

Harvard Pilgrim Health Care Medical Specialty Solutions



National Imaging Associates, Inc. (NIA)* Program Agenda

- Introduction to NIA
- Our Program
 - Authorization Process
 - Other Program Components
 - Provider Tools and Contact Information
- RadMD Demo
- Questions and Answers

NIA Specialty Solutions

National Footprint / Experience

National Footprint

- Since 1995 delivering Medical Specialty Solutions; one of the *go-to* care partners in industry.
- 88 health plans/markets –
 partnering with NIA for
 management of Medical Specialty
 Solutions.
- 32.79M national lives –
 participating in an NIA Medical
 Specialty Solutions Program
 nationally.
- Diverse populations Medicaid, Exchanges, Medicare, Commercial, FEP, Provider Entities.



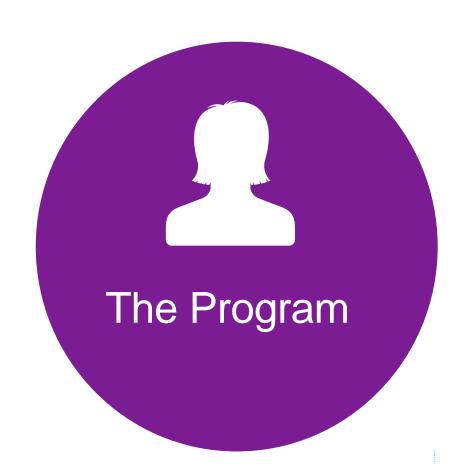
Commercial/Medicaid/Medicare Expertise/Insights

- 42 Commercial and 56 Medicaid plans/markets with NIA Medical Specialty Solutions in place.
- 10.66M Commercial and 20.51M
 Medicaid lives nationally in addition
 to 1.63M Medicare Advantage

Intensive Clinical Specialization & Breadth

- Specialized Physician Teams
 - 160+ actively practicing, licensed, board-certified physicians
 - 28 specialties and sub-specialties

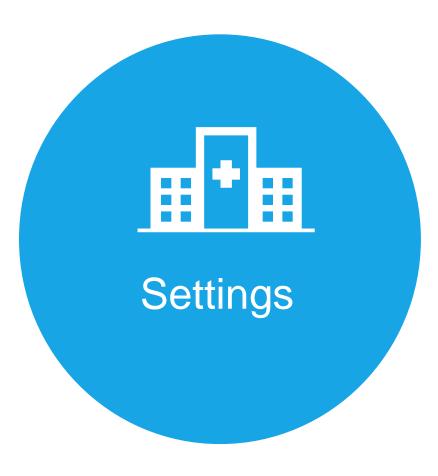
NIA's Prior Authorization Program



Harvard Pilgrim
 Health Care has a
 prior authorization
 program through
 NIA for the
 management of
 cardiac
 implantables,
 sleep solutions,
 outpatient
 advanced
 imaging, and
 cardiac services.



- Advanced Imaging,
 Cardiac, & Sleep
 Services
 - Commercial
 - MA, ME, & NH:4/15/2004
 - RI: 7/19/2004
 - CT: 7/1/2014
 - Medicare:2/1/2016
- Cardiac Implantables Expansion
 - Medicare1/1/2019
 - Commercial7/1/2019



Settings:

- Office
- Outpatient Hospital
- Outpatient Facility



- Commercial
- Medicare



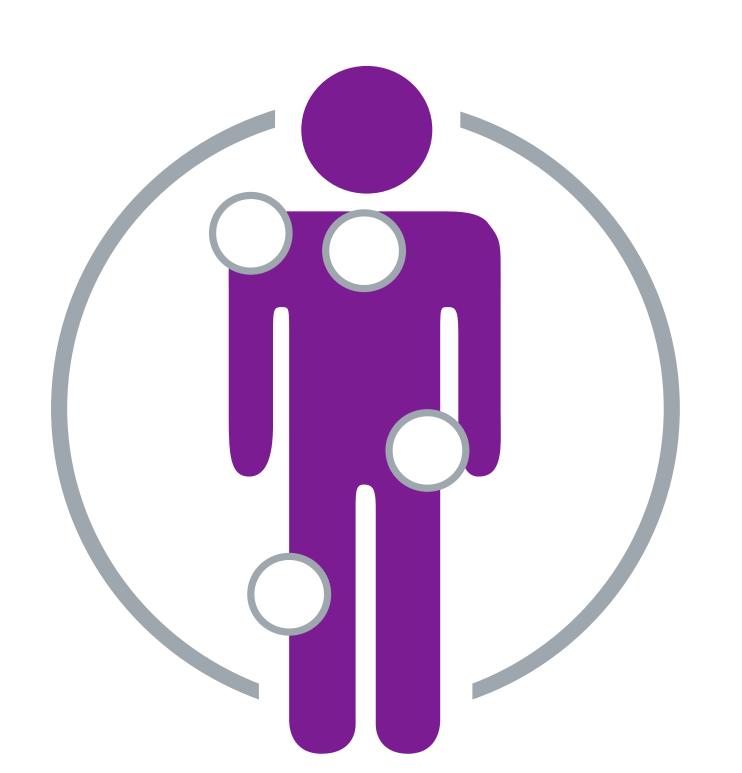
NIA's Medical
 Specialty Solutions
 for non-emergent
 outpatient Medical
 Specialty Solutions
 services for Harvard
 Pilgrim Health Care
 membership is
 managed through
 Harvard Pilgrim
 Health Care
 contractual
 relationships.

NIA's Prior Authorization Program



Procedures Requiring Authorization*

- CT/CTA
- CCTA
- MRI/MRA
- PET Scan
- Myocardial Perfusion Imaging (MPI)
- MUGA Scan
- Stress Echocardiography
- Echocardiography
- Left Heart Catheterization
- Cardiac Implantable Devices (defibrillator, pacemaker)
- Sleep Assessment, Unattended (home sleep test)
- Sleep Assessment, Attended





Excluded from the Program Procedures Performed in the following Settings:

- Hospital Inpatient
- Observation
- Emergency Room
- Urgent Care
- Surgery Center

*Please see specific educational documents on RadMD for each Medical Specialty Solutions Program Services

List of CPT Procedure Codes Requiring Prior Authorization



Review Claims/Utilization Review Matrix to determine CPT codes managed by NIA.



CPT Codes and their Allowable Billable Groupings.



Located on https://www.RadMD.com.



Defer to Harvard Pilgrim Health Care's Policies for Procedures not on Claims/Utilization Review Matrix.





Harvard Pilgrim Health Care Utilization Review Matrix 2023 Medical Specialty Solutions Commercial Plans

The matrix below contains the CPT 4 codes for which National Imaging Associates, Inc. (NIA)* manages on behalf of Harvard Pilgrim Health Care. This matrix is designed to assist in the resolution of claims adjudication and claims questions related to those services authorized by NIA. The "Allowable Billed Groupings" is meant to outline that if a given procedure is authorized, that any one of the listed procedure codes could be submitted on a claim representing that service. This assumes that the member is eligible at the time of the service, that appropriate rebundling rules are applied, that the claim includes an appropriate diagnosis code for the CPT code and that the service is performed within the validity period.

If a family of CPT codes is not listed in this matrix, an exact match is required between the authorized CPT code and the billed CPT code. If the exact match does not occur, the charge should be adjudicated accordingly.

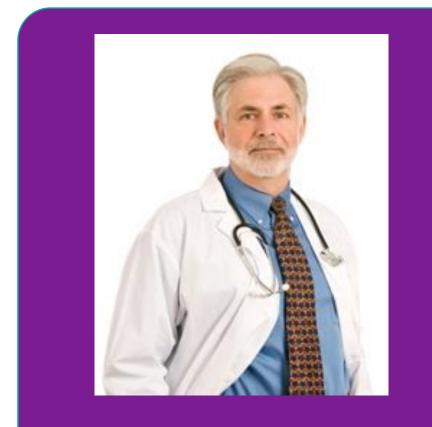
Please note: Services rendered in an Emergency Room, Observation Room, Surgery Center or Hospital Inpatient setting are not managed by NIA.

Authorized CPT Code	Description	Allowable Billed Groupings
33225	Cardiac Resynchronization Therapy (CRT)	33221, 33224, 33225, 33231
33249	Implantable Cardioverter Defibrillator (ICD)	33230, 33240, 33249
33208	Pacemaker Insertion	33206, 33207, 33208, 33212,
		33213
70336 4	MRI Temporomandibular Joint	70336
70450 ¹	CT Head/Brain	70450, 70460, 70470, +0722T
70480 ¹	CT Orbit	70480, 70481, 70482, +0722T
70486 ¹	CT Maxillofacial/Sinus	70486, 70487, 70488, 76380,
		+0722T
70490	CT Soft Tissue Neck	70490, 70491, 70492, +0722T
70496	CT Angiography, Head	70496
70498	CT Angiography, Neck	70498
70540	MRI Orbit, Face, and/or Neck	70540, 70542, 70543
70551	MRI Internal Auditory Canal	70551, 70552, 70553, 70540,
		70542, 70543
70544	MRA Head	70544, 70545, 70546
70547	MRA Neck	70547, 70548, 70549
70551	MRI Brain	70551, 70552, 70553
70554	Functional MRI Brain	70554, 70555
71250 ¹	CT Chest	71250, 71260, 71270, 71271,
		+0722T
71271	Low Dose CT for Lung Cancer Screening	71271

NIA's Sleep Solution for Harvard Pilgrim Health Care

- Manages utilization of sleep tests
 - Ensures appropriate use of polysomnography based on clinical guidelines
 - Reduces unnecessary repeat studies
 - Encourages sleep assessments when needed due to the potential for other medical co-morbidities
- Promotes appropriate assessment setting
 - Supports facility-based testing when appropriate
 - Promotes the use of a Home Sleep Test (HST) for the assessment of OSA when appropriate and HST is a benefit
 - Home Sleep Tests do not require prior authorization from NIA

Prior Authorization Process Overview



Ordering Physician is responsible for obtaining prior authorization.

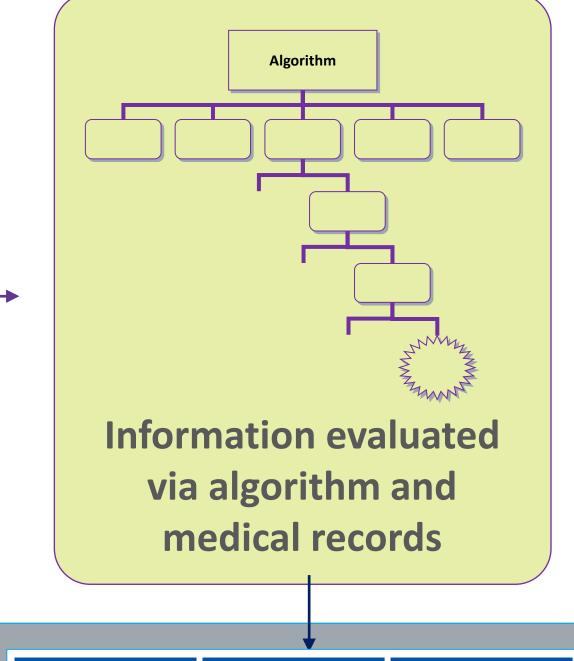
claims



Submit Requests
Online Through
RadMD.com

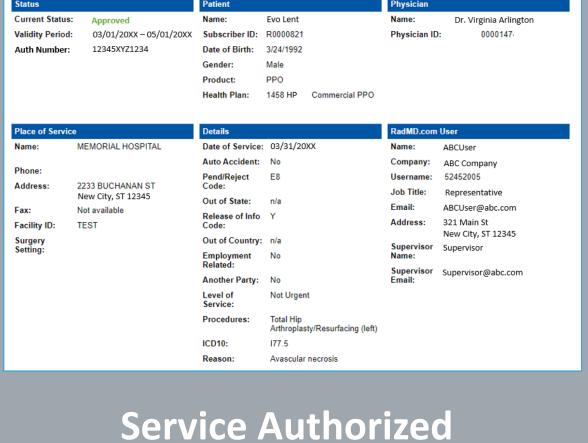


or by Phone



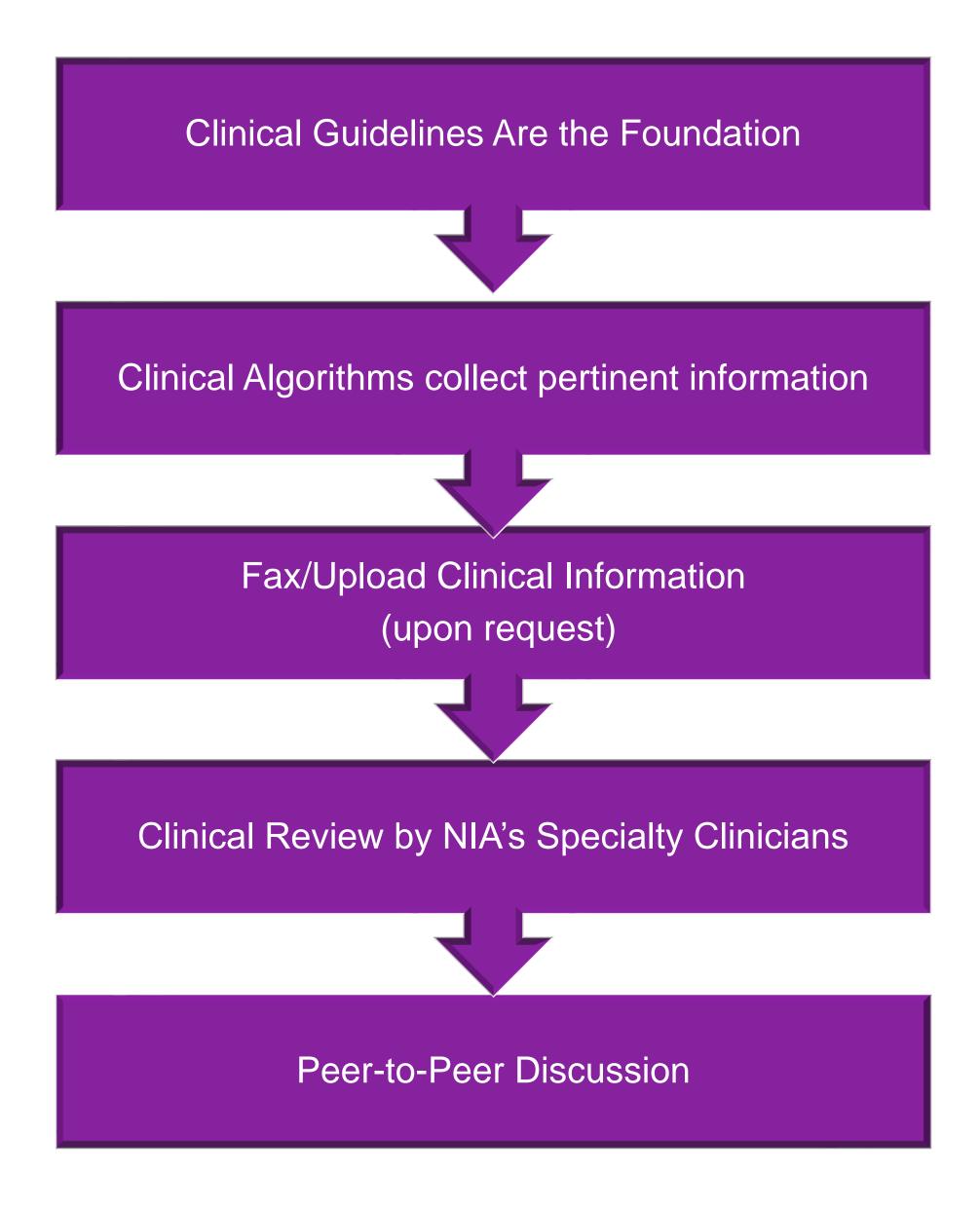


Rendering Provider
Performs Service and
ensures authorization was
obtained



Recommendation to Rendering Providers: Do not schedule test until authorization is received

NIA's Clinical Foundation & Review



- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by the Plan and NIA Medical Officers and clinical experts. Clinical Guidelines are available on https://www.RadMD.com
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- NIA has a specialized clinical team.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

Member and Clinical Information Required for Authorization

General

 Includes: ordering physician information, member information, rendering provider information, requested examination, etc.

Clinical Information

- Includes clinical information that will justify examination, symptoms and their duration, physical exam findings
- Preliminary procedures already completed (e.g., x-rays, CTs, lab work, ultrasound reports, scoped procedures, referrals to specialist, specialist evaluation)
- Reason the study is being requested (e.g., further evaluation, rule out a disorder)

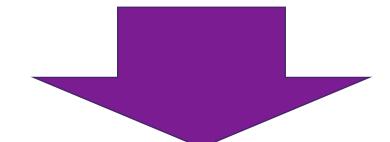
Sleep Studies

- Clinical information explain the need for the attended sleep study:
- Member symptoms, relevant member characteristics, member's current status and physical exam findings.
- Screening test results or reports from other diagnostic tests; if request is due to a failed Home Sleep Test, include documentation of results and issues.
- Contraindications to a Home Sleep Test, including the member's relevant medical history.

Clinical Specialty Team Review

Clinical Specialization Pods Overseen by a Medical Director

Advanced	Physical	Genetic	Radiation
Imaging	Medicine	Testing	Oncology
Cardiology	Sleep Assessments	Pain Management	Surgery

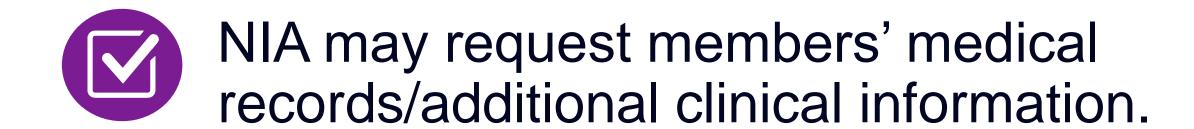


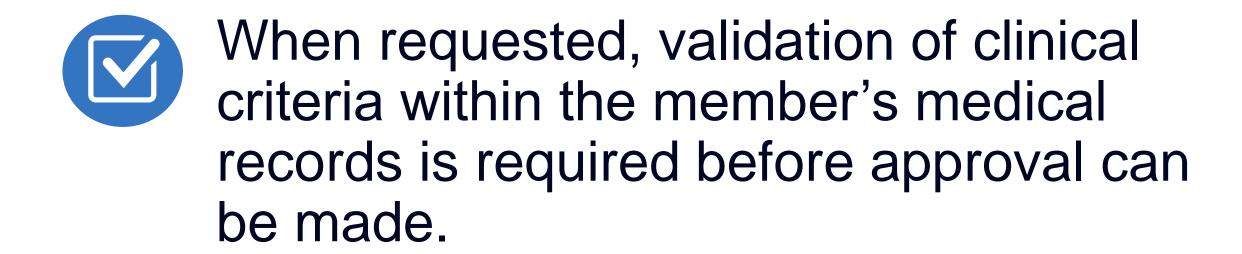
Physician Review Team

Physician Panel of Board-Certified Physician Specialists with ability to meet any State licensure requirements

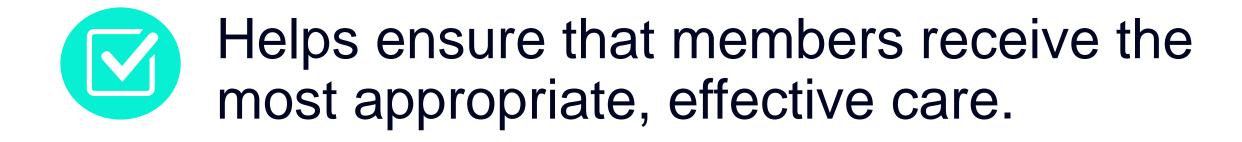
Physician clinical reviewers conduct peer reviews on specialty products (cardiology, radiation oncology, interventional pain management, surgery, sleep management and genetic testing)

Document Review











NIA to Ordering Physician: Request for Additional Clinical Information

CC TRACKING NUMBER

FAXC



ABDOMEN - PELVIS CT PLEASE FAX THIS FORM TO: 1-800-784-6864

Date: TODAY

ORDERING PHYSICIAN:	REQ_PROVIDER		
FAX NUMBER:	FAX_RECIP_PHONE	TRACKING NUMBER:	CC_TRACKING_NUMBER
RE:	Authorization Request	MEMBER ID:	MEMBER_ID
PATIENT NAME:	MEMBER NAME		
HEALTH PLAN:	HEALTH_PLAN_DESC		
We have received your request for Abdomen - Pelvis CT. As we are unable to approve based on the information provided			
to date, please respond to this fax as soon as possible.			

Study Requested was: Abdomen - Pelvis CT For documentation ALWAYS PROVIDE:

- The most recent office visit note
- 2. Any office visit note since initial presentation of the complaint/problem requiring imaging
- Any supporting documentation such as diagnostic or imaging reports that corroborate abnormalities
 or the requirement for follow-up imaging

Further specifics and examples are listed below:

FAX_QUESTIONS_ADDL

aalfaddlfaxquestions

a) Abdominal pain evaluation:

Provide details regarding history of abdominal pain (history- onset, trauma mechanism, if relevant, effect on/change w/ bowel or urinary habits, relevant past medical history- bowel disease or surgery, etc; examination, including pelvic/rectal examinations; diagnostic work-up- submit reports demonstrating abnormalities; prior treatment/consultation, if any).

b) Abnormal finding on examination, imaging or laboratory test:

Provide the office visit note(s) or lab/imaging report that documents the abnormality found and any needed explanation of the relevance to the request for abdomen/pelvis CT imaging

c) Suspicion of cancer:

Provide the office visit/consultation notes indicating rationale for suspicion of cancer, along with relevant examination, diagnostic/imaging reports indicating the relevance of an imaging test in further evaluation of a possible malignancy

d) History of cancer:

Provide the office visit note describing the current symptoms or issue and the history; report of the biopsy and/or relevant treatment reports that will document the cell type of the cancer and treatment to date.

e) Pre-operative evaluation:

Provide the office visit note/consultation by the surgical specialist indicating the operation planned and indications. It is usually expected that planned pre-operative evaluation will be ordered by the surgeon in conjunction with surgical scheduling so that the two coincide within a four week/30 day period.

f) Post-operative evaluation:

CC_TRACKING_NUMBER

FAXC



A fax is sent to the provider detailing what clinical information that is needed, along with a Fax Coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



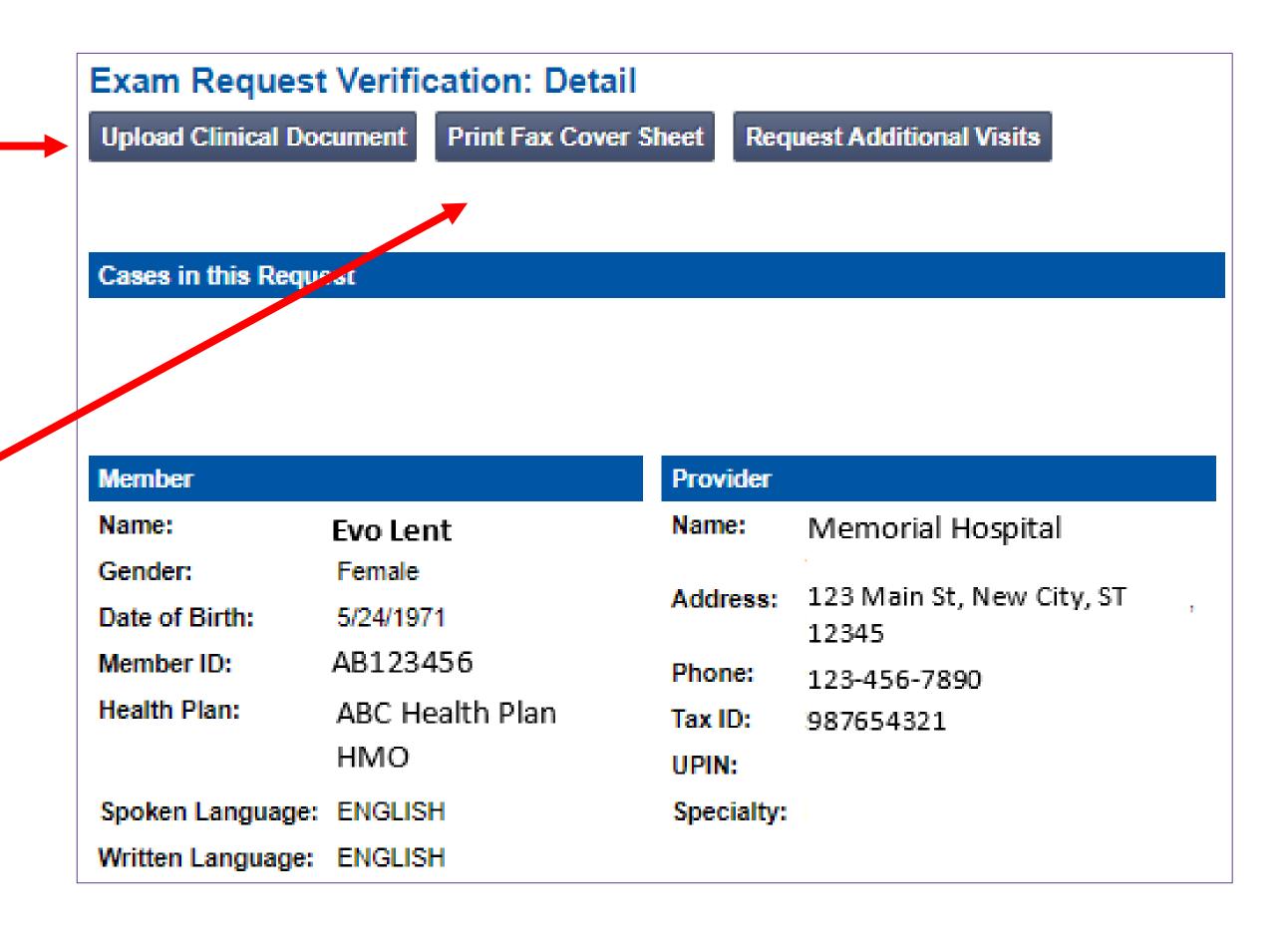
Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

Submitting Additional Clinical Information

- Records may be submitted:
 - Upload to https://www.RadMD.com
 - Fax using that NIA coversheet
- Location of Fax Coversheets:
 - Can be printed from https://www.RadMD.com
 - Call 1-800-642-7543
- Use the case specific fax coversheets when faxing clinical information to NIA



Clinical Review Process

Physicians' Office Contacts NIA for Prior Authorization

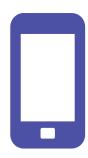






Key NIA

Differentiators



NIA Initial Clinical Specialty Team Review

- Additional clinical information submitted and reviewed Procedure Approved
- Additional clinical not complete or inconclusive Escalate to Physician Review



Designated & Specialized Clinical Team interacts with Provider Community.

1

2

System Evaluates Request Based on Information Entered by Physician & Physician Profile

- Clinical information complete Procedure Approved
- Additional clinical information required Pends for clinical validation of medical records

4)-

NIA Specialty Physician Reviewers

• NIA Physician approves case without peer-to-peer



Peer-to-peer outbound attempt made if case is not approvable

- NIA Physician approves case with peer-to-peer
- Ordering Physician withdraws case during peer-topeer
- Physician denies case based on medical criteria

Generally, the turnaround time for completion of these requests is within two or three business days upon receipt of sufficient clinical information.

NIA Urgent/Expedited Authorization Process

Urgent/Expedited Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call NIA immediately.
- The NIA website https://www.RadMD.com cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the NIA call center at 1-800-642-7543.
- Turnaround time is within 1 Business day not to exceed 72 Business Calendar Hours.

Notification of Determination

Authorization Notification

- Validity Period Authorizations are valid for 30 days from scheduled DOS.
- If no DOS is given, the authorization is valid for 30 days from final determination date.

Denial Notification

- Notifications will include an explanation of what services have been denied and the clinical rationale for the denial
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- A reconsideration may be available with new or additional information.
- A reconsideration is allowed once for an unlimited timeframe and prior to submitting a formal appeal.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

Claims and Appeals

How Claims Should be Submitted

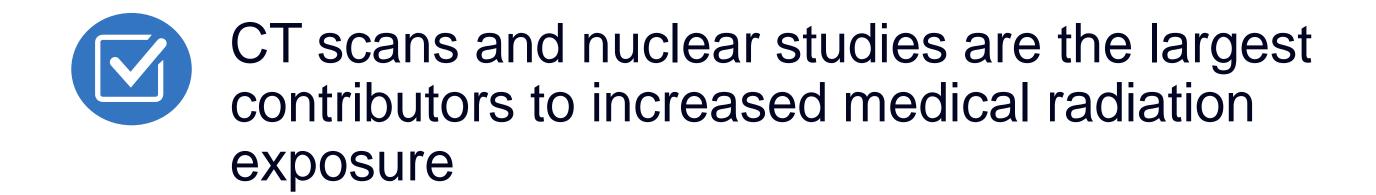
- Rendering providers/Imaging providers should continue to send their claims directly to Harvard Pilgrim Health Care.
- Providers are strongly encouraged to use EDI claims submission.
- See <u>www.harvardpilgrim.org/providers</u> for details

Claims Appeals Process

- In the event of a prior authorization or claims payment denial, providers may appeal the decision through Harvard Pilgrim Health Care.
- For more information, see the claims appeals section of the Harvard Pilgrim Commercial Provider Manual or the Medicare Advantage Provider Manual.

Radiation Safety and Awareness





According to the 2019 NCRP Report, a dramatic decrease in average radiation dose per person by as much as 15 – 20% has been demonstrated due to radiation safety and technological advances.



NIA has developed a Radiation Awareness Program designed to create member and physician awareness of radiation concerns

Provider Tools



RadMD Website RadMD.com



Available

24/7 (except during maintenance, performed every third Friday Of the month from 12 AM – 3AM ET)



Toll-Free Numbers

1-800-642-7543





Monday - Friday 8 AM - 8 PM ET

- Request Authorization
- View Authorization Status
- View and manage Authorization
 Requests with other users
- Upload Additional Clinical Information
- View Requests for additional
 Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents

Interactive Voice Response (IVR)
 System for authorization tracking

NIA's Website

www.RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office View and submit requests for authorization.
- Rendering Provider Views approved, pended and in review authorizations for their facility. Ability to submit outpatient imaging requests on behalf of ordering provider.

Online Tools Accessed through www.RadMD.com:

- NIA's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- Checklist
- RadMD Quick Start Guide
- Claims/Utilization Matrices



Registering on RadMD.com To Initiate Authorizations

Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office that orders procedures"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIAapproved username and password.

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

Offices that will be both ordering and rendering should request ordering provider access, this will allow your office to request authorizations on RadMD and see the status of those authorization requests.



- -- Please Select an Appropriate Description --
- Physician's office that orders procedures
 Facility/office where procedures are performed
 Health Insurance company

Cancer Treatment Facility or Hospital that performs radiation oncology procedures Physicians office that prescribes radiation oncology procedures Physical Medicine Practitioner (PT, OT, ST, Chiro, etc.)

Application for a New Account
Please fill out this form only for yourself. Shared accounts are not allowed.
In order for your account to be activated, you must be able to receive emails from RadMDSupport@magellanhealth.com. Please check with your email administrator to ensure that emails from RadMDSupport@magellanhealth.com can be received.

Which of the following best describes your company?

— Please select an appropriate description —

New Account User Information

Choose a Username:

— Unless you are the owner or CEO of your company, the user's name/email must be different than the supervisor's name/email.

First Name:

— Last Name:

— First Name:

— Last Name:

— Email:

— Company Name:

— Job Title:

— Address Line 1:

— Address Line 2:

— City:

— State:

— [State]

— Submit

Allows Users the ability to view all approved, pended and in review authorizations for facility

IMPORTANT

- Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Facility/office where procedures are performed"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.
- 4. New users will be granted immediate access.

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

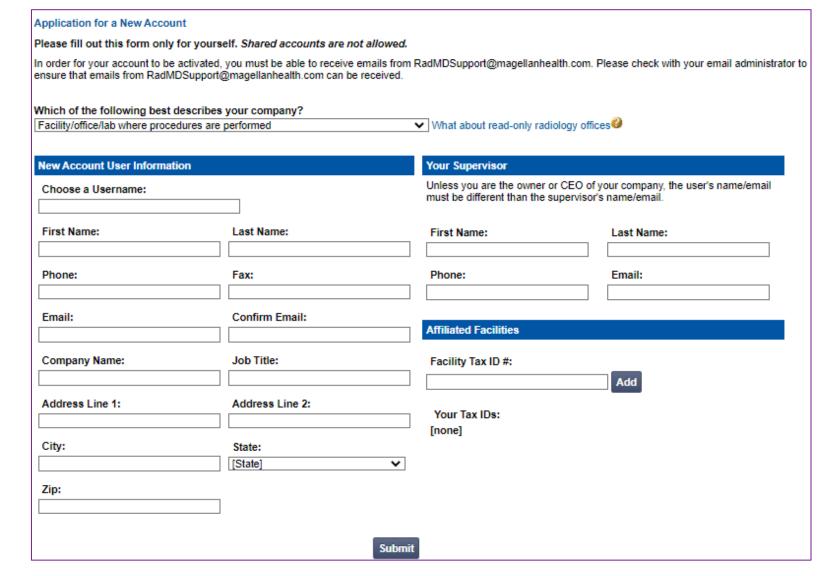
If you have multiple staff members entering authorizations and you want each person to be able to see all approved, pended and in review authorizations, they will need to register for a rendering username and password. Each user will need to complete an application on RadMD. This will allow users to see all approved, pended and in review authorizations under your Tax ID Number. Rendering access will also allow facility to submit outpatient imaging requests on behalf of ordering provider.



2 -- Please Select an Appropriate Description -- Physician's office that orders procedures

Facility/office where procedures are performed

Health Insurance company
Cancer Treatment Facility or Hospital that performs radiation oncology procedures
Physicians office that prescribes radiation oncology procedures
Physical Medicine Practitioner (PT, OT, ST, Chiro, etc.)



RadMD Enhancements

NIA offers a **Shared Access** feature on our <u>RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

		Provider Resources	User	V
Request	Resources and Tools			
Exam or specialty procedure	Shared Access			
(including Cardiac, Ultrasound, Sleep Assessment)	Clinical Guidelines			
Physical Medicine	Request access to Tax ID			
Initiate a Subsequent Request Radiation Treatment Plan	News and Updates			
Pain Management				
or Minimally Invasive Procedure				
Spine Surgery or Orthopedic Surgery				
Genetic Testing				
	Login As Username:	Login		
Request Status				
Search for Request	Tracking Number:	Search		
View All My Requests	Forgot Tracking	Number?		

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on RadMD.com, allowing them to communicate with members and facilitate treatment.

When to Contact NIA

Providers:

Initiating or checking the status of an authorization request	 Website, https://www.RadMD.com Toll-free number 1-800-642-7543 Interactive Voice Response (IVR) System
Initiating a Peer- to-Peer Consultation	1-800-642-7543
Provider Service Line	RadMDSupport@evolent.com1-800-327-0641
Provider Education requests or questions specific to NIA	 Seth Cohen PT, DPT Senior Manager, Provider Relations 410-953-2418

Seth.Cohen@evolent.com

RadMD Demonstration

Confidentiality Statement

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Thank you!