





# National Imaging Associates, Inc. (NIA)<sup>1</sup> Musculoskeletal Care Management (MSK) Program Frequently Asked Questions (FAQ's) For Trillium Community Health Plan (Trillium) and Wellcare By Trillium Advantage (Wellcare) Physicians/Surgeons

Question	Answer
GENERAL	
Why are Trillium and Wellcare implementing a	The MSK program is designed to improve quality and manage the utilization of IPM procedures and musculoskeletal surgeries.
Musculoskeletal Care (MSK) program	Musculoskeletal surgeries are a leading cost of health care spending trends.
focused on inpatient and outpatient hip, knee, shoulder, and	<ul> <li>Variations in member care exist across all areas of surgery (care prior to surgery, type of surgery, surgical techniques and tools, and post-op care)</li> </ul>
spine surgeries?	<ul> <li>Diagnostic imaging advancements have increased diagnoses and surgical intervention aligning with these diagnoses rather than member symptoms.</li> </ul>
	<ul> <li>Medical device companies marketing directly to consumers.</li> <li>Surgeries are occurring too soon leading to the need for additional or revision surgeries.</li> </ul>
	Outpatient and Inpatient Hip Surgeries:
	Revision/Conversion Hip Arthroplasty
	Total Hip Arthroplasty/Resurfacing
	Femoroacetabular Impingement (FAI) Hip Surgery (includes CAM/pincer & labral repair)
	Hip Surgery – Other (includes synovectomy, loose body removal, debridement, diagnostic hip arthroscopy, and extra- articular arthroscopy)
	Outpatient and Inpatient Knee Surgeries: *
	Revision Knee Arthroplasty
	Total Knee Arthroplasty (TKA)
	Partial-Unicompartmental Knee Arthroplasty (UKA)
	Knee Manipulation under Anesthesia (MUA)
	Knee Ligament Reconstruction/Repair
	Knee Meniscectomy/Meniscal Repair/Meniscal Transplant

<sup>&</sup>lt;sup>1</sup>Effective 1/20/2023, National Imaging Associates, Inc. is now a subsidiary of Evolent Health. Evolent Health and its affiliates and subsidiaries collectively referred to as "Evolent."

 Knee Surgery – Other (includes synovectomy, loose body removal, diagnostic knee arthroscopy, debridement with or without chondroplasty, lateral release/patellar realignment, articular cartilage restoration)

### Outpatient and Inpatient Shoulder Surgeries: \*

- Revision Shoulder Arthroplasty
- Total/Reverse Arthroplasty or Resurfacing
- Partial Shoulder Arthroplasty/Hemiarthroplasty
- Shoulder Rotator Cuff Repair
- Shoulder Labral Repair
- Frozen Shoulder Repair/Adhesive Capsulitis
- Shoulder Surgery Other (includes debridement, manipulation, decompression, tenotomy, tenodesis, synovectomy, claviculectomy, diagnostic shoulder arthroscopy)

### **Outpatient and Inpatient Spine Surgeries:**

- Lumbar Microdiscectomy
- Lumbar Decompression (Laminotomy, Laminectomy, Facetectomy & Foraminotomy)
- Lumbar Spine Fusion (Arthrodesis) With or Without Decompression – Single & Multiple Levels
- Cervical Anterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression (without fusion)
- Cervical Artificial Disc Replacement Single & Two Levels
- Cervical Anterior Decompression (without fusion)
- Sacroiliac Joint Fusion

\*Provider must submit an authorization request for each joint, even if bilateral joint surgery is to be performed on the same date.

NIA does not manage prior authorization for emergency MSK surgery cases that are admitted through the emergency room or for MSK surgery procedures outside of those listed above.

Why did Trillium and Wellcare select NIA to manage its MSK program?

NIA was selected to partner with us because of its clinically driven program designed to effectively manage quality and member safety, while ensuring appropriate utilization of resources for Trillium and Wellcare membership.



Which Trillium and Wellcare members will be covered under this relationship and what networks will be used?	The MSK program applies to Trillium and Wellcare members and is managed through Trillium and Wellcare's contractual relationships.
IMPLEMENTATION	
What is the implementation date for this MSK program?	Implementation is February 1, 2024.
PRIOR AUTHORIZATIO	N
When is prior authorization required?	Prior authorization is required through NIA for the IPM procedures and MSK surgeries above.
	The ordering physician must obtain prior authorization with NIA prior to performing the surgery/procedure.
	Facility admissions do not require a separate prior authorization. However, the facility should ensure that an NIA prior authorization has been obtained prior to scheduling the surgery/procedure.
Is prior authorization required for members who already have a procedure scheduled?	Procedures performed on or after February 1, 2024, require prior authorization through NIA.
Are pain management procedures included in this program?	Yes. All non-emergent outpatient Interventional Pain Management (IPM) procedures are required to be prior authorized through NIA.
Who will be reviewing the surgery requests and medical information provided?	As a part of the NIA clinical review process, actively practicing, orthopedic surgeon specialists (hip, knee, and shoulder) or neurosurgeons (spine) will conduct the medical necessity reviews and determinations of musculoskeletal surgery cases.
Does the NIA prior authorization process change the requirements for facility-related prior	NIA's medical necessity review and determination process is only for the authorization of the surgeon's professional services and type of surgery being performed.
authorizations?	
How do providers submit prior authorization	Providers submit prior authorization requests via the NIA website ( <a href="www.RadMD.com">www.RadMD.com</a> ) or by calling NIA at:  • Trillium (OHP/Medicaid) 1-888-879-5922
requests?	<ul> <li>Wellcare (Medicare) 1-800-642-2798</li> </ul>



### What information is required to submit an authorization request?

To expedite the process, please have the following information ready before logging on to the NIA website or calling the call center:

(\*denotes required information)

- Name and office phone number of ordering physician\*
- Member name and ID number\*
- Requested surgery type\*
- CPT Codes
- Name of facility where the surgery will be performed\*
- Anticipated date of surgery\*
- Details justifying the surgical procedure\*:
  - Clinical Diagnosis\*
  - Date of onset of back pain or symptoms /Length of time member has had episode of pain\*
  - Physician exam findings (including findings applicable to the requested services)
  - Diagnostic imaging results
  - Non-operative treatment modalities completed, date, duration of pain relief, and results (e.g., physical therapy, epidural injections, chiropractic or osteopathic manipulation, hot pads, massage, ice packs and medication)

Please be prepared to provide the following information, if requested:

- Clinical notes outlining type and onset of symptoms.
- Length of time with pain/symptoms
- Non-operative care modalities to treat pain and amount of pain relief.
- Physical exam findings
- Diagnostic Imaging results
- Specialist reports/evaluation

## Do providers need a separate request for all spine surgeries performed on the same date of service?

No. NIA will provide a list of surgery categories to choose from and the Trillium provider <u>must</u> select the most complex and invasive surgery being performed as the primary surgery.

#### **Example: Lumbar Fusion**

If the Trillium surgeon is planning a single level Lumbar Spine Fusion with decompression, the surgeon will select the single level fusion procedure. The surgeon does not need to request a separate authorization for the decompression procedure being performed as part of the Lumbar Fusion Surgery. This is included in the Lumbar Fusion request.



Will the provider need to enter each CPT procedure code being performed for a hip, knee, shoulder, or spine surgery?	If the Trillium surgeon is planning a Laminectomy with a Microdiscectomy, the surgeon will select the Lumbar decompression procedure. The surgeon does not need to request a separate authorization for the Microdiscectomy procedure.  If the Trillium surgeon is only performing a Microdiscectomy (CPT 63030 or 63035), the surgeon should select the Microdiscectomy only procedure.  No. NIA will provide a list of surgery categories to choose from and the provider must select the primary surgery (most invasive) being performed. There will be a summary of which CPT codes fall under each procedure category.
Is instrumentation (medical device), bone grafts, and bone marrow aspiration included as part of the spine or joint fusion authorizations?	Yes. The instrumentation (medical device), bone grafts, and bone marrow aspiration procedures commonly performed in conjunction with musculoskeletal surgeries are included in the authorization; however, the amount of instrumentation must align with the procedure authorized.
What kind of response time should be expected?	<ul> <li>Please have the following information available when initiating an authorization request:</li> <li>Clinical Diagnosis</li> <li>Date of onset of back pain or symptoms /Length of time member has had episode of pain.</li> <li>Physician exam findings (including findings applicable to the requested services)</li> <li>Pain/Member Symptoms</li> <li>Diagnostic imaging results</li> <li>Non-operative treatment modalities completed, date, duration of pain relief, and results (e.g., physical therapy, epidural injections, chiropractic or osteopathic manipulation, hot pads, massage, ice packs and medication)</li> <li>Generally, within 2 to 3 business days after receipt of request with full clinical documentation, a determination will be made. In certain cases, the review process can take longer if additional</li> </ul>
What does an NIA authorization number look like?	clinical information is required to make a determination.  The NIA authorization number consists of alpha-numeric characters. In some cases, the provider may instead receive an NIA tracking number (not the same as an authorization number) if the authorization request is not approved at the time of initial



	contact. Providers can use either of these numbers to track the
	status of their request online or through an Interactive Voice
	Response (IVR) telephone system.
If requesting	You will receive a tracking number and NIA will contact you to
authorization through	complete the process.
RadMD and the	
request pends, what	
happens next?	
Can RadMD be used	No, those requests will need to be called into NIA's call center
for retrospective or	for processing at 1-888-879-5922 for Trillium (OHP/Medicaid)
expedited	and 1-800-642-2798 for Wellcare (Medicare).
authorization	
requests?	
How long is the prior	The authorization number is valid for 90 days from the date of
authorization number	request for outpatient and 6 months (180 days) for inpatient for
valid?	OHP/Medicaid members. For Medicare it is 90 days from the
	date of request for outpatient and 60 days for inpatient.
Is prior authorization	No.
necessary if Trillium	
or Wellcare is NOT the	
member's primary	
insurance?	
If the provider obtains	An authorization number is not a guarantee of payment.
a prior authorization	Authorizations are based on medical necessity and are
number does that	contingent upon eligibility and benefits. Benefits may be subject
guarantee payment?	to limitations and/or qualifications and will be determined when
	the claim is received for processing.
	NIA's medical necessity review and determination is for the
	authorization of the surgeon's professional services and type of
	surgery being performed.
Does NIA allow retro-	It is important that physicians and office staff are familiar with
authorizations?	prior authorization requirements. Claims for procedures above
	that have <u>not</u> been properly authorized will <u>not</u> be reimbursed.
	Providers should not schedule or perform these procedures
	without prior authorization.
1811 d 1 101	
What happens if I	An authorization can be obtained beginning February 1, 2024,
have a service	for dates of service February 1, 2024, and beyond. NIA, Trillium
scheduled for	and Wellcare work with the provider community on an ongoing
February 1, 2024?	basis to continue to educate providers.
Con on providere	Voc. Drovidore can about the status of cutherization results
Can an providers	Yes. Providers can check the status of authorization requests
verify an authorization number online?	quickly and easily by going to the NIA website at
number omme?	www.RadMD.com.



1 41 1114	
Is the NIA	No.
authorization number	
displayed on the	
Trillium and Wellcare	
websites?	
What if I disagree with	In the event of a prior authorization or claims payment denial,
NIA's determination?	providers may appeal the decision through Trillium or Wellcare.
	Providers should follow the instructions on their non-
	authorization letter or Explanation of Payment (EOP) notification.
SCHEDULING PROCED	
Do providers have to	
obtain an	NIA asks where the surgery is being performed and the
	anticipated date of service. Providers should obtain prior
authorization before	authorization before scheduling the member and the facility or
they call to schedule	hospital admission.
an appointment?	
WHICH SURGEONS AR	
Which surgeons are	Neurosurgeons and Orthopedic Surgeons are the key physicians
impacted by the MSK	impacted by this program.
Program?	
	Procedures performed in the following settings are included in
	this program:
	Hospital (Inpatient & Outpatient Settings)
	Ambulatory Surgical Centers
	In Office
CLAIMS RELATED	
CLAIMS RELATED Where do rendering	
	In Office
Where do rendering	In Office  Trillium rendering providers/surgeons continue to send claims
Where do rendering providers/surgeons send their claims for	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.
Where do rendering providers/surgeons send their claims for outpatient, non-	In Office  Trillium rendering providers/surgeons continue to send claims
Where do rendering providers/surgeons send their claims for	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI
Where do rendering providers/surgeons send their claims for outpatient, non-emergent MSK	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.
Where do rendering providers/surgeons send their claims for outpatient, non-emergent MSK services?	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI
Where do rendering providers/surgeons send their claims for outpatient, non-emergent MSK services?  How can claims status be checked?	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.
Where do rendering providers/surgeons send their claims for outpatient, non-emergent MSK services?  How can claims status be checked?  Who should a	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services? How can claims status be checked? Who should a provider contact if	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB)
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services?  How can claims status be checked?  Who should a provider contact if they want to appeal a	In Office  Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services? How can claims status be checked? Who should a provider contact if they want to appeal a prior authorization or	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB)
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services?  How can claims status be checked?  Who should a provider contact if they want to appeal a prior authorization or claims payment	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB)
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services?  How can claims status be checked?  Who should a provider contact if they want to appeal a prior authorization or claims payment denial?	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB)
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services? How can claims status be checked? Who should a provider contact if they want to appeal a prior authorization or claims payment denial? MISCELLANEOUS	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB) notification.
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services?  How can claims status be checked?  Who should a provider contact if they want to appeal a prior authorization or claims payment denial?  MISCELLANEOUS  How is medical	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB)
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services? How can claims status be checked? Who should a provider contact if they want to appeal a prior authorization or claims payment denial? MISCELLANEOUS	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB) notification.
Where do rendering providers/surgeons send their claims for outpatient, nonemergent MSK services?  How can claims status be checked?  Who should a provider contact if they want to appeal a prior authorization or claims payment denial?  MISCELLANEOUS  How is medical	Trillium rendering providers/surgeons continue to send claims directly to Trillium.  Rendering providers/surgeons are encouraged to use EDI claims submission.  Rendering providers/surgeons should check claims status via the Trillium website.  Providers are asked to follow the appeal instructions on their non-authorization letter or Explanation of Benefits (EOB) notification.



	<ul> <li>otherwise in accordance with sufficient evidence and professionally recognized standards;</li> <li>Be appropriate to the illness or injury for which it is performed as to type of service and expected outcome;</li> <li>Be appropriate to the intensity of service and level of setting;</li> <li>Provide unique, essential, and appropriate information when used for diagnostic purposes;</li> <li>Be the lowest cost alternative that effectively addresses and treats the medical problem; and rendered for the treatment or diagnosis of an injury or illness; and</li> <li>Not furnished primarily for the convenience of the member, the attending physician, or other surgeon.</li> </ul>
How do providers know who NIA is?	Trillium, Wellcare and NIA share training and education materials with physicians and surgeons prior to the implementation. Trillium, Wellcare and NIA also coordinate outreach and orientation for providers.
Will training be offered prior to the implementation date?	Yes. NIA will conduct provider training sessions during January and February 2024.
Where can a provider find NIA's Guidelines for Clinical Use of MSK Procedures?	Clinical guidelines can be found on the NIA website at <a href="https://www.RadMD.com">www.RadMD.com</a> . They are presented in a PDF file format that can easily be printed for future reference. NIA's clinical guidelines have been developed from practice experiences, literature reviews, specialty criteria sets and empirical data.
Will the Trillium and Wellcare member ID card change with the implementation of this MSK Program?	No. The Trillium and Wellcare member ID cards do not contain any NIA information on it and the member ID cards will not change with the implementation of this MSK Program.
	E-OPEN AND APPEALS PROCESS
Is the reconsideration and re-open process available for the MSK program if a denial is received?	Once a denial determination has been made, if the provider has new or additional information to share, a reconsideration (OHP/Medicaid) can be initiated by uploading via RadMD or faxing (using the case specific fax cover sheet) additional clinical information to support the request. A reconsideration must be initiated within 2 calendar days from the date of denial and prior to submitting a formal appeal.
	Re-open (Medicare) is not allowed.  NIA has a specialized clinical team focused on the MSK program. Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines. Providers can call 1-888-879-5922 for OHP/Medicaid and 1-800-642-2798 for



	Medicare to initiate the peer-to-peer process. These discussions provide an opportunity to discuss the case and collaborate on the appropriate services for the member based on the clinical information provided.
RADMD ACCESS	
If I currently have RadMD access, will I need to apply for additional access?	If the user already has access to RadMD, RadMD will allow you to submit an authorization request for any procedure managed by NIA.
What option should I select to initiate authorization requests?	Selecting "Physician's office that orders procedures" will allow you to initiate authorization requests for MSK procedures.
How do I apply for RadMD access?	Prospective users should go to <a href="https://www.RadMD.com">www.RadMD.com</a> .  • Click "New User."
	Choose "Physician's office that orders procedures" from the drop-down box.
	<ul><li>Complete application with required information.</li><li>Click "Submit"</li></ul>
	When a RadMD application is successfully submitted, users receive an email with a link to create a password. Please contact the RadMD Support Team at 1-800-327-0641 if you do not receive a response within 72 hours.
What is rendering provider access?	Rendering provider access allows users to view all approved authorizations for their office or facility. If an office is interested in signing up for rendering access, you will need to designate an account administrator.  • Prospective users should go to <a href="https://www.RadMD.com">www.RadMD.com</a>
	Select "Facility/Office where procedures are performed" from the drop-down box.
	<ul><li>Complete application with required information</li><li>Click "Submit"</li></ul>
	Examples of a rendering providers that only need to view approved authorizations:  Hospital facilities
	<ul><li>Billing departments</li><li>Offsite locations</li></ul>
Which link on RadMD will I select to initiate an authorization request for an MSK surgery?	Clicking the "Request Spine Surgery or Orthopedic Surgery" link will allow the user to submit a request for an MSK surgery.



How can providers check the status of an authorization request?	Providers can check on the status of an authorization by using the "View Request Status" link on the RadMD main menu.
How can I confirm what clinical information has been uploaded or faxed to NIA?	Clinical Information that has been received via upload or fax can be viewed by selecting the member on the View Request Status link from the main menu. On the bottom of the "Request Verification Detail" page, select the appropriate link for the upload or fax.
Where can providers find their case-specific communication from NIA?	Links to case-specific communication to include requests for additional information and determination letters can be found via the "View Request Status" link.
If I did not submit the authorization request, how can I view the status of a case or upload clinical documentation?	The "Track an Authorization" feature allows users who did not submit the original request to view the status of an authorization, as well as upload clinical information. This option is also available as a part of your main menu options using the "Search by Tracking Number" feature. A tracking number is required with this feature.
Paperless Notification: How can I receive notifications electronically instead	NIA defaults communications including final authorization determinations to paperless/electronic. Correspondence for each case is sent to the email address of the individual who submitted the authorization request.
of on paper?	<ul> <li>Users will be sent an email when determinations are made.</li> <li>No PHI will be contained in the email.</li> <li>The email will contain a link that requires the user to log into RadMD to view PHI.</li> <li>Providers who prefer paper communication will be given the option to opt out and receive communications via fax.</li> </ul>
CONTACT INFORMATION	ON
Who can providers contact for RadMD support?	For RadMD assistance, please contact RadMDSupport@evolent.com or call 1-800-327-0641.  RadMD is available 24/7, except when maintenance is performed every third Thursday of the month from 9 pm –
Who can a provider contact at NIA for more information?	midnight PST.  Providers can contact Debbie Patterson, Provider Relations Manager, at 1-314-387-4799 or <a href="mailto:DPatterson@evolent.com">DPatterson@evolent.com</a> .

