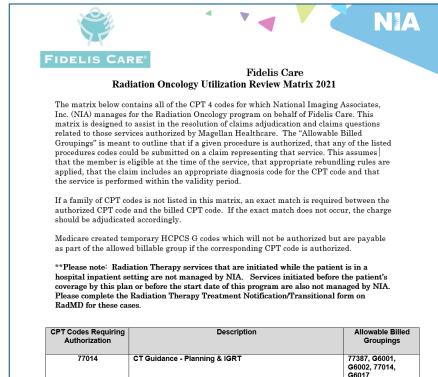
CPT Codes and their Allowable Billable Groupings.



Located on <u>www.RadMD.com</u>.

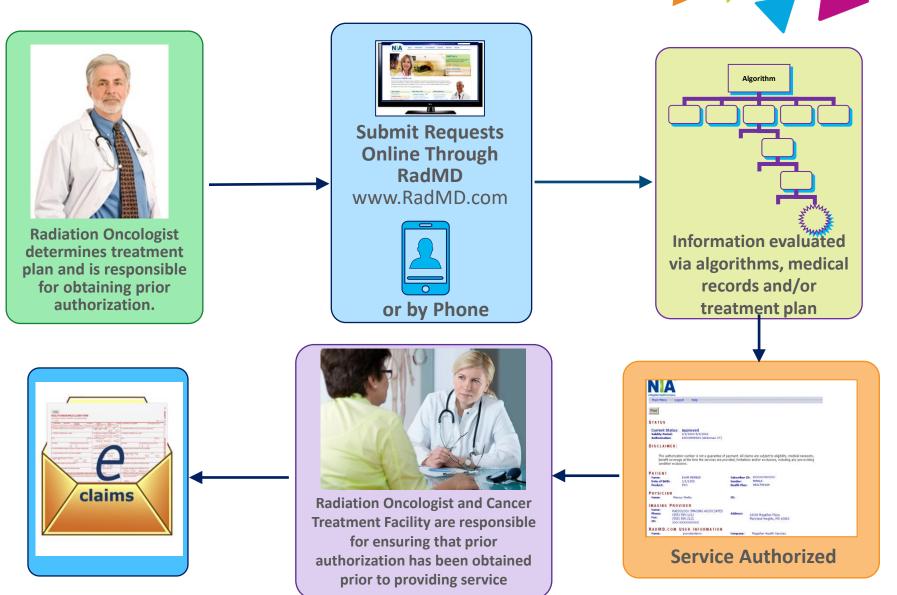


Defer to Fidelis Care's Policies for Procedures not on Claims/Utilization Review Matrix.



77014	CT Guidance - Planning & IGRT	77387, G6001,
		G6002, 77014,
		G6017
77371	Treatment Deliveries - Gamma Knife	77371
77372	Treatment Deliveries – Stereotactic Radiation Therapy	77372, 77373,
		G0339, G0340
77373	Treatment Deliveries - Stereotactic Radiation Therapy	77372, 77373,
		G0339, G0340
77385	Treatment Deliveries - IMRT - Simple	77385, 77386,
		G6015, G6016
77386	Treatment Deliveries - IMRT - Complex	77385, 77386,
		G6015, G6016
77387	IGRT	77387, G6001,
		G6002, 77014,
		G6017
77401	Treatment Deliveries - EBRT	77401

Prior Authorization Process Overview

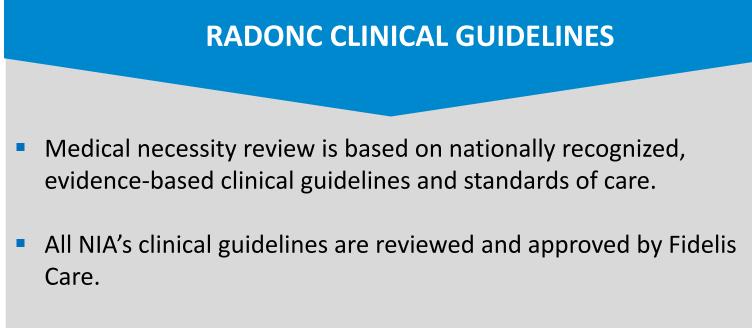


Recommendation to Cancer Treatment Facilities: Do not schedule until authorization is received



RadOnc Clinical Guidelines Cover Cancers and Conditions



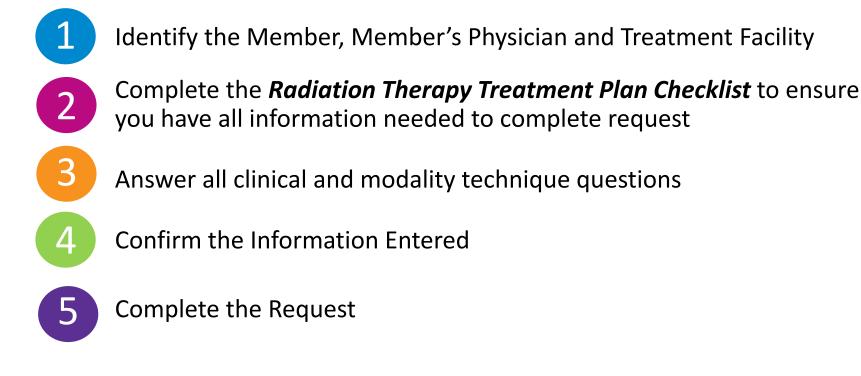


 NIA's Evidence-Based Clinical Guidelines are available on <u>www.RadMD.com</u>.



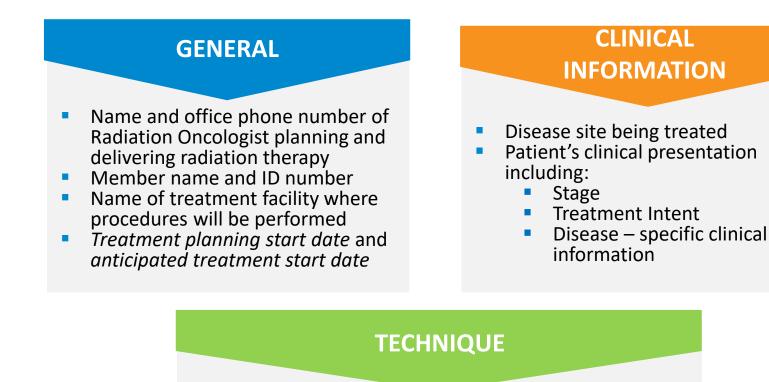
Submit Authorization Request How to Submit Authorization Requests





Gather Necessary Patient and Therapy Information Information Required for Authorization





- Requested Radiation Therapy Modality (initial and/or boost stages)
 - Total dose
 - Fractions
 - Guidance (IGRT, Port Films)
- Additional information needed depends on the cancer site and treatment modality

Intake Process Supported by Cancer Specific Checklists





Cancer-specific checklists provide an efficient "roadmap" for use by radiation oncologist office staff to collect patient's treatment plan information required for the prior authorization request.



Checklists are available on RadMD.com

Sample Radiation Oncologist Checklist



Deliveries and IGRT Only V1 7-2021

Breast Cancer Radiation Therapy

Treatment Plan Checklist

NIA Magellan has provided this checklist to assist you in gathering the clinical and treatment plan information needed to request a medical necessity review. The most efficient way to submit a review request is via <u>www.RadMD.com</u> or call the NIA Magellan Call Center

		General Informat	tion	
Patient Name:			DOB:	Health Plan ID:
Radiation Oncol	logist:		Breast Surgeon:	1
Radiation Thera			and an Brann	
	ning Start Date {i.e., I	nitial Simulation):	Anticipated Treatment Start Da	ite:
		Patient Clinical Infor	mation	
✓ Treatment	Intent: 🔲 Curative			
✓ Treatment	Timing: 🗌 Post-Lur	mpectomy Dost-Mastectomy D	Other	
T Stage: TX Tis (DCIS) Tis (LCIS) T1 T2 T3 T4	N Stage: NX N0 N2 N1 N3 Does patient have distant metastasis (M1)? Yes No	Breast Being Treating: Right Tier Area Being Treating: Right Tier Area Being Treated: Whole Brease Is this a recurrent tumor? Yes Lymph Node Involvement: Nonce Margin Status: Negative Cicl Is nodal radiation planned? Yes Has patient received pre-operative (<u>For APBI</u>	t 🗋 Partial Breast 🗋 Chest Wall. No Carlos Regional 🗋 Sentinel 🗍 Both P ase 🔲 Positive No	BRCA 1 or 2 Mutation: Yes No No.
		Treatment Planning Inf	ormation	
✓ What is th	e prescription radi	ation dose for the ENTIRE course o		Gv
		Initial Treatment Phase – Sel		-,
2-Dime	nsian 🗖	3D Conformal IMRT	SRS/SBRT	Proton
z-Dimei				Proton
🗌 HDR Bra	achytherapy	LDR Brachytherapy	Other	
_				
Fractions:				
IMRT ONLY:				
<u>Note:</u> IMRT trea performing IMR	tment requests may T is required and sho risk and target goals f:	nac Multi-Angle Compensator-Based require review for medical necessity by uld include a 3D-CRT vs IMRT comparis of the plan.	y a radiation oncologist. Clinical ra oon plan, tissue constraints includ	ationale for ing all values/doses
✓ Which technique v be used?	will Linac Mult			
✓ Which technique v be used?	will Linac Mult			

NIA to Radiation Oncologist: Request for Clinical Information

	C	C_TRACKING_NU	MBER	FAXC
NJA wine the location of the second strategy	THIS COVER SI	O NOT WRITE ABOVE HEET MUST BE THE FI IND ONLY ONE PATIEI FAX THIS FORM TO:	RST PAGE OF YOUR FAX	
ORDERING PHYSICIAN:	REG PROVIDER	1		
FAX NUMBER: FAX R	ECIP PHONE	TRACKING NUMBER:	CC TRACKING NUMBER	
RE: Authorization Reg	est MEMBER ID:	MEMBER_ID		
PATIENT NAME: ME	MBER_NAME			
HEALTH PLAN: CLIE	NT BRAND NAME			

Lattest this fax contains all relevant clinical documentation which exists for this authorization request. No
 additional information will be submitted for National Imaging Associates, Inc. (NIA) review,

URGENT: REPLY REQUIRED FOR CASE REVIEW Request for Additional Clinical Information

We have received your request for PROC_DESC (LAYMAN_DESCRIPTION) along with some clinical information. However, additional information is needed in the form of clinical records which support the medical necessity of these services to make a determination on this case.

REQ_CLINICAL_DOCS

Request for Additional Clinical Information. We have received your request for RADONC_PROC_DESC. Please use this tool to assist us with the preauthorization process, by submitting by fax # 1-888-656-1321 or phone all relevant information requested below. For information regarding NIA clinical guidelines used for determinations, please see <u>www.radmd.com</u> CLINICAL GUIDELINES. To speak with a Clinician please call: 1-877-642-0522

THE FOLLOWING ADDITIONAL CLINICAL INFORMATION MAY BE NEEDED:

- 1. Clinical Rationale for Requested Therapy
- 2. TNM Staging
- 3. Margin status
- 4. Pathology Report
- 5. Radiation Therapy Dose/ Fractions
- 6. Number of Ports/ Angles
- 7. IGRT Type

8. Clinical Rationale for Special Procedure Codes

REQ_CLINICAL_DOCSREQUESTED_CLINICAL_DOCS

Additional information is still needed

We have received your request for PROC_DESC (LAYMAN_DESCRIPTION) along with additional records. However, the information provided still does not support the medical necessity of these services to make a determination on this case. Please see the documentation needed below which may allow us to make a positive determination. Only sending daily notes may delay authorization.

FAXC	CC_TRACKING_NUMBER
with it contain information	CONVERSIVES. MOTION: in error, piesse regly inneedlarily to the switch that you have received this nessage in error and destroy the original. This has and any files transmitted having be legally confidential and/or privileged. The inheration is introduced safely for the individual or entity success and access by anyone the is the introduct excision, and disclosure, covering, flatitization or our of the contexts of this information is rescholated and near be sufawful.



A fax is sent to the Radiation Oncologist detailing what clinical information is needed such as the treatment plan, prescription, etc., along with a Fax Coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Failure to receive requested clinical information may result in non certification.

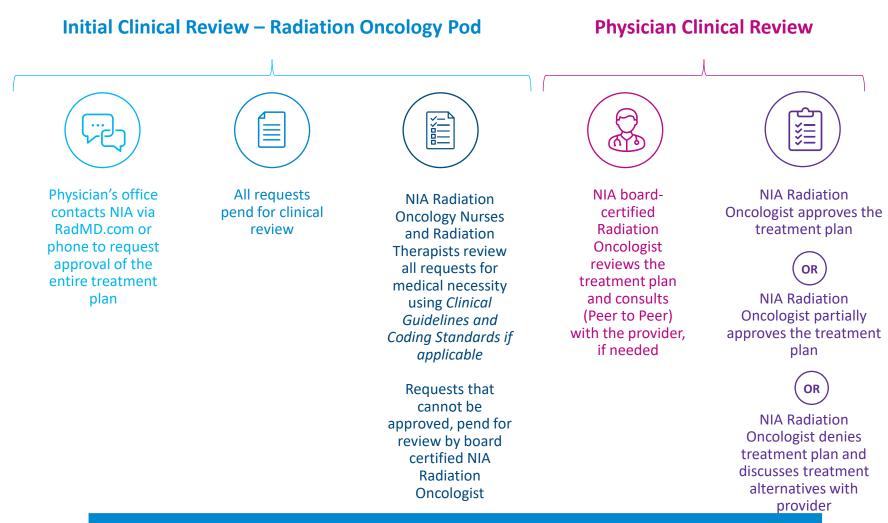
Submitting Additional Clinical Information

- Records may be submitted: Upload to <u>www.RadMD.com</u> Fax using the NIA coversheet Location of Fax Coversheets: Can be printed from www.RadMD.com Call Medicaid, Essential, CHP, and Qualified Health: 1-800-424-4952 Medicare and Dual Advantage: 1-800-424-5390 Use the case specific fax
- Use the case specific fax coversheets when faxing clinical information to NIA

Request Verific	ation Details
rint Fax Coversheet Upload	on: Detail Clinical Document
lember	Provider
lame:	Name:
ender:	Address:
ate of Birth	Phone:
lember ID:	Tax ID:
ealth Plan:	UPIN:
	Specialty:
ase ase Description:	Request ID:
equest Date:	Status:
ntry Method:	Validity Dates:
CD10:	Contact Name:
inal Determination Date:	

Radiation Oncology Prior Authorization Process





Peer-to-peers are always available.

Response from NIA within 2 to 3 business days of receipt of all needed clinical information. Clinically urgent requests will be handled in 72 hours

Prior Authorization Requests - Summary





The radiation oncologist determining the treatment plan and providing the radiation therapy is responsible for obtaining the prior authorization. Prior authorization requests can be made telephonically or through RadMD.

Note: The radiation oncologist is the ordering provider but also the rendering provider for the professional services and is responsible for the oversight of the radiation therapy



The prior authorization request should be submitted after the clinical treatment planning and before the beginning of the treatment phase

- Date Treatment Planning Began
- Anticipated Treatment Start Date

An authorization for a radiation treatment plan will cover the course of treatment.

Note: In order to provide the required prior authorization review information, it will be necessary for the provider to complete the clinical treatment plan prior to the prior authorization call.



For physicians and cancer treatment facilities, only one authorization is needed for both the technical and professional components of each procedure.





Changing or Adding Services for an Approved Treatment Plan

Authorizations

- All modifications of approved treatment plan requests must be called into NIA's call center.
- Modifications will be reviewed for medical necessity.
- Be prepared to supply additional clinical information if necessary.
- Determination will be made after all requested information is received.
- Authorization number will NOT change.

Radiation Therapy Treatment Notification for Transition Cases



Transition cases also include:

- Radiation therapy performed prior to the effective date of the program
- Radiation therapy began prior to member's coverage start date
- Radiation therapy began as inpatient and treatment will continue as outpatient



Form available on <u>www.RadMD.com</u>.

Fax the completed form to NIA at 1-888-656-1321.

No Medical Necessity Review is required for these members. However, notification is required to avoid claim denials

		rm for Transitio	on Cases		
ollowing scenarios (se patient began rad patient began rad patient began rad	on Therapy Treatment Notification Form to notify NIA a	about radiation treatment , 2021 nent is expected to conti	impacted by one of the		
Submitted By	Name (Last, First)		Date		
500000	Phone #	Fax #	*Require		
Member	Name (Last, First)	1.00	Kequite		
Information	Address				
	Gender II M II E DOB	Member ID			
Radiation	Name	Physician Tax ID			
Oncologist	Address				
	Phone #	Fax #			
Radiation Therapy	Facility Name	Facility Name Facility Tax ID			
Facility	Address				
	Phone #	Fax #			
Radiation Therapy	Diagnosis – ICD				
Treatment Plan Information	Site Being Breast Colon Treated Lung Other:	Prostate	🗆 Rectal		
	Treatment Start Date	Treatment End Date			
	Radiation Therapy Type	CPT code	# of Treatments		
	Low-dose-rate (LDR) Brachytherapy				
	High-dose-rate (HDR) Brachytherapy				
	2D Conventional Radiation Therapy (2D)				
	3D Conformal Radiation Therapy (3D-CRT)				
	Intensity Modulated Radiation Therapy (IMRT)				
	Stereotactic Body Radiation Therapy (SBRT)				
	Proton Beam Therapy				
	Other:				
	Imaged Guidance Radiation Therapy (IGRT)				
	Port Films				
	Ca Pore l'una				





Approval Notification

- Validity Period Authorizations are valid for:
 - 180 days from date of request for Radiation Oncology allows for all circumstances.

Denial Notification

- Notifications will include an explanation of what services have been denied and the clinical rationale for the denial
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- A re-review is available with new or additional information.
- Timeframe for re-review is 60 calendar days for Medicaid members, 1 year for Medicare and Dual Advantage members, and 180 calendar days for Essential, Qualified Health, and CHP members from the denial notification.
- In the event of a denial, providers may appeal the decision by contacting Fidelis Care or following the appeal instructions provided in their determination letter or Remittance Advice (RA) notification.



Claims and Appeals



How Claims Should be Submitted

- Radiation Oncologists and Cancer Treatment Centers should continue to submit their claims to Fidelis Care.
- Providers are strongly encouraged to use electronic claims submission.
- Check on claims status by logging on to Fidelis Care website at <u>https://providers.fideliscare.org/</u>

Login?returnurl=%2f

Claims Appeals Process

- In the event of a prior authorization or claims payment denial, providers may appeal the decision through Fidelis Care.
- Providers should contact Fidelis Care or follow the instructions on their nonauthorization letter or Remittance Advice (RA) notification.



Provider Tools





RadMD Website www.RadMD.com



Available

24/7 (except during maintenance)



Toll Free Number

Medicaid, Essential, CHP, and Qualified Health: **1-800-424-4952** Medicare and Dual Advantage: **1-800-424-5390**

Available

Monday - Friday 8:00 AM – 8:00 PM EST

- Request Authorization
- View Authorization Status
- View and manage Authorization Requests with other users
- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- View Evidence based Clinical Guidelines(by diagnosis)
- View Frequently Asked Questions (FAQs)
- Cancer site checklists
- View Other Educational Documents
- Interactive Voice Response (IVR) System for authorization tracking



NIA's Website www.RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office View and submit requests for authorization.
- Rendering Provider Views approved authorizations for their facility.

Online Tools Accessed through <u>www.RadMD.com</u>:

- NIA's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- Checklist
- RadMD Quick Start Guide
- Utilization Matrices





Radiation Oncologists Getting Started on RadMD.com

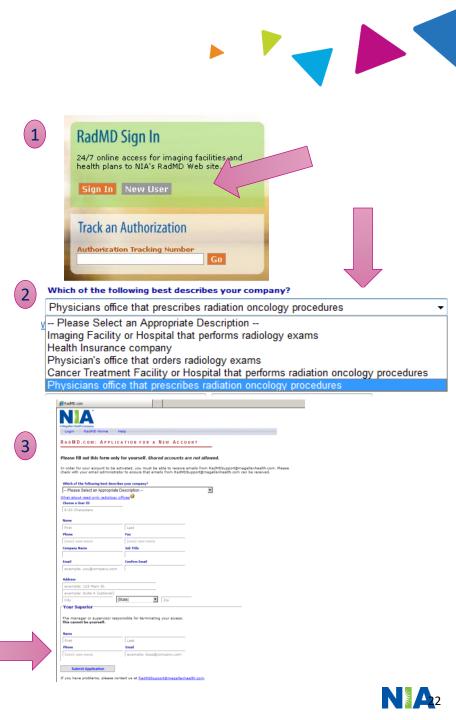
IMPORTANT

Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office" that prescribes radiation oncology procedures.
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.



Cancer Treatment Facilities Getting Started on RadMD.com

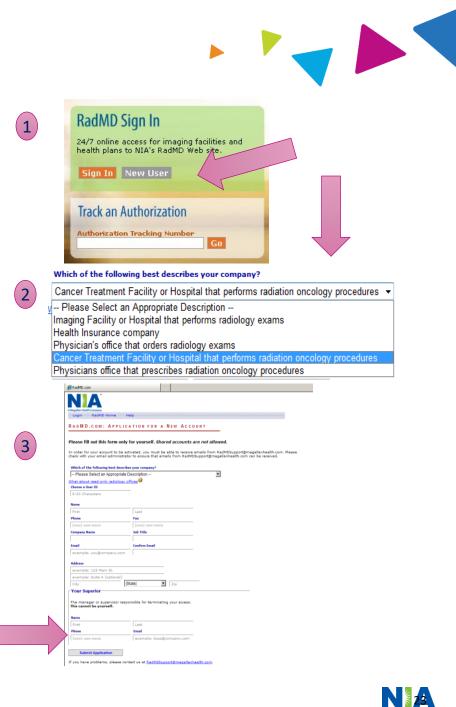
IMPORTANT

- Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Cancer Treatment Facility or Hospital that performs radiation oncology procedures"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.



RadMD Enhancements: Shared Access



NIA offers a **Shared Access** feature on our <u>www.RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

Want to see requests from other users in your practice? Try the new Shared Access feature under "Admin". Dismiss			
Request Request an exam or specialty procedure (including Cardiac, Ultrasound, Sleep Assessment) Request Physical Medicine Initiate a Subsequent Request Request a Radiation Treatment Plan Request Pain Management or Minimally Invasive Procedure Request Spine Surgery or Orthopedic Surgery	Search View Request Status Search by Tracking Number View All Online Requests View Customer Service Calls		
Admin	Account Information		
Shared Access 1 share offer requires your attention Clinical Guidelines	Tip Of The Day: RadMD is a lot of things to a lot of people. We have hundreds of thousands of active users all across America and must comply with all laws in all states simultaneously.		
Edit your Personal Information Change your Password 150 days until your password expires.	Quick Links: Hours of Operation Authorization Call Center Phone Numbers		
View the Online User Agreement Health Plan Specific Educational Docs	Please take the 2020 Ordering Provider Satisfaction Survey here: Ordering Provider Satisfaction Survey		

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <u>www.RadMD.com</u>, allowing them to communicate with patients and facilitate treatment.



When to Contact NIA

Providers:



Initiating or	 Website, <u>www.RadMD.com</u> Toll-free number Medicaid, Essential, CHP, and Qualified Health plans:
checking the status	1-800-424-4952 Medicare and Dual Advantage:
of an authorization	1-800-424-5390
Initiating a Peer to Peer	 Toll-free number Medicaid, Essential, CHP, and Qualified Health plans: 1-800-424-4952 Medicare and Dual Advantage: 1-800-424-5390
Technical Issues/ Provider Service Line	 <u>RadMDSupport@evolent.com</u> Call 1-800-327-0641
Provider Education	 Seth Cohen PT, DPT
requests or	Provider Relations Manager
questions specific	1-410-953-2418
to NIA	<u>seth.cohen@evolent.com</u>

RadMD Demonstration





Confidentiality Statement



The information presented in this presentation is confidential and expected to be used solely in support of the delivery of services to Fidelis Care members. By receipt of this presentation, each recipient agrees that the information contained herein will be kept confidential and that the information will not be photocopied, reproduced, or distributed to or disclosed to others at any time without the prior written consent of Fidelis Care and Evolent Health, LLC.



Thanks

