# evolent

# Ambetter of Illinois Health Plan Musculoskeletal (MSK) Management Program

Provider Training Presented by: Leta Genasci, Sr. Provider Relations Manager



# National Imaging Associates, Inc. (NIA)\* Program Agenda

## Our MSK Program



**Authorization Process** 

Other Program Components



Provider Tools and Contact Information

RadMD Demo

**Questions and Answers** 

\* Effective 1/20/2023, National Imaging Associates, Inc. is now a subsidiary of Evolent Health. Evolent Health and its affiliates and subsidiaries collectively referred to as "Evolent."

## NIA Specialty Solutions National Footprint / Experience

### **National Footprint**



**Since 1995** – delivering Medical Specialty Solutions; one of the *go-to* care partners in industry.

88 health plans/markets – partnering with NIA for management of Medical Specialty Solutions.



**32.79M national lives – participating** in an NIA Medical Specialty Solutions Program nationally.



3

**Diverse populations** – Medicaid, Exchanges, Medicare, Commercial, FEP, Provider Entities.



### Commercial/Medicaid/Medicare Expertise/Insights



**42 Commercial and 56 Medicaid plans/markets** with NIA Medical Specialty Solutions in place.



**10.66M Commercial and 22M Medicaid lives nationally** – in addition to 1.63M Medicare Advantage

### Intensive Clinical Specialization & Breadth



### **Specialized Physician Teams**

- 160+ actively practicing, licensed, board-certified physicians
- 28 specialties and sub-specialties

# **NIA's MSK Prior Authorization Program**

### The Program

Ambetter of Illinois Health Plan will begin a prior authorization program through NIA for the management of MSK Services.

### Important Dates

- Program start date: February 1, 2024
- Begin obtaining authorizations from NIA on February 1, 2024, via RadMD or Call Center for services rendered on or after February 1, 2024

**Procedures**: Outpatient, interventional spine pain management services (IPM) Inpatient and outpatient hip, knee, shoulder, lumbar and cervical spine surgeries

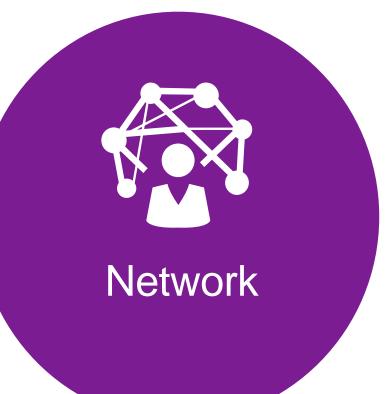
Settings:

- Hospital

Procedures & Settings Included

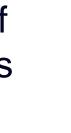
 Surgery Center In Office Provider Membership Included

Exchange



NIA will manage nonemergent select services for Ambetter of **Illinois Health Plan** Exchange Lines of Business effective February 1, 2024, through Ambetter of Illinois Health Plan's contractual relationships.



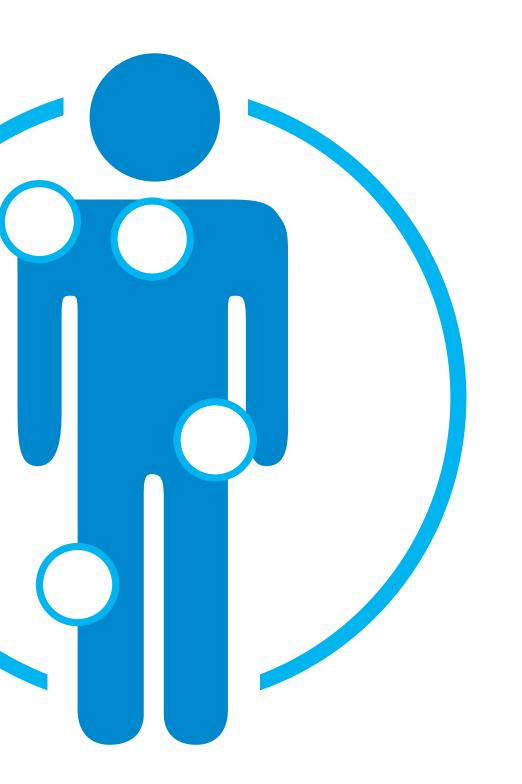


# NIA's IPM Solution

### Procedures Performed on or after February 1, 2024, Require Prior Authorization NIA's Call Center and RadMD will open February 1, 2024

Targeted IPM	
<b>Procedures Performed in an</b>	
<b>Outpatient Facility or office</b>	
Spinal Epidural Injections	
<ul> <li>Paravertebral Facet Joint Injections or Blocks</li> </ul>	
<ul> <li>Paravertebral Facet Joint Denervation(Radiofrequency (R Neurolysis)</li> </ul>	F)
<ul> <li>Sacroiliac joint injections</li> </ul>	
Sympathetic Nerve Blocks	
Spinal Cord Stimulators	

 NIA will use the Ambetter of Illinois Health Plan network of Pain Management Physicians, Hospitals and In-Office Providers as it's preferred providers for delivering Outpatient IPM Services to Ambetter of Illinois Health Plan members.





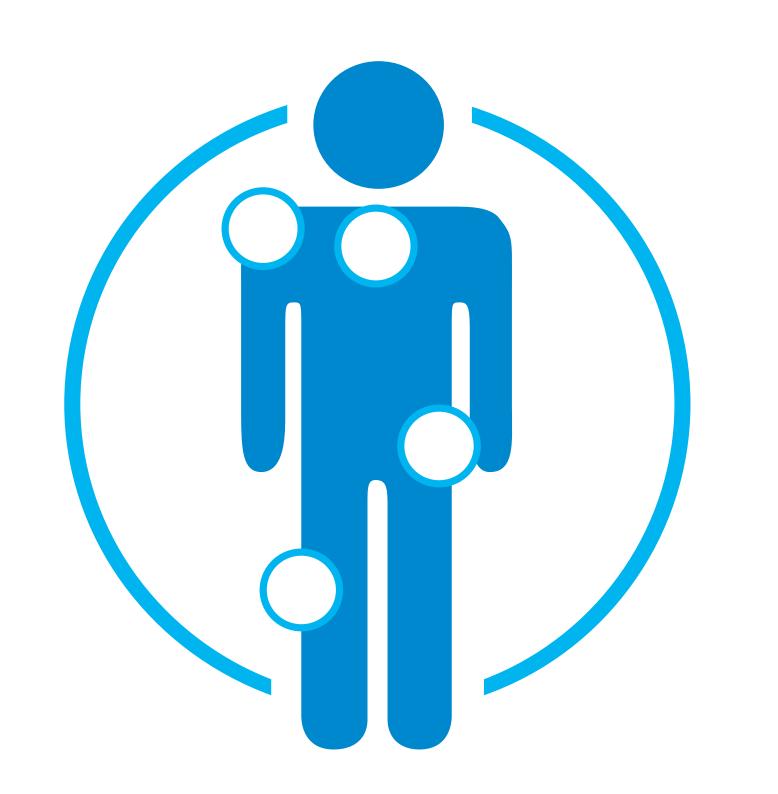
Excluded from the Program IPM Procedures Performed in the following Settings:

- Hospital Inpatient
- Observation Room
- Emergency Room/Urgent Care Facility

# NIA's Lumbar and Cervical Spine Surgery

### Targeted Lumbar and Cervical Spine Surgery Procedures Performed in an Inpatient and Outpatient Facility

- Lumbar Microdiscectomy
- Lumbar Decompression (Laminotomy, Laminectomy, Facetectomy & Foraminotomy)
- Lumbar Spine Fusion (Arthrodesis) With or Without Decompression – Single & Multiple Levels
- Cervical Anterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression (without fusion)
- Cervical Artificial Disc Replacement Single & Two Levels
- Cervical Anterior Decompression (without fusion)
- Lumbar Artificial Disc Single & Two Levels
- Sacroiliac Joint Fusion



Please note that CPT Codes 22800-22819 used for reconstructive spinal deformity surgery do not require NIA/Ambetter of Illinois Plan prior authorization. NIA will monitor the use of these CPT codes, but prior authorization is not currently required.



Excluded from the Program Surgeries Performed in the following Settings:

 Emergency Surgery – admitted via the Emergency Room

# NIA's Hip, Knee and Shoulder Surgery Performed in an Inpatient and Outpatient Facility

### **Targeted Hip Surgery**

- Revision/Conversion Hip Arthroplasty
- Total Hip Arthroplasty/Resurfacing
- Femoroacetabular Impingement (FAI) Hip Surgery (includes CAM/pincer & labral repair)
- Hip Surgery Other (includes synovectomy, loose body removal, debridement, diagnostic hip arthroscopy, and extraarticular arthroscopy knee)

### **Targeted Knee Surgery**

- Revision Knee Arthroplasty
- Total Knee Arthroplasty (TKA)
- Partial-Unicompartmental Knee Arthroplasty (UKA)
- Knee Manipulation under Anesthesia (MUA)
- Knee Ligament Reconstruction/Repair
- Knee Meniscectomy/Meniscal Repair/Meniscal Transplant
- Knee Surgery Other (includes synovectomy, loose body removal, diagnostic knee arthroscopy, debridement with or without chondroplasty, lateral release/patellar realignment, articular cartilage restoration)



### **Targeted Shoulder Surgery**

- Revision Shoulder Arthroplasty
- Total/Reverse Shoulder Arthroplasty or Resurfacing
- Partial Shoulder Arthroplasty/Hemiarthroplasty
- Shoulder Rotator Cuff Repair
- Shoulder Labral Repair
- Frozen Shoulder Repair/Adhesive Capsulitis
- Shoulder Surgery Other (includes debridement, manipulation, decompression, tenotomy, tenodesis, synovectomy, claviculectomy, diagnostic shoulder arthroscopy)



Excluded from the Program

Hip, Knee and Shoulder Surgeries Performed in the following Settings:

 Emergency Surgery – admitted via the Emergency Room

# List of CPT Procedure Codes Requiring Prior Authorization



Review Claims/Utilization Review Matrix to determine CPT codes managed by NIA.





Defer to Ambetter of Illinois Health Plan's Policies for Procedures not on Claims/Utilization Review Matrix.

### Ambetter of Illinois Utilization Review Matrix 2024 Outpatient Interventional Pain Management (IPM)

The matrix below contains all of the CPT 4 codes for which National Imaging Associates Inc. (NIA)<sup>1</sup> authorizes on behalf of Meridian Medicaid Plan.

NIA issues authorizations based on the primary CPT code and its allowable billed groupings. A procedure can be billed under any **one** of the given CPT codes for that allowable billed grouping as long as a valid authorization number has been issued within the validity period.

\*Please note: IPM services rendered in an Emergency Room, Intraoperatively, or as a Hospital Inpatient are not managed by NIA.

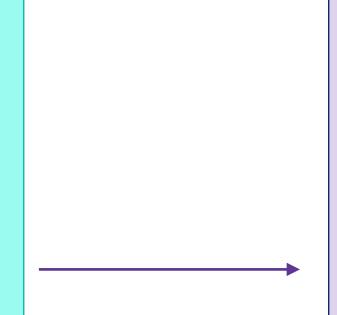
Procedure Name	Primary CPT Code	Allowable Billed Groupings
Sacroiliac Joint Injection	27096	27096, G0260
Cervical/Thoracic Interlaminar Epidural	62321	62320, 62321
Cervical/Thoracic Transforaminal Epidural	64479	64479, +64480
Lumbar/Sacral Interlaminar Epidural	62323	62322, 62323
Lumhar/Sacral Transforaminal		

# **Prior Authorization Process Overview**



Ordering Physician is responsible for obtaining prior authorization. IPM provider may be both ordering and rendering







Submit Requests Online Through RadMD.com

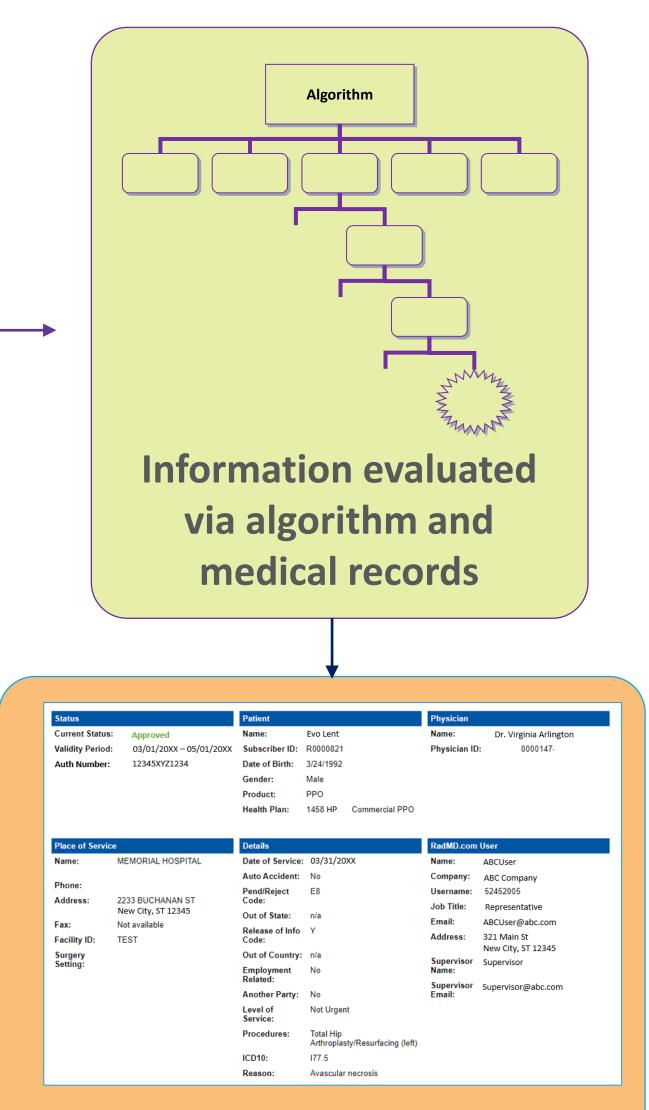


Rendering Provider Performs Service and ensures authorization was obtained



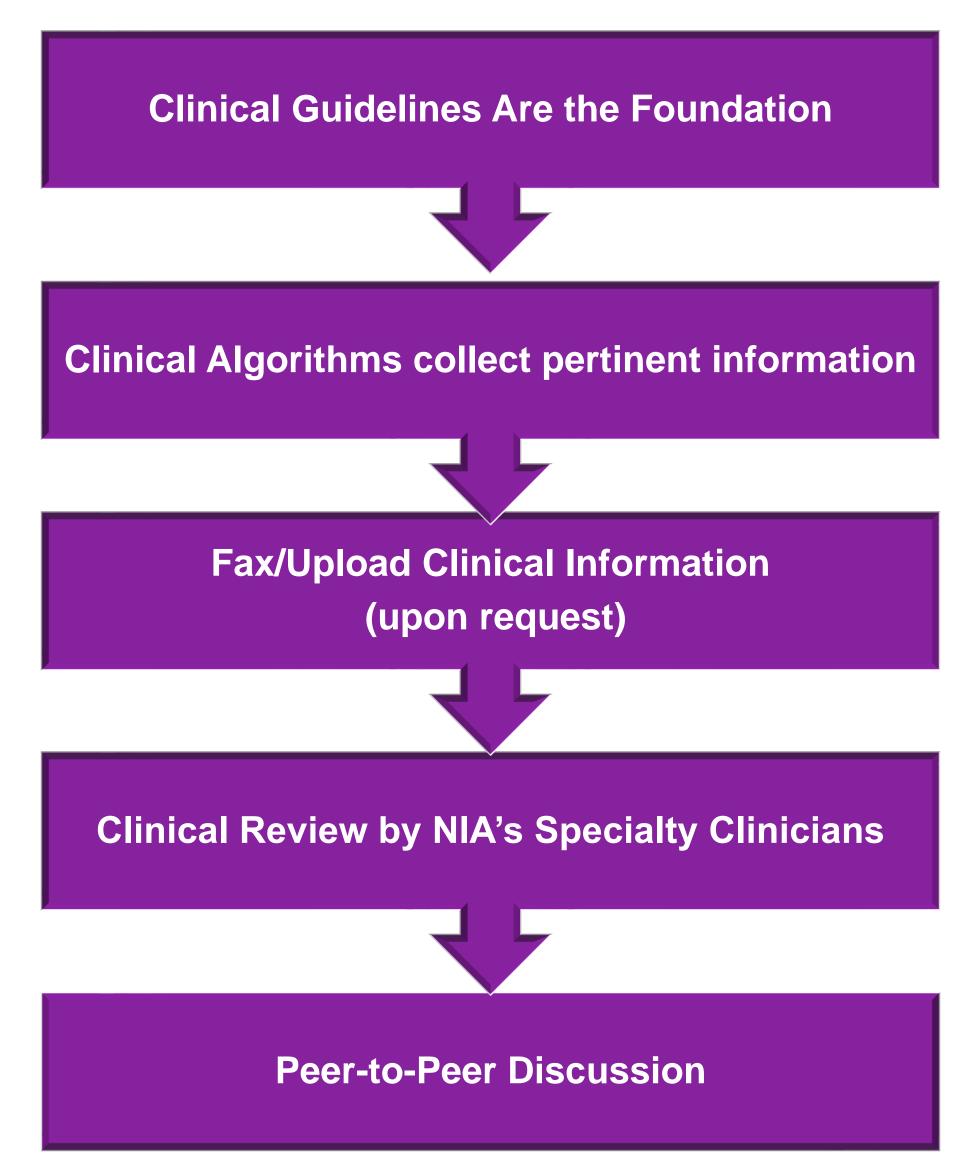
or by Phone





### **Service Authorized**

# NIA's Clinical Foundation & Review



- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by the Plan and NIA Medical Officers and clinical experts. Clinical Guidelines are available on <u>RadMD.com</u>
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- NIA has a specialized clinical team focused on MSK.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.

### Our goal – ensure that members are receiving appropriate care.

# Information for Authorization for IPM Injections

### Special Information

- epidural injections.
- restrictions)

Every IPM procedure performed requires a prior authorization; NIA does not pre-approve a series of

Bi-lateral IPM injections performed on the same date of service do not require a separate authorization. An authorization will cover bi-lateral as well as multiple levels on the same date of service. (Please refer to guidelines for potential

Add on codes do not require separate authorization and are to be used in conjunction with approved primary code for the service rendered.

# **IPM Clinical Checklist Reminders**

## **IPM Documentation:**



### **Conservative Treatment**

examples of appropriate treatments.



### Visual Analog Scale (VAS) Score and/or Functional Disability

member is no longer able to perform work duties, daily care, etc).



### **Follow Up To Prior Pain Management Procedures**

requirement.

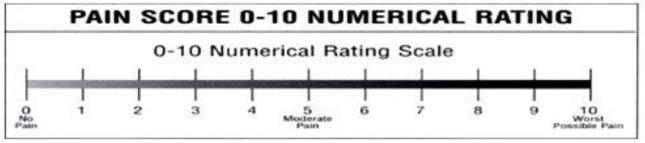
Frequently, specifics of active conservative treatment/non-operative treatment are not present in office notes. Details such as duration and frequency should be provided in order to ensure 6 weeks has been attempted within the past 6 months. Official physical therapy records do not need to be obtained but the provider should supply a summary of these details. Physical therapy is not the only means of active conservative treatment acceptable; physician directed home exercise programs as well as chiropractic care are among other

• A VAS score is an acceptable method to relay intensity of pain. However, a description of functional disability is also accepted as a means for measuring pain (ie - noting that the

For repeat treatments, follow up is required in regard to what procedure was completed, how much and for how long relief was obtained, active participation in ongoing conservative treatment, and to what level the pain has returned. A follow up office visit is not required; documentation of telephone encounters with the member are acceptable to satisfy this

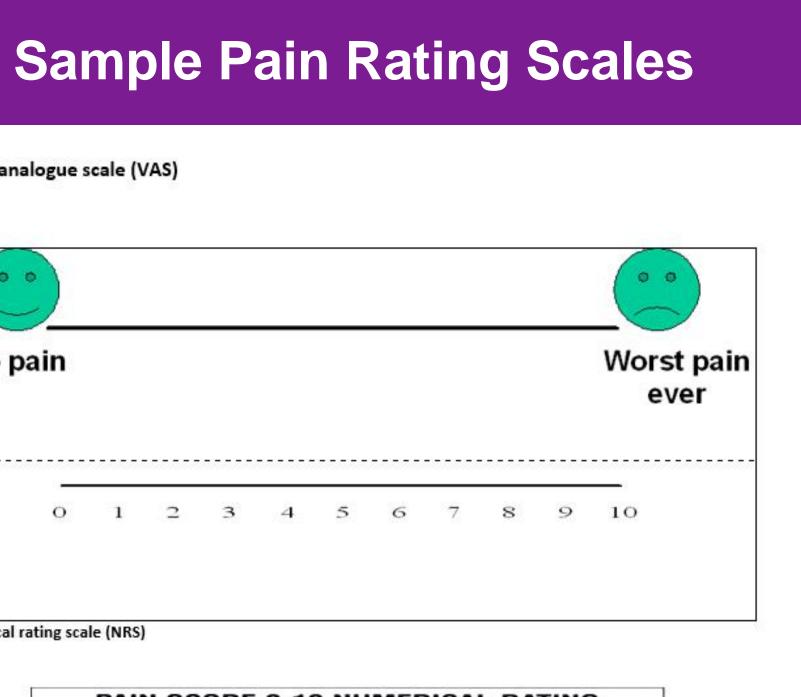
Visual analogue scale (VAS)

••					
No pain					
	1	2	3	4	
Numerical rating sca	le (NRS)	)			



Faces rating scale (FRS)





# Information for Authorization for Surgery Procedures

### **Special** Information

- surgery being performed as the **primary** surgery.
- Health Plan.
- Date of Service is required.

Most surgeries will require only one authorization request. NIA will provide a list of surgery categories to choose from. The surgeon's office must select the most complex and invasive

Example 1: A lumbar fusion authorization includes decompression, instrumentation, etc.

Example 2: A knee ligament reconstruction includes meniscectomy, debridement, etc.

Bilateral hip, knee and shoulder surgeries require authorization for both the left and right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.

Inpatient admissions will continue to be subject to concurrent review by Ambetter from Buckeye

Facility admissions do not require a separate prior authorization. However, the facility should ensure that an NIA prior authorization has been obtained prior to scheduling the surgery.

# Surgery Clinical Checklist Reminders

## Surgery Documentation:



onset/duration



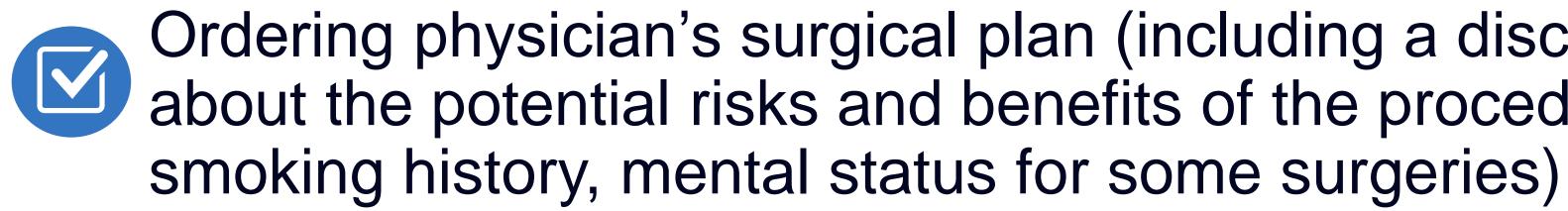
Physical exam findings



medications, activity modification)



Diagnostic imaging results



- Details regarding the member's symptoms and their

- Conservative treatment modalities with dates and duration (e.g., physical therapy, home exercise plan, injections,
- Ordering physician's surgical plan (including a discussion about the potential risks and benefits of the procedure) (BMI,

# NIA to Physician: Request for Clinical Information

	CC_TRACKING_NUMBER	FAXC
NA	PLEASE FAX THIS FORM TO:	
ADDEDING BOART		T004Y
	ER: REQ_PROVIDER	
FAX MMEER: 1	ER:   REQ_PROVIDER. AX_RECIP_PROVE   TRACKING NUMBER:   CC_TRACKING_NUM	
and and the last the last term in the last term in the second second second second second second second second	ER: REQ PROVIDER AX RECIP PROVE TRACKING NUMBER: CC_TRACKING_NUM	

### Request for Further Clinical Information

We have received your request for PROC\_DESC. Please use this tool to assist us with the preauthorization process, by submitting by fax (Fax # or phone all relevant information requested below. For information regarding NLA clinical gadelines used for determinations please see radind com. To speak with an Initial Clinical Reviewer please call:

- 1. Treating condition diagnosis:
- 2. Brief relevant medical history and summary of previous therapy:
- 3. Surgery Date and Procedure (if any):
- 4. Date of initial evaluation: Date of Re-evaluation:

RESULTS OF OBJECTIVE TESTS AND MEASURES:



A fax is sent to the provider detailing what clinical information that is needed, along with a Fax Coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



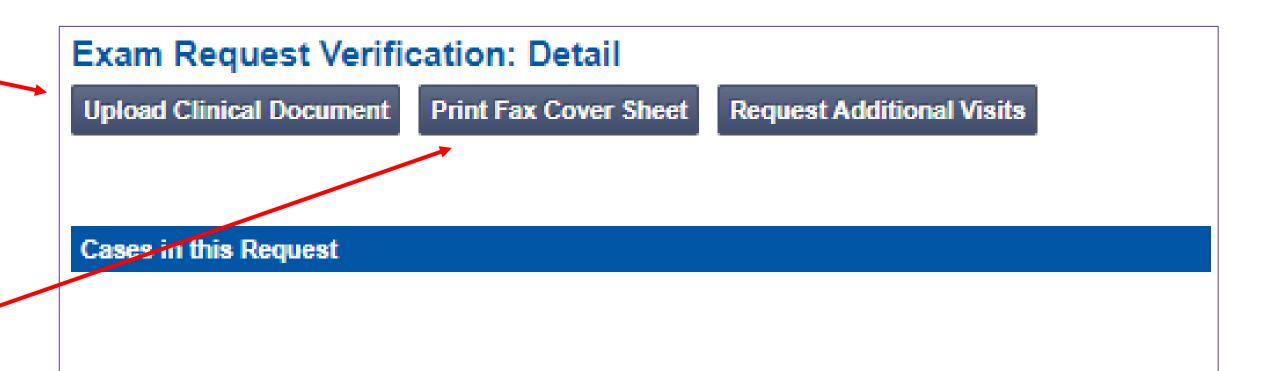
Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

# Submitting Additional Clinical Information

- Records may be submitted:
  - Upload to <u>https://www.RadMD.com</u>
  - Fax using that NIA coversheet
- Location of Fax Coversheets:
  - Can be printed from <u>https://www.RadMD.com</u>
  - Call 1-866-430-0070
  - Use the case specific fax coversheets when faxing clinical information to NIA



Member		Provider	
Name:	Evo Lent	Name:	Memorial Hospital
Gender:	Female		100 Main Ch. Name City, CT.
Date of Birth:	5/24/1971	Address:	123 Main St, New City, ST 12345
Member ID:	AB123456	Phone:	123-456-7890
Health Plan:	ABC Health Plan	Tax ID:	987654321
	HMO	UPIN:	
Spoken Language:	ENGLISH	Specialty:	
Written Language:	ENGLISH		

## Clinical Specialty Team: Focused on IPM and MSK **IPM Reviews** Clinical review team Initial clinical review will proactively reach performed by

Initial clinical review performed by specialty trained surgery nurses

specially trained IPM

nurses

Surgery concierge team will proactively reach out for additional clinical information

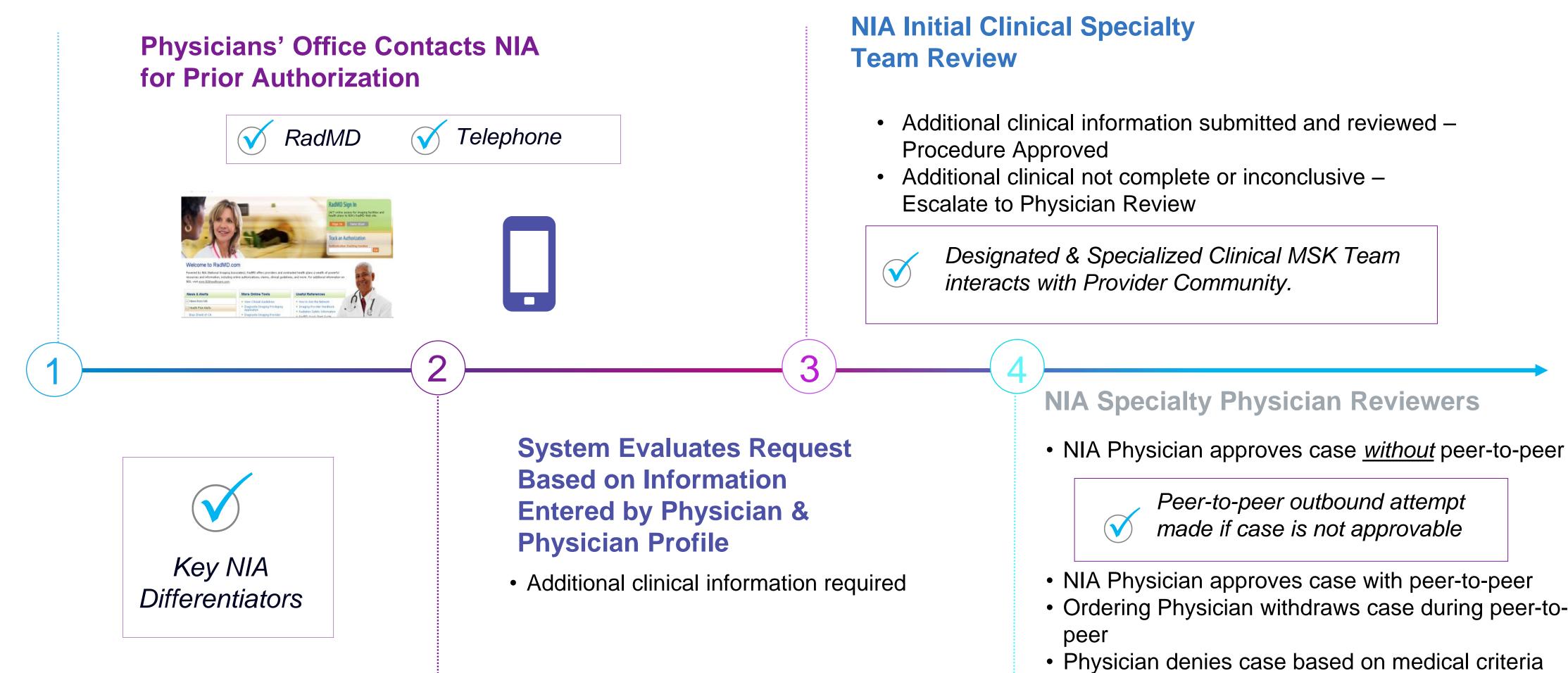
out for additional clinical information

Anesthesiologists and pain management specialists conduct clinical reviews and peer-to-peer discussions on IPM requests

### **MSK Surgery Reviews**

Orthopedic surgeons or neurosurgeons conduct clinical reviews and peerto-peer discussions on surgery requests

# **MSK Clinical Review Process**



Generally, the turnaround time for completion of these requests is within two business days upon receipt of sufficient clinical information

- Ordering Physician withdraws case during peer-to-

# NIA Urgent/Expedited MSK Authorization Process

## **Urgent/Expedited MSK Authorization Process**

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call NIA immediately.
- NIA call center:

Call 1-866-430-0070 Turnaround time is within 1 Business day not to exceed 48 Calendar Hours.

The NIA website https://www.RadMD.com cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the

# Notification of Determination

### **Authorization Notification**

 Validity Period - Authorizations are valid for:

### IPM

12 months from date of request

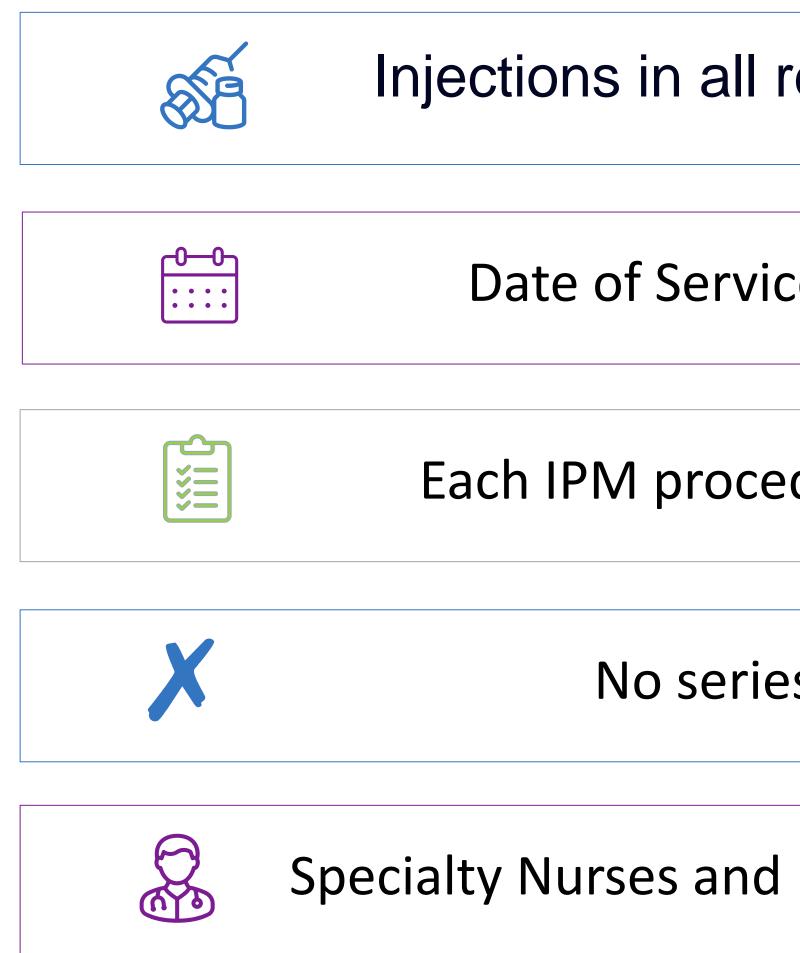
### Surgical

- Inpatient 2 days from date of request
- Outpatient- 12 months from date of request
- The date of service that is selected at the time of the prior authorization request, will be used to determine the validity period.
   If the date of service/request changes, please contact NIA to update.

### **Denial Notification**

- Notifications will include an explanation of what services have been denied and the clinical rationale for the denial
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- A reconsideration may be available with new or additional information.
- Timeframe for reconsideration is 5 business days from the date of denial and prior to submitting a formal appeal.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

# **IPM Points**



Injections in all regions of spine are managed

Date of Service is required for all requests

Each IPM procedure must be prior authorized

No series of epidural injections

Specialty Nurses and Physicians will review IPM requests

# MSK Surgery Points – Lumbar/Cervical Spine Surgery



Inpatient and outpatient non-emergent surgeries



Spine Surgery is focused on lumbar and/or cervical spine surgeries



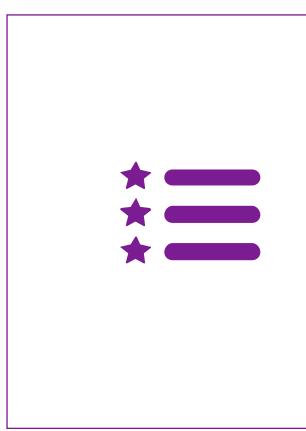
For spinal surgeries, only one authorization request per surgery. For example, a Lumbar fusion authorization includes decompression, instrumentation, etc.



CPT Codes 22800-22819 used for reconstructive spinal deformity surgery and the associated instrumentation do not require prior authorization. NIA will monitor the use of these CPT codes.

# MSK Surgery Points – Hip, Knee and Shoulder Surgery

Bilateral hip or knee surgeries require authorization for both the left **and** right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.



Surgeries addressing the following are not included in the musculoskeletal management program: trauma, amputation, fracture, active infection, pediatric conditions, congenital malformation, dysplasia (hip), palsy/plegia, osteochondritis dissecans (knee), osteotomy (knee), tumor, cyst, cancer, arthrodesis, girdle resection (hip), denervation (hip), joint dislocation, hemiarthroplasty (hip), hardware removal, & foreign body



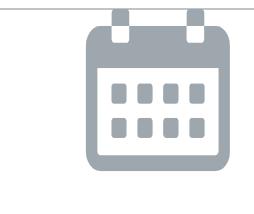
# MSK Surgery Points – For all Surgeries



Specialized Orthopedic Surgeons or Neurosurgeons will review surgery requests. Inpatient admissions will continue to be subject to concurrent review by Ambetter of Illinois Health Plan.



Ambetter of Illinois Health Facility admissions do not require a separate prior authorization. However, the facility should ensure that an NIA prior authorization has been obtained prior to scheduling the surgery.



Authorizations are valid for 12 months from the date of service for outpatient surgeries. NIA must be notified of any changes to the date of service. Authorizations are valid 2 business days for inpatient surgeries.

## **Provider Tools**



## RadMD Website RadMD.com

### Available

24/7 (except during maintenance, performed every third Thursday of the month from 9 pm – midnight PST)



Toll-Free Number 1-866-430-0070

Available Monday - Friday 7:00 AM – 7:00 PM CST

- Request Authorization
- View Authorization Status
- View and manage Authorization Requests with other users
- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents

Interactive Voice Response (IVR)
 System for authorization tracking

# Registering on RadMD.com To Initiate Authorizations

Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.

### **STEPS:**

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office that orders procedures"
- 3. Fill out the application and click the "Submit" button.
  - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.

## NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

Offices that will be both ordering and rendering should request ordering provider access, this will allow your office to request authorizations on RadMD and see the status of those authorization requests.

RadMI	D Sign In
	ne access for imaging facilities an ans to <u>NIA's R</u> adMD Web site.
Sign In	New User
Track a	n Authorization
Authoriza	ition Tracking Number

2

### -- Please Select an Appropriate Description --Physician's office that orders procedures Facility/office where procedures are performed

Health Insurance company Cancer Treatment Facility or Hospital that performs radiation oncology procedures Physicians office that prescribes radiation oncology procedures Physical Medicine Practitioner (PT, OT, ST, Chiro, etc.)

### pplication for a New Account

Application for a new Account	L			
Please fill out this form only for	or yourself. Shared accounts are not a	lowed.		
	ctivated, you must be able to receive ema Support@magellanhealth.com can be rec		alth.com. Please check with your email adminis	strator to
Which of the following best de		What about read-only rad	iology offices	
New Account User Informatio	n	Your Supervisor		
Choose a Username:		Unless you are the owner o must be different than the s	or CEO of your company, the user's name/emai supervisor's name/email.	I
First Name:	Last Name:	First Name:	Last Name:	1
Phone:	Fax:	Phone:	Email:	1
Email:	Confirm Email:			
Company Name:	Job Title:			
Address Line 1:	Address Line 2:			
City:	State:			
	[State]	~		
Zip:				
		0.1		
		Submit		

# Allows Users the ability to view all approved, pended and in review authorizations for facility

### IMPORTANT

- Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.

### **STEPS**:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Facility/office where procedures are performed"
- 3. Fill out the application and click the "Submit" button.
  - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.
- 4. New users will be granted immediate access

### NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

If you have multiple staff members entering authorizations and you want each person to be able to see all approved, pended and in review authorizations, they will need to register for a rendering username and password. The administrator will have the ability to approve rendering access for each employee. This will allow users to see all approved, pended and in review authorizations under your organization.

	RadMD Sign I	n		
	naumo sigir i			
	24/7 online access for health plans to NIA's	or imaging facilities and RadMD Web site		
	nedici picito to MAS	Noorie web site:		
	Sign In New U	ser		
	Track an Author	ization		
	Hack all Author	IZALION		
	Authorization Trackin			
	1	Go		
2		Appropriate Descript		
		hat orders procedures		
		e procedures are perf	ormed	
	Health Insurance c			
				oncology procedures
		at prescribes radiatio		res
	Physical Medicine	Practitioner (PT, OT,	ST, Chiro, etc.)	
	Application for a New Account			
(3)		self. Shared accounts are not allowed.	RadMDSupport@magellanhealth.com	Please check with your email administrator to
		@magellanhealth.com can be received.		,
	Which of the following best describe			
	Facility/office/lab where procedures are	e performed	<ul> <li>What about read-only radiology off</li> </ul>	ces
	New Account User Information		Your Supervisor	
	Choose a Username:		Unless you are the owner or CEO o must be different than the superviso	f your company, the user's name/email r's name/email.
	First Name:	Last Name:	First Name:	Last Name:
	Phone:	Fax:	Phone:	Email:
	Email:	Confirm Email:		
			Affiliated Facilities	
	Company Name:	Job Title:	Facility Tax ID #:	Add
	Address Line 1:	Address Line 2:	Your Tax IDs:	
	City	Stata:	[none]	
	City:	State: [State]		
	Zip:	1		
		]		
		Submi	1	

## RadMD Enhancements

NIA offers a **Shared Access** feature on our <u>RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

Request	F
Exam or specialty procedure	
(including Cardiac, Ultrasound, Sleep Assessment)	
Physical Medicine	
Initiate a Subsequent Request	
Radiation Treatment Plan	
Pain Management	
or Minimally Invasive Procedure	
Spine Surgery or Orthopedic Surgery	
Genetic Testing	

Request Status Search for Request View All My Requests

T

If practice staff is unavailable for a period of time, access can be shared with other us practice. They will be able to view and manage the authorization requests initiated o <u>RadMD.com</u>, allowing them to communicate with members and facilitate treatment.

	Provider Resources	User	•
Resources and Tools Shared Access Clinical Guidelines Request access to Tax ID			
News and Updates			
Login As Username:	Login		
Tracking Number: Forgot Tracking Num	Search ber?		
ime, access can be shar ge the authorization req with members and faci	quests initiated or		the

# When to Contact NIA

Initiating or checking the status of an authorization request	<ul> <li>Website,</li> <li>Toll-free</li> <li>1-86</li> <li>Inter</li> </ul>
Initiating a Peer-to-Peer Consultation	Call: 1
<b>Provider Service Line</b>	<ul> <li>RadMDS</li> <li>Call 1-80</li> </ul>
Provider Education requests or questions specific to NIA	<ul> <li>Leta Ge</li> <li>Senior I</li> <li>314-38</li> <li>Igenasc</li> </ul>

https://www.RadMD.com number:

56-430-0070

eractive Voice Response (IVR) System

1-866-430-0070

Support@magellanhealth.com

800-327-0641

enasci Provider Relations Manager 37-5518 <u>ci@evolent.com</u>

## **RadMD Demonstration**

# **Confidentiality Statement**

The information presented in this presentation is confidential and expected to be used solely in support of the delivery of services to Ambetter of Illinois Health Plan members. By receipt of this presentation, each recipient agrees that the information contained herein will be kept confidential and that the information will not be photocopied, reproduced, or distributed to or disclosed to others at any time without the prior written consent of Ambetter of Illinois Health Plan and National Imaging Associates, Inc. (NIA).



# Thanks!