





## National Imaging Associates, Inc. (NIA)<sup>1</sup> Interventional Pain Management (IPM) Frequently Asked Questions (FAQ's) For Louisiana HealthCare Connections Providers

Question	Answer
GENERAL	7.11.0000
Why did Louisiana Healthcare Connections implement an Interventional Pain Management (IPM) Program?	Louisiana Healthcare Connections implemented this program to improve quality and manage the utilization of non-emergent, IPM procedures for Louisiana Healthcare Connections members.  Louisiana Healthcare Connections providers utilize the same tools through RadMD to request IPM procedures as they do for advanced imaging procedures.
What IPM procedures does this include?	IPM Procedures that are included in this program:
Why did Louisiana Healthcare Connections select NIA?	NIA was selected to partner with us because of its clinically driven program designed to effectively manage quality and member safety, while ensuring appropriate utilization of resources for Louisiana Healthcare Connections membership.
Which Louisiana Healthcare Connections members are covered under this relationship and what networks are used?	NIA manages non-emergent outpatient IPM procedures for Louisiana Healthcare Connections members effective July 1, 2022, through Louisiana Healthcare Connections' contractual relationships.
PROGRAM START DATE	
What was the implementation date for this IPM Program?	The effective date of the program was July 1, 2022. Louisiana Healthcare Connections and NIA collaborate on provider related activities including provider training materials and education.

<sup>&</sup>lt;sup>1</sup> Effective 1/20/2023, National Imaging Associates, Inc. (NIA) is an affiliate of Evolent Health.

<sup>1—</sup> Louisiana Healthcare Connections – IPM Frequently Asked Questions

PRIOR AUTHORIZATION	
What IPM services require	The following outpatient IPM procedures require prior
a provider to obtain a prior	authorization through NIA:
authorization?	Spinal Epidural Injections
	Paravertebral Facet Joint Injections or
	Blocks
	<ul> <li>Paravertebral Facet Joint Denervation</li> </ul>
	(Radiofrequency Neurolysis)
	<ul> <li>Sacroiliac Joint Injections</li> </ul>
	<ul> <li>Sympathetic Nerve Block (Effective</li> </ul>
	4/3/2023)
	<ul> <li>Spinal Cord Stimulators</li> </ul>
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When is prior	Prior authorization is required for outpatient, non-
authorization required?	emergent IPM procedures. Ordering providers must
	obtain prior authorization for these procedures prior to the service being performed.
	Note: Only outpatient procedures are within the
	program scope. All IPM procedures performed in the
	Emergency Room or as part of inpatient or
	intraoperative care do not require prior authorization
	through NIA.
Is prior authorization	Yes, authorization is required for dates of service on or
required for members	beyond July 1, 2022, even if the member is continuing
currently undergoing	treatment.
treatment?	
Who do we expect to order	IPM procedures requiring medical necessity review are
IPM procedures?	usually ordered by one of the following specialties.
	Anesthesiologists
	Neurologists     Dais Crasiclist
	Pain Specialist     Orthopodia Spina Surgeon
	Orthopedic Spine Surgeon     Neurosurgeon
	<ul><li>Neurosurgeon</li><li>Other physicians with appropriate pain</li></ul>
	procedure training and certification
Are inpatient IPM	No, Inpatient IPM procedures are not included in this
procedures included in	program.
this program?	
Are intraoperative IPM	No, IPM procedures performed for pain management
procedures included in	during a larger surgical procedure are not included in
this program?	this program.
How does the ordering	Providers will be able to request prior sutherization via
How does the ordering provider obtain a prior	Providers will be able to request prior authorization via the NIA website <a href="https://www.RadMD.com">www.RadMD.com</a> (preferred method)
provider obtain a prior	the Nin website www.tadinb.com (preferred method)



## authorization from NIA for an outpatient IPM procedure?

to obtain prior authorization for IPM procedures. RadMD is available 24 hours a day, 7 days a week. For Providers that are unable to submit authorizations using RadMD, our Call Center is available at 1-866-326-6301 for prior authorization, Monday-Friday, 7:00 a.m. to 7:00 p.m. (CST).

## What information does NIA require in order to receive prior authorization?

To expedite the process, please have the following information available before logging on to the website or calling the NIA call center staff

(\*denotes required information):

- Name and office phone number of ordering physician\*
- Member name and ID number\*
- Requested procedure\*
- Name of provider office or facility where the service will be performed\*
- Anticipated date of service\*
- Details justifying the pain procedure\*:
  - Date of onset of pain or exacerbation
  - Physician exam findings and member symptoms (including findings applicable to the requested services)
  - Clinical Diagnosis
  - Date and results of prior IPM procedures.
  - Diagnostic imaging results, where available. Conservative treatment modalities completed, duration, and results (e.g., physical therapy, chiropractic or osteopathic manipulation, hot pads, massage, ice packs and medication)

Please be prepared to fax the following information, if requested:

- Clinical notes outlining onset of pain, conservative care modalities, outcomes and physical exam findings
- Date and results of prior IPM procedures
- Effectiveness of prior procedures on reducing pain
- Diagnostic Imaging results
- Specialist reports/evaluation



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How do I send clinical information to NIA if it is required?	The most efficient way to send required clinical information is to upload your documents to RadMD (preferred method). The upload feature allows clinical information to be uploaded directly after completing an authorization request. Utilizing the upload feature expedites your request since it is automatically attached and forwarded to our clinicians for review.  If uploading is not an option for your practice, you may fax utilizing the NIA specific fax coversheet. To ensure prompt receipt of your information:  • Use the NIA fax coversheet as the first page of your clinical fax submission. *Please do not use your own fax coversheet, since it will not contain the case specific information needed to process the case  • Make sure the tracking number on the fax coversheet matches the tracking number for your request  • Send each case separate with its own fax coversheet  • IPM Providers may print the fax coversheet from <a href="https://www.RadMD.com">www.RadMD.com</a> .  • NIA will fax this coversheet to the IPM Provider during authorization intake or at any time during the review process.
	*Using an incorrect fax coversheet may delay a response to an authorization request.
Can a provider request	No. NIA requires prior authorization for each IPM
more than one procedure	procedure requested and will only authorize one
at a time for a member	procedure at a time.
(i.e., a series of epidural	p. coodaio at a milo.
injections)?	
What kind of response	The best way to maximize the turnaround time of an
time can order providers	authorization request is to initiate the request through
expect for prior	www.RadMD.com.
authorization?	Generally, within 2 business days after receipt of
	request with full clinical documentation, a
	determination will be made. In certain cases, the
	review process can take longer if additional clinical
	information is required to make a determination.
What does the NIA	The NIA authorization number consists of alpha-
authorization number look	numeric characters. In some cases, the ordering
like?	provider may instead receive an NIA tracking number
	(not the same as an authorization number) if the



	provider's outhorization request is not approved at the
	provider's authorization request is not approved at the time of initial contact. Providers will be able to use either number to track the status of their request online or through an Interactive Voice Response (IVR) telephone system.
If requesting an authorization through RadMD and the request pends, what happens next?	You will receive a tracking number and will need to submit clinical documentation that supports the requested IPM procedure.
Can RadMD be used to submit an expedited authorization request?	RadMD can only be used to initiate expedited authorization requests after normal business hours. Requests that are submitted during normal business hours must be called into NIA's call center through the toll-free number, 1-866-326-6301 for processing.
How long is the prior authorization number valid?	The authorization number is valid for 30 days from the date of request.
Is prior authorization necessary for IPM procedures if Louisiana Healthcare Connections is NOT the member's primary insurance?	Yes. Authorization is required if Louisiana Healthcare Connections is secondary to another plan.
If a provider obtains a prior authorization number does that guarantee payment?	An authorization number is not a guarantee of payment. Authorizations are based on medical necessity and are contingent upon eligibility and benefits. Benefits may be subject to limitations and/or qualifications and will be determined when the claim is received for processing.
Does NIA allow retro- authorizations?	Yes. Retrospective review of completed procedures are evaluated for medical necessity and to determine whether there was an urgent or emergent situation that prohibited the provider from obtaining prior authorization for the service and to determine whether medical necessity guidelines were met. It is important that key physicians and office staff be educated on the prior authorization requirements. Claims for IPM procedures, as outlined above, that have <u>not</u> been properly authorized will <u>not</u> be reimbursed. Physicians administering these procedures <u>should not</u> schedule or perform procedures without prior authorization.
Can a provider verify an authorization number online?	Yes. Providers can check the status of member authorization quickly and easily by going to the website at <a href="https://www.RadMD.com">www.RadMD.com</a> .



Is the NIA authorization	No, the NIA authorization is not displayed on the
number be displayed on	Louisiana Healthcare Connections website.
the Louisiana Healthcare	
Connections website?	
What if I disagree with	In the event of a prior authorization or claims payment
NIA's determination?	denial, providers may appeal the decision through Louisiana Healthcare Connections. Providers should
	follow the instructions on their non-authorization letter
	or Explanation of Payment (EOP) notification.
	or Explanation of Faymont (EOF) notineation.
SCHEDULING PROCEDURE	S
Does NIA make a final	NIA does not guarantee final determination of the
determination based on	request by the anticipated date of service.
the Anticipated Date of	
Service?	The anticipated date of service (provided during
	request for authorization) is used to determine timing
	between procedures.
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	Please be advised that NIA needs 2 business days
	after the receipt of clinical information to review and
	render a decision on a request. Please do not
	schedule or perform the procedure until you have an approved authorization.
	approved authorization.
Do ordering physicians	NIA requires the name of the facility/provider where
have to obtain an	the IPM procedure is going to be performed and the
authorization before they	anticipated date of service. Ordering providers should
call to schedule an	obtain prior authorization before scheduling the
appointment?	procedure.
WHICH MEDICAL PROVIDE	
Which medical providers	Specialized Providers who perform IPM procedures in
are affected by the IPM	an outpatient setting. Louisiana Healthcare
Program?	Connections providers will need to request a prior authorization from NIA to bill the service. Providers
	<ul><li>who perform IPM procedures are generally located at:</li><li>Ambulatory Surgical Centers</li></ul>
	<ul> <li>Hospital outpatient facilities</li> </ul>
	<ul> <li>Provider offices</li> </ul>
CLAIMS RELATED	
Where do providers send	Louisiana Healthcare Connections network providers
their claims for outpatient,	should continue to send claims directly to Louisiana
non-emergent pain	Healthcare Connections.
management services?	



	Providers are encouraged to use EDI claims
How can providers check claims and claims appeal status?	submission Providers should continue to check claims and appeals status with Louisiana Healthcare Connections.
MISCELLANEOUS	
How is medical necessity defined?	<ul> <li>NIA defines medical necessity as services that:</li> <li>Meets generally accepted standards of medical practice; be appropriate for the symptoms, consistent with diagnosis, and otherwise in accordance with sufficient evidence and professionally recognized standards.</li> <li>Be appropriate to the illness or injury for which it is performed as to type of service and expected outcome.</li> </ul>
	<ul> <li>Be appropriate to the intensity of service and level of setting.</li> <li>Provide unique, essential, and appropriate information when used for diagnostic purposes.</li> <li>Be the lowest cost alternative that effectively addresses and treats the medical problem; and rendered for the treatment or diagnosis of an injury or illness; and</li> <li>Not furnished primarily for the convenience of the member, the attending physician, or other provider.</li> </ul>
Were provider trainings be	Yes, NIA conducted provider training sessions before
offered before the	the implementation date of this program
implementation date?	
Where can a provider find NIA's Guidelines for Clinical Use of Pain Management Procedures?	NIA's IPM Guidelines can be found on the website at <a href="https://www.RadMD.com">www.RadMD.com</a> . They are presented in a PDF file format that can easily be printed for future reference. NIA's clinical guidelines have been developed from practice experiences, literature reviews, specialty criteria sets and empirical data.
Did the Louisiana Healthcare Connections member ID card change with the implementation of this IPM Program?	No. The Louisiana Healthcare Connections member ID card does not contain any NIA identifying information on it and the member ID card did not change with the implementation of this IPM Program.
<b>RE-REVIEW AND APPEALS</b>	PROCESS
Is the re-review process available for the IPM	Once a denial determination has been made, if the office has new or additional information to provide, a



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program once a denial is received?	Medicaid re-review can be initiated by uploading via RadMD or faxing (using the case specific fax cover sheet) additional clinical information to support the request. A Medicaid re-review must be initiated within 10 calendar days from the date of denial and prior to submitting a formal appeal.  NIA has a specialized clinical team focused on
	Interventional Pain Management. Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines. The IPM provider may call 1-866-326-6301 to initiate the peer-to peer-process. These discussions provide an opportunity to discuss the case and collaborate on the appropriate services for the member based on the clinical information provided.
Who should a provider	Providers are asked to please follow the appeal
contact if they want to	instructions given on their non-authorization letter or
appeal a prior	Explanation of Benefits (EOB) notification.
authorization decision?	
RADMD ACCESS	
If I currently have RadMD	If the user already has access to RadMD, RadMD will
access, will I need to apply	allow you to submit an authorization for any
for additional access to	procedures managed by NIA.
initiate authorizations for	
IPM procedures?	
What option should I	Selecting "Physician's office that orders
select to receive access to	procedures" will allow you access to initiate
initiate authorizations?	authorizations for pain management procedures.
How do I apply for RadMD access to initiate	User would go to our website <a href="www.radmd.com">www.radmd.com</a> .  • Click on NEW USER.
authorization requests if I	Choose "Physician's office that orders
don't have access?	procedures" from the drop-down box
	<ul> <li>Complete application with necessary</li> </ul>
	information.
	Click on Submit
	Once an application is submitted, the user will receive an email from our RadMD support team within a few hours after completing the application with an approved username and a temporary passcode. Please contact the RadMD Support Team at 1-800-327-0641 if you do not receive a response within 72 hours.



What is rendering provider access?	Rendering provider access allows users the ability to view all approved authorizations for their office or facility. If an office is interested in signing up for rendering access, you will need to designate an administrator.  • User would go to our website <a href="www.RadMD.com">www.RadMD.com</a> • Select "Facility/Office where procedures are performed"  • Complete application • Click on Submit
	Examples of a rendering facility that only need to view approved authorizations:  • Hospital facility • Billing department • Offsite location • Another user in location who is not interested in initiating authorizations
Which link on RadMD will I select to initiate an authorization request for IPM procedures?	Clicking the "Request Pain Management or Minimally Invasive Procedure" link will allow the user to submit a request for an IPM procedure.
How can providers check the status of an authorization request?	Providers can check on the status of an authorization by using the "View Request Status" link on RadMD's main menu.
How can I confirm what clinical information has been uploaded or faxed to NIA?	Clinical Information that has been received via upload or fax can be viewed by selecting the member on the View Request Status link from the main menu. On the bottom of the "Request Verification Detail" page, select the appropriate link for the upload or fax.
Where can providers find their case-specific communication from NIA?	Links to case-specific communication to include requests for additional information and determination letters can be found via the View Request Status link.
If I did not submit the initial authorization request, how can I view the status of a case or upload clinical documentation?  Paperless Notification: How can I receive notifications electronically instead of paper?	The "Track an Authorization" feature allows users who did not submit the original request to view the status of an authorization, as well as upload clinical information. This option is also available as a part of your main menu options using the "Search by Tracking Number" feature. A tracking number is required with this feature. NIA defaults communications including final authorization determinations to paperless/electronic. Correspondence for each case is sent to the email of the person submitting the initial authorization request.



	Users will be sent an email when determinations are made.
	<ul> <li>No PHI will be contained in the email.</li> <li>The email will contain a link that requires the user to log into RadMD to view PHI.</li> </ul>
	Providers who prefer paper communication will be given the option to opt out and receive communications via fax.
CONTACT INFORMATION	
Who can I contact if we need RadMD support?	For assistance, please contact RadMDSupport@Evolent.com or call 1-800-327-0641.
	RadMD is available 24/7, except when maintenance is performed every third Thursday of the month from 9 pm – midnight PST.
Who can a provider	Providers can contact:
contact at NIA for more	Gina Braswell
information?	Provider Relations Manager
	1-800-450-7281, ext. 55726 or 1-952-225-5726 or gbraswell@Evolent.com

