



Wellcare Tennessee (Wellcare) Musculoskeletal (MSK) Management Program

Provider Training Presented by: Debbie Patterson, Provider Relations Manager

January 2024

National Imaging Associates, Inc. (NIA)* Program Agenda

Our MSK Program

- Authorization Process
 - Other Program Components
- Provider Tools and Contact Information
- RadMD Demo
- Questions and Answers

^{*} Effective 1/20/2023, National Imaging Associates, Inc. is now a subsidiary of Evolent Health. Evolent Health and its affiliates and subsidiaries collectively referred to as "Evolent."

NIA Specialty Solutions

National Footprint / Experience

National Footprint

- Since 1995 delivering Medical Specialty Solutions; one of the *go-to* care partners in industry.
- 88 health plans/markets –
 partnering with NIA for
 management of Medical Specialty
 Solutions.
- 32.79M national lives participating in an NIA Medical Specialty Solutions Program nationally.
- Diverse populations Medicaid, Exchanges, Medicare, Commercial, FEP, Provider Entities.



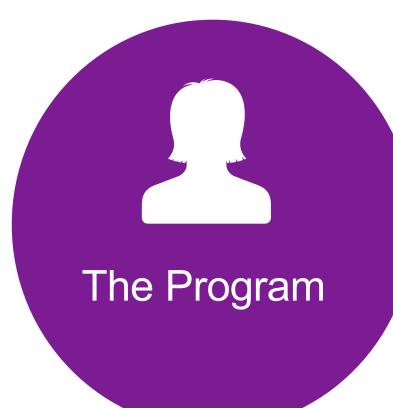
Commercial/Medicaid/Medicare Expertise/Insights

- 42 Commercial and 56 Medicaid plans/markets with NIA Medical Specialty Solutions in place.
- 10.66M Commercial and 20.51M
 Medicaid lives nationally in addition
 to 1.63M Medicare Advantage

Intensive Clinical Specialization & Breadth

- Specialized Physician Teams
 - 160+ actively practicing, licensed, board-certified physicians
 - 28 specialties and sub-specialties

NIA's MSK Prior Authorization Program



 Wellcare will begin a prior authorization program through NIA for the management of MSK Services.



- Program start date:February 1, 2024
- Begin obtaining authorizations from NIA on February 1, 2024, via RadMD or Call Center for services rendered on or after February 1, 2024



Procedures:

- Outpatient, interventional spine pain management services (IPM) specific to spinal cord stimulators
- Inpatient and outpatient hip, knee, shoulder, lumbar and cervical spine surgeries

Settings:

- Surgery Center
- In Office Provider
- Hospital



Medicare



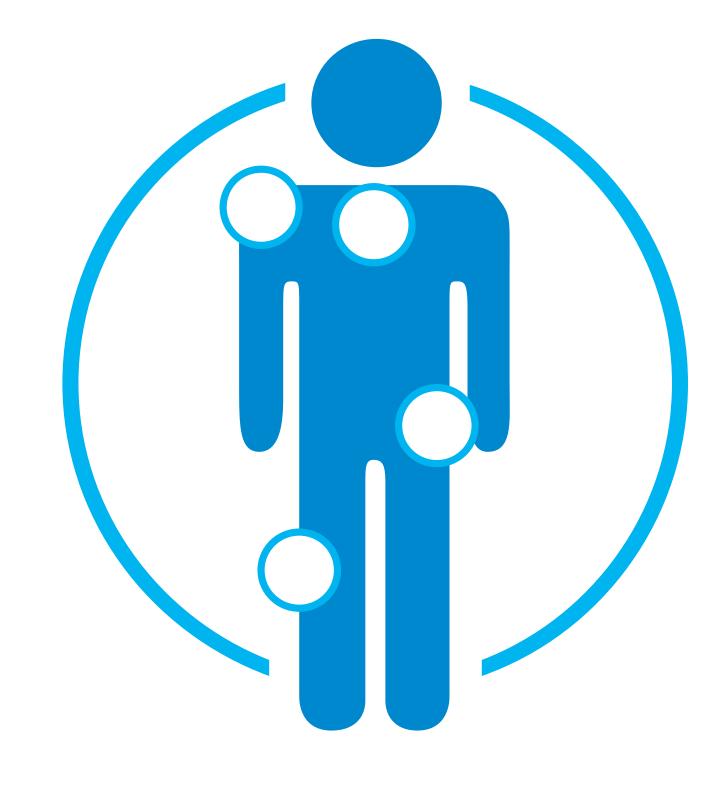
NIA will manage nonemergent select services for Wellcare Medicare Line of Business (LOB) effective February 1, 2024, through the Wellcare's contractual relationships.

NIA's IPM Solution



Targeted IPM Procedures Performed in an Outpatient Facility or office

- Spinal Epidural Injections
- Paravertebral Facet Joint Injections or Blocks
- Paravertebral Facet Joint
 Denervation(Radiofrequency (RF) Neurolysis)
- Sacroiliac joint injections
- Sympathetic Nerve Blocks
- Spinal Cord Stimulators (Effective February 1, 2024)





Excluded from the Program IPM Procedures Performed in the following Settings:

- Hospital Inpatient
- Observation Room
- Emergency Room/Urgent Care Facility

NIA will use the Wellcare network of Pain Management Physicians, Hospitals and In-Office Providers as it's
preferred providers for delivering Outpatient IPM Services to Wellcare members throughout Tennessee.

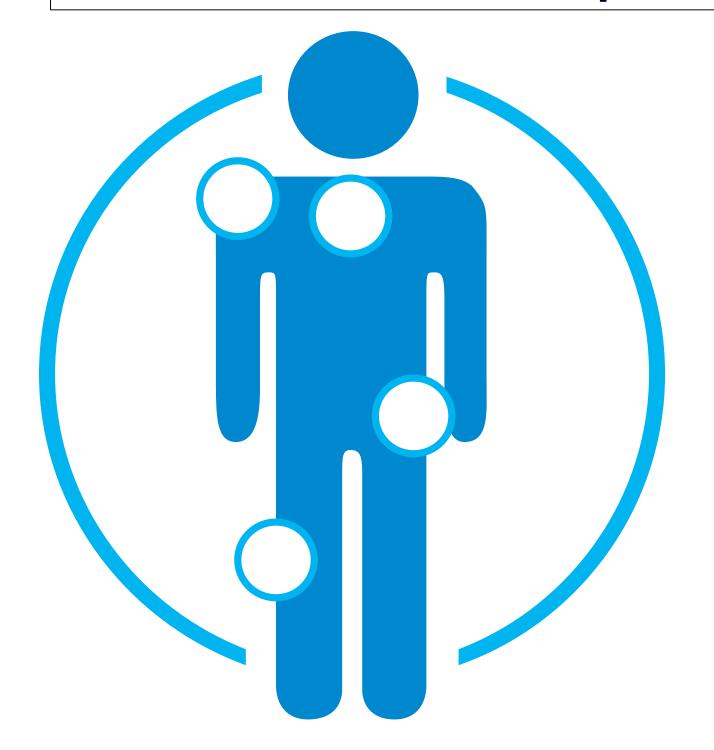
NIA's Lumbar and Cervical Spine Surgery



Targeted Lumbar and Cervical Spine Surgery
Procedures Performed in an Inpatient and
Outpatient Facility

- Lumbar Microdiscectomy
- Lumbar Decompression (Laminotomy, Laminectomy, Facetectomy & Foraminotomy)
- Lumbar Spine Fusion (Arthrodesis) With or Without Decompression – Single & Multiple Levels
- Cervical Anterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression with Fusion –Single & Multiple Levels
- Cervical Posterior Decompression (without fusion)
- Cervical Artificial Disc Replacement Single & Two Levels
- Cervical Anterior Decompression (without fusion)
- Lumbar Artificial Disc Single & Two Levels
- Sacroiliac Joint Fusion

Procedures Performed on or after February 1, 2024, Require Prior Authorization. NIA's Call Center and RadMD will open February 1, 2024





Excluded from the Program
Surgeries Performed in the
following Settings:

 Emergency Surgery – admitted via the Emergency Room

Please note that CPT Codes 22800-22819 used for reconstructive spinal deformity surgery do not require NIA/Wellcare prior authorization. NIA will monitor the use of these CPT codes, but prior authorization is not currently required.

NIA's Hip, Knee and Shoulder Surgery Performed in an Inpatient and Outpatient Facility



Targeted Hip Surgery

- Revision/Conversion Hip Arthroplasty
- Total Hip Arthroplasty/Resurfacing
- Femoroacetabular Impingement (FAI) Hip Surgery (includes CAM/pincer & labral repair)
- Hip Surgery Other (includes synovectomy, loose body removal, debridement, diagnostic hip arthroscopy, and extraarticular arthroscopy knee)

Targeted Knee Surgery

- Revision Knee Arthroplasty
- Total Knee Arthroplasty (TKA)
- Partial-Unicompartmental Knee Arthroplasty (UKA)
- Knee Manipulation under Anesthesia (MUA)
- Knee Ligament Reconstruction/Repair
- Knee Meniscectomy/Meniscal Repair/Meniscal Transplant
- Knee Surgery Other (includes synovectomy, loose body removal, diagnostic knee arthroscopy, debridement with or without chondroplasty, lateral release/patellar realignment, articular cartilage restoration)



Targeted Shoulder Surgery

- Revision Shoulder Arthroplasty
- Total/Reverse Shoulder Arthroplasty or Resurfacing
- Partial Shoulder Arthroplasty/Hemiarthroplasty
- Shoulder Rotator Cuff Repair
- Shoulder Labral Repair
- Frozen Shoulder Repair/Adhesive Capsulitis
- Shoulder Surgery Other (includes debridement, manipulation, decompression, tenotomy, tenodesis, synovectomy, claviculectomy, diagnostic shoulder arthroscopy)



Excluded from the Program Hip, Knee and Shoulder Surgeries Performed in the following Settings:

 Emergency Surgery – admitted via the Emergency Room

List of CPT Procedure Codes Requiring Prior Authorization (IPM)







Defer to Wellcare's Policies for Procedures not on Claims/Utilization Review Matrix.





National Imaging Associates, Inc. (NIA)*
Wellcare Tennessee
2024 Utilization Review Matrix
Interventional Pain Management (IPM)

| PROCEDURES | | | |
|--|---------------------|--|--|
| Procedure Name | Primary CPT Code | Allowable Billed Groupings | Ancillary Procedures/Codes |
| Authorization is provided at the <u>procedure</u> level. There are multiple CPT codes that can be associated with each procedure. These are assumed to be part of the primary request and, when completed in combination, do not require a separate authorization. | | | These codes do not require prior authorization. If the main procedure is approved, these codes are understood to be included and do not require precertification from the health plan. *Please note: This is not an all-inclusive list of every possible ancillary code |
| Cervical/Thoracic Interlaminar Epidural | 62321 | 62320, 62321 | |
| Cervical/Thoracic Transforaminal Epidural | 64479 | 64479, +64480 | |
| Lumbar/Sacral Interlaminar Epidural | 62323 | 62322, 62323 | |
| Lumbar/Sacral Transforaminal Epidural | 64483 | 64483, +64484 | |
| Cervical/Thoracic Facet Joint Block | 64490 | 64490, + 64491, +64492, 0213T, +0214T, +0215T | |
| Lumbar/Sacral Facet Joint Block | 64493 | 64493, +64494, +64495, 0216T, +0217T, +0218T | |
| Cervical/Thoracic Facet Joint Radiofrequency Neurolysis | 64633 | 64633, +64634 | |
| Lumbar/Sacral Facet Joint Radiofrequency Neurolysis | 64635 | 64635, +64636 | |

List of CPT Procedure Codes Requiring Prior Authorization (Spine Surgery)





National Imaging Associates, Inc. (NIA)* Wellcare Tennessee 2024 Utilization Review Matrix Spine Surgery

| | LUMBAR SPINE SURGERY PROCEDURES | | | |
|---------------------------|---------------------------------|--|---|--|
| Procedure Name | Primary CPT Code | Allowable Billed Groupings | Additional Covered Procedures/Codes | Ancillary Procedures/Codes |
| ·• | e assumed t | | codes that can be associated with each en completed in combination, do not require | These codes do not require prior authorization. If the main procedure is approved, these codes are understood to be included and do not require precertification from the health plan. *Please note: This is not an all-inclusive list of every possible ancillary code |
| Lumbar Microdiscectomy | 63030 | 62380, 63030, +63035 | | |
| Lumbar Decompression | 63047 | 63005, 63012, 63017, 63042, +63044, 63047, +63048, 63056, +63057 | Microdiscectomy: 62380, 63030, +63035 | |
| Lumbar Fusion - | | 22523 22558 22642 22630 22632 | Microdiscectomy: 62380, 63030, +63035 | Instrumentation: +22840, +22841, +22842, +22845, +22853 |
| Single Level | 22612 | 22533, 22558, 22612, 22630, 22633, +63052, +63053 | Decompression: 63005, 63012, 63017, 63042, +63044, 63047, +63048, 63056, +63057 | Bone Grafts: +20930, +20931, +20936, +20937, +20938 |
| | | | | Bone Marrow Aspiration: 20939 |

List of CPT Procedure Codes Requiring Prior Authorization (Joint)





National Imaging Associates, Inc. (NIA)* Wellcare Tennessee 2024 Utilization Review Matrix Joint Surgery

| HIP SURGERY PROCEDURES | | | |
|--|------------------------|----------------------------|---|
| Procedure Name | Primary CPT Code | Allowable Billed Groupings | Additional Covered Procedures/Codes |
| Authorization is provided at the <u>procedure</u> level. There are multiple CPT codes that can be associated with each procedure. These are assumed to be part of the primary request and, when completed in combination, do not require a separate authorization. | | | |
| Revision/Conversion Hip Arthroplasty | 27134 | 27132, 27134, 27137, 27138 | |
| Total Hip Arthroplasty/Resurfacing | 27130 | 27130, S2118 | |
| Femoroacetabular Impingement (FAI) Hip Surgery | 29914 | 29914, 29915, 29916 | Loose Body Removal: 29861 Chondroplasty: 29862 Synovectomy: 29863 |
| Hip Surgery – Other | 29863 | 29860, 29861, 29862, 29863 | |

Prior Authorization Process Overview

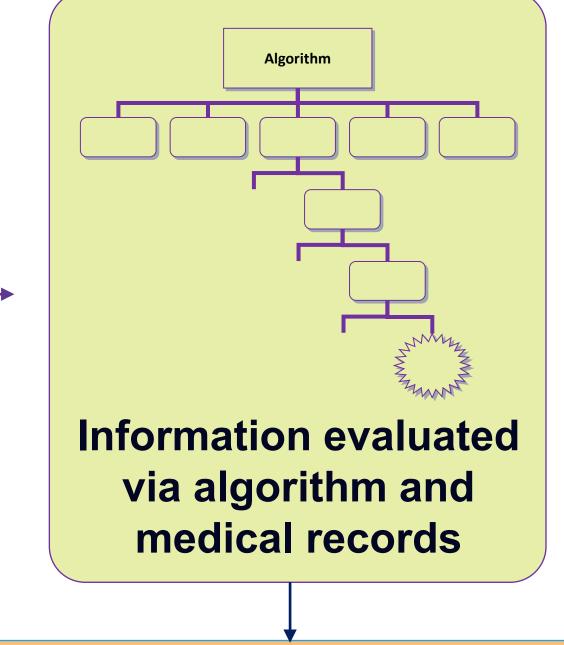


Ordering Physician is responsible for obtaining prior authorization. MSK provider may be both ordering and rendering





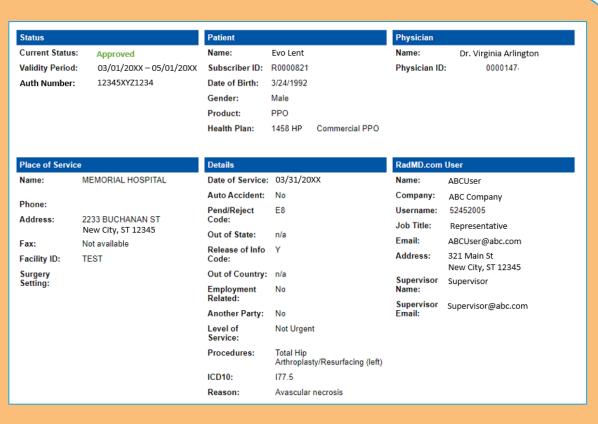
or by Phone





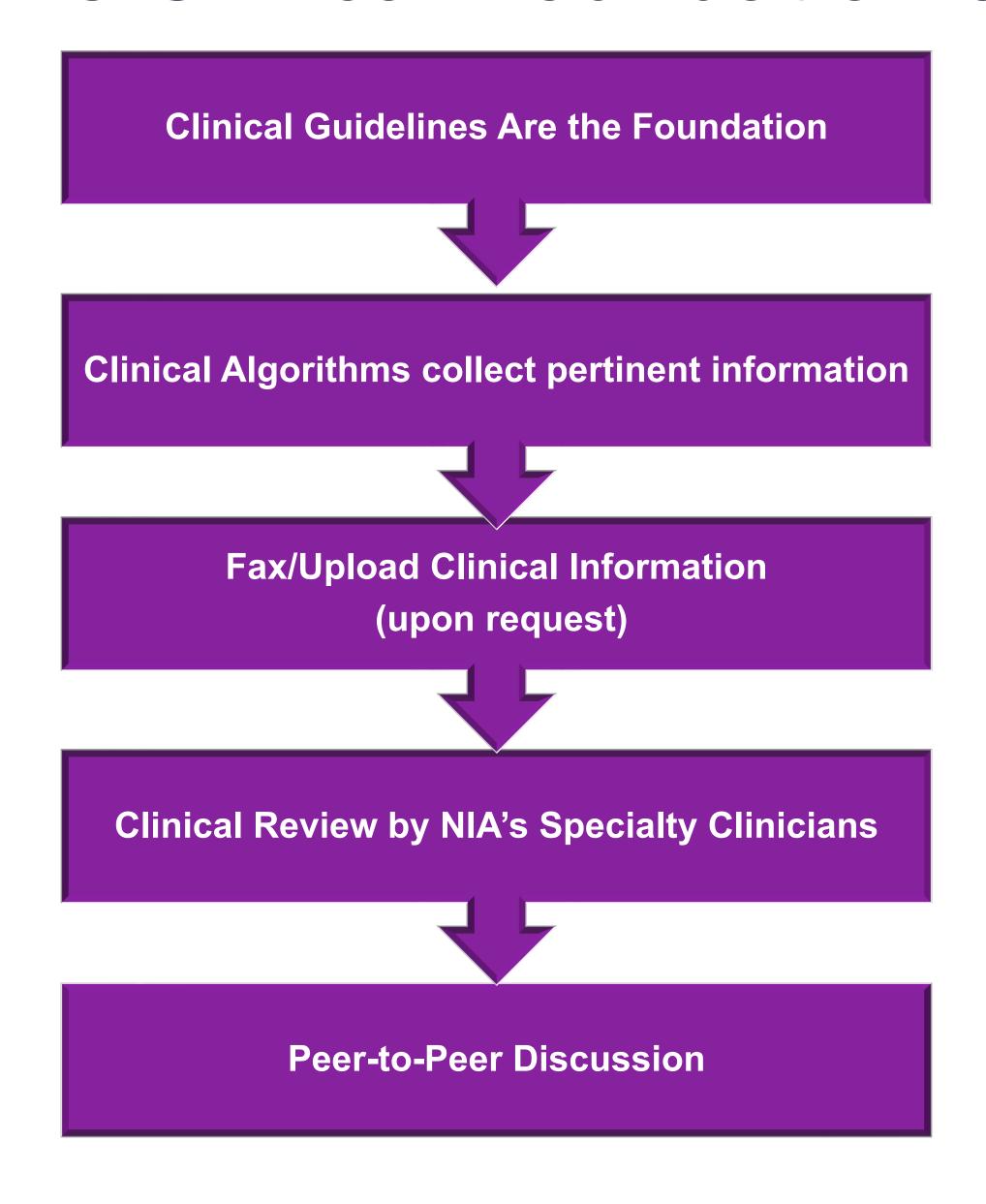


Rendering Provider Performs Service and ensures authorization was obtained



Service Authorized

NIA's Clinical Foundation & Review



- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by the Plan and NIA Medical Officers and clinical experts. Clinical Guidelines are available on RadMD.com
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- NIA has a specialized clinical team focused on MSK.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

Information for Authorization for IPM Injections

Special Information

- Every IPM procedure performed requires a prior authorization; NIA does not pre-approve a series of epidural injections.
- Bi-lateral IPM injections performed on the same date of service do not require a separate authorization. An authorization will cover bi-lateral as well as multiple levels on the same date of service. (Please refer to guidelines for potential restrictions)
- Add on codes do not require separate authorization and are to be used in conjunction with approved primary code for the service rendered.

IPM Clinical Checklist Reminders

IPM Documentation:



Conservative Treatment

• Frequently, specifics of active conservative treatment/non-operative treatment are not present in office notes. Details such as duration and frequency should be provided in order to ensure 6 weeks has been attempted within the past 6 months. Official physical therapy records do not need to be obtained but the provider should supply a summary of these details. Physical therapy is not the only means of active conservative treatment acceptable; physician directed home exercise programs as well as chiropractic care are among other examples of appropriate treatments.



Visual Analog Scale (VAS) Score and/or Functional Disability

A VAS score is an acceptable method to relay intensity of pain. However, a description of functional disability is also accepted as a means for measuring pain (ie - noting that the member is no longer able to perform work duties, daily care, etc).



Follow Up To Prior Pain Management Procedures

• For repeat treatments, follow up is required in regard to what procedure was completed, how much and for how long relief was obtained, active participation in ongoing conservative treatment, and to what level the pain has returned. A follow up office visit is not required; documentation of telephone encounters with the member are acceptable to satisfy this requirement.

Sample Pain Rating Scales

Visual analogue scale (VAS) Worst pain No pain ever Numerical rating scale (NRS) PAIN SCORE 0-10 NUMERICAL RATING 0-10 Numerical Rating Scale Faces rating scale (FRS) Wong Baker Face Scale 2 3 4 5 HURTS HURTS HURTS HURTS
LITTLE BIT LITTLE MORE EVEN MORE WHOLE LOT

Information for Authorization for Surgery Procedures

Special Information

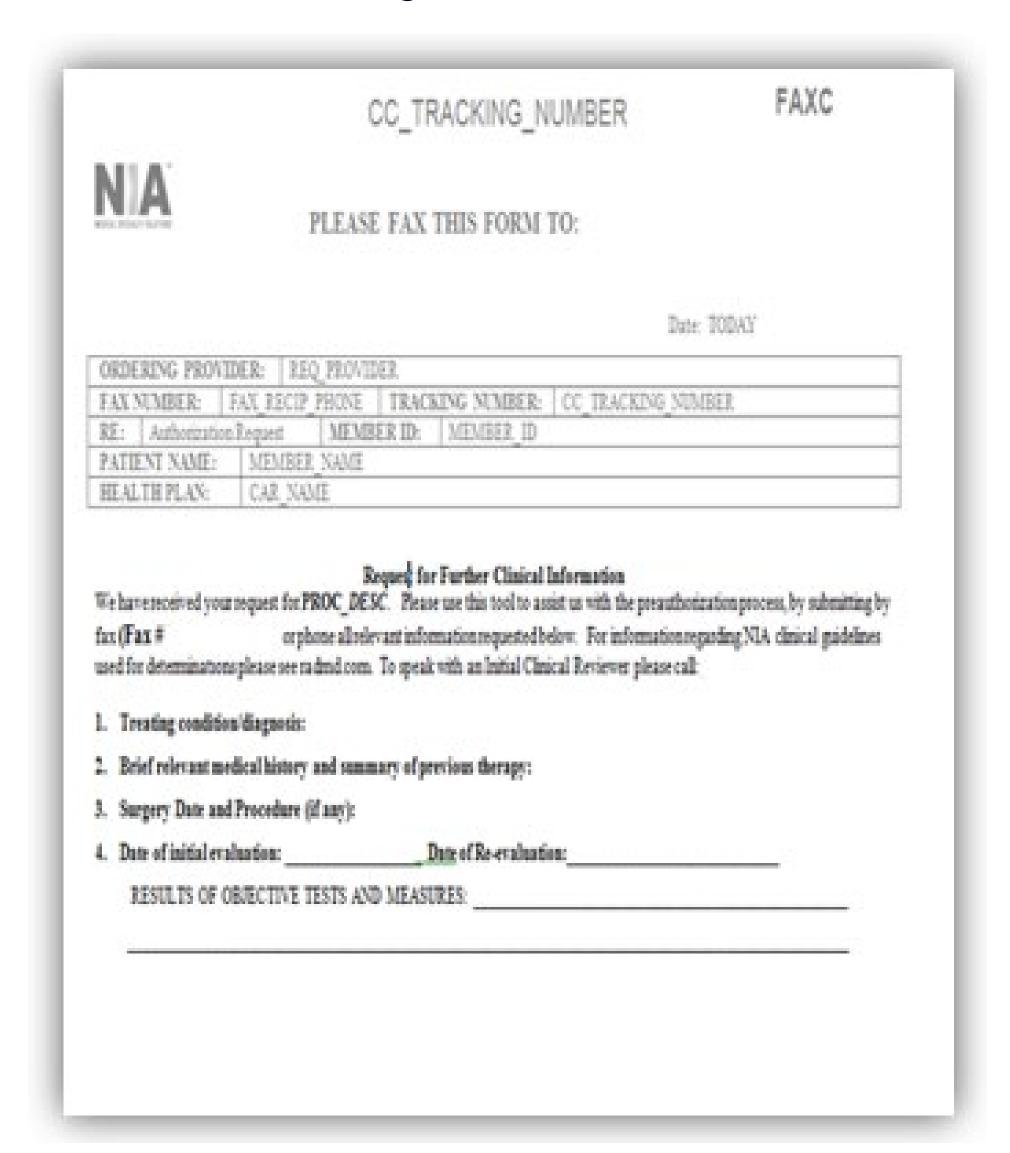
- Most surgeries will require only one authorization request. NIA will provide a list of surgery categories to choose from. The surgeon's office must select the most complex and invasive surgery being performed as the **primary** surgery.
 - Example 1: A lumbar fusion authorization includes decompression, instrumentation, etc.
 - Example 2: A knee ligament reconstruction includes meniscectomy, debridement, etc.
- Bilateral hip, knee or shoulder surgeries require authorization for both the left and right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.
- Inpatient admissions will continue to be subject to concurrent review by Wellcare.
- Date of Service is required.
- Wellcare prior authorization requirements for the facility or hospital admission must be obtained separately and only initiated after the surgery has met NIA's medical necessity criteria. Once an authorization has been obtained for the procedure/surgery, Wellcare will reach out to the rendering provider to authorize the facility in which the procedure will be performed.

Surgery Clinical Checklist Reminders

Surgery Documentation:

- Details regarding the member's symptoms and their onset/duration
- Physical exam findings
- Conservative treatment modalities with dates and duration (e.g., physical therapy, home exercise plan, injections, medications, activity modification)
- Diagnostic imaging results
- Ordering physician's surgical plan (including a discussion about the potential risks and benefits of the procedure) (BMI, smoking history, mental status for some surgeries)

NIA to Physician: Request for Clinical Information





A fax is sent to the provider detailing what clinical information that is needed, along with a Fax Coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



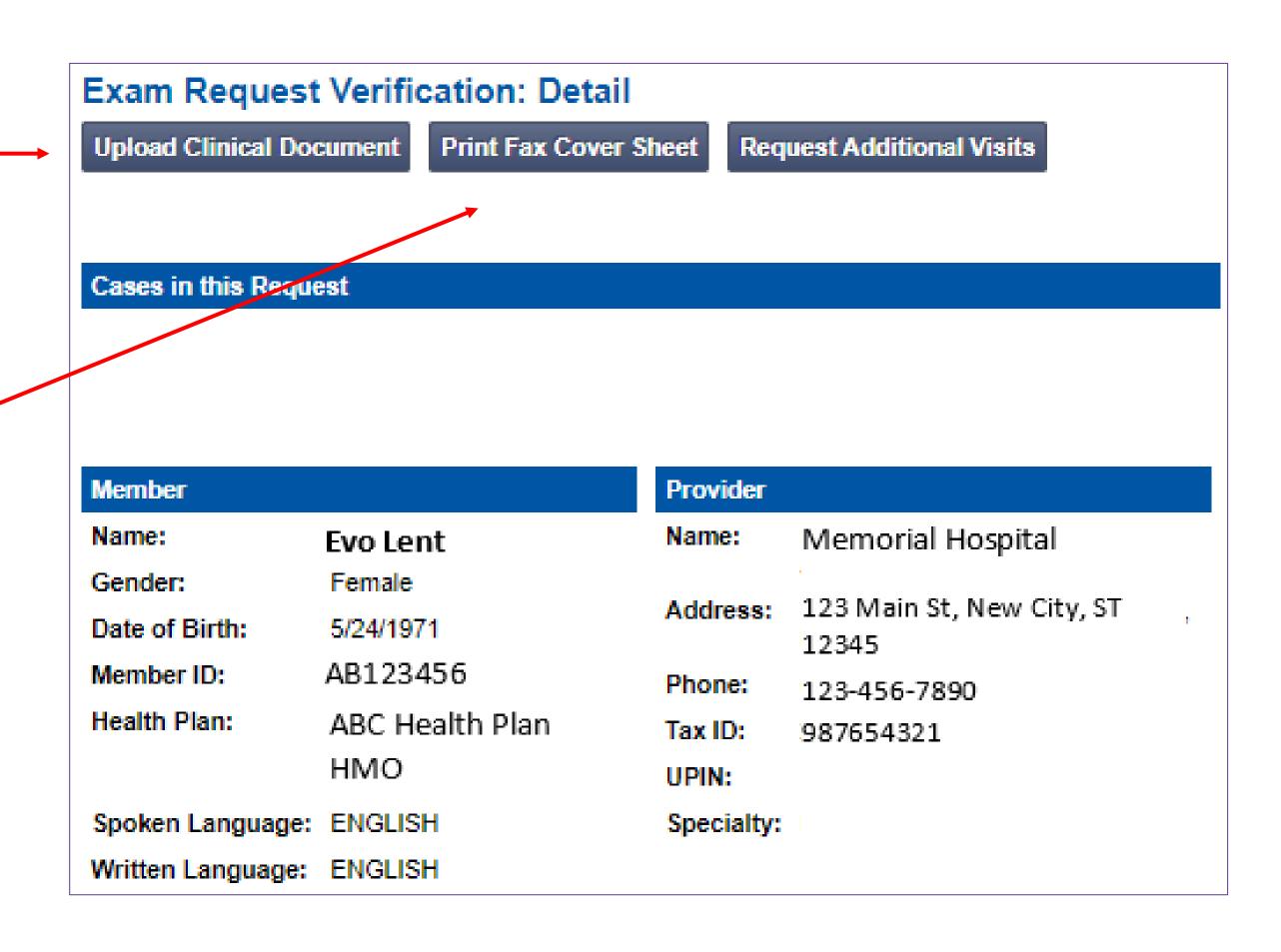
Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

Submitting Additional Clinical Information

- Records may be submitted:
 - Upload to <u>https://www.RadMD.com</u>
 - Fax using that NIA coversheet
- Location of Fax Coversheets:
 - Can be printed from https://www.RadMD.com
 - Call 1-800-424-5388
- Use the case specific fax coversheets when faxing clinical information to NIA



Clinical Specialty Team: Focused on IPM and MSK



IPM Reviews

Initial clinical review performed by specially trained IPM nurses

Clinical review team will proactively reach out for additional clinical information

Anesthesiologists and pain management specialists conduct clinical reviews and peer-to-peer discussions on IPM requests



MSK Surgery Reviews

Initial clinical review performed by specialty trained surgery nurses

Surgery concierge team will proactively reach out for additional clinical information Orthopedic surgeons or neurosurgeons conduct clinical reviews and peer-to-peer discussions on surgery requests

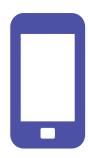
MSK Clinical Review Process

Physicians' Office Contacts NIA for Prior Authorization









NIA Initial Clinical Specialty Team Review

- Additional clinical information submitted and reviewed Procedure Approved
- Additional clinical not complete or inconclusive Escalate to Physician Review



Designated & Specialized Clinical MSK Team interacts with Provider Community.

Key NIA
Differentiators

System Evaluates Request Based on Information Entered by Physician & Physician Profile

Additional clinical information required

NIA Specialty Physician Reviewers

• NIA Physician approves case without peer-to-peer



Peer-to-peer outbound attempt made if case is not approvable

- NIA Physician approves case with peer-to-peer
- Ordering Physician withdraws case during peer-topeer
- Physician denies case based on medical criteria

Generally, the turnaround time for completion of these requests is within two or three business days upon receipt of sufficient clinical information

NIA Urgent/Expedited MSK Authorization Process

Urgent/Expedited MSK Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call NIA immediately.
- The NIA website https://www.RadMD.com cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the NIA call center at 1-800-424-5388.
- Turnaround time is within 1 Business day not to exceed 72 Calendar Hours.

Notification of Determination

Authorization Notification

- Validity Period Authorizations are valid for:IPM
 - 60 days from date of request for Wellcare

Surgical

- Inpatient 60 days from date of request
- Outpatient- SDC/Ambulatory 60 days from date of request
- The date of service/request that is selected at the time of the prior authorization request, will be used to determine the validity period. If the date of service/request changes, please contact NIA to update.

Denial Notification

- Notifications will include an explanation of what services have been denied and the clinical rationale for the denial
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.
- Medicare re-opens are not available.

IPM Points



Injections in all regions of spine are managed



Date of Service is required for all requests



Each IPM procedure must be prior authorized



No series of epidural injections



Specialty Nurses and Physicians will review IPM requests

MSK Surgery Points – Lumbar/Cervical Spine Surgery



Inpatient and outpatient non-emergent surgeries



Spine Surgery is focused on lumbar and/or cervical spine surgeries



For spinal surgeries, only one authorization request per surgery. For example, a Lumbar fusion authorization includes decompression, instrumentation, etc.



CPT Codes 22800-22819 used for reconstructive spinal deformity surgery and the associated instrumentation do not require prior authorization. NIA will monitor the use of these CPT codes.

MSK Surgery Points – Hip, Knee and Shoulder Surgery



Bilateral hip, knee or shoulder surgeries require authorization for both the left **and** right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.



Surgeries addressing the following are not included in the musculoskeletal management program: trauma, amputation, fracture, active infection, pediatric conditions, congenital malformation, dysplasia (hip), palsy/plegia, osteochondritis dissecans (knee), osteotomy (knee), tumor, cyst, cancer, arthrodesis, girdle resection (hip), denervation (hip), joint dislocation, hemiarthroplasty (hip), hardware removal, & foreign body

MSK Surgery Points – For all Surgeries



Specialized Orthopedic Surgeons or Neurosurgeons will review surgery requests. Inpatient admissions will continue to be subject to concurrent review by Wellcare.



Wellcare prior authorization requirements for the facility or hospital admission must be obtained separately and only initiated after the surgery has met NIA's medical necessity criteria. Once an authorization has been obtained for the procedure/surgery, Wellcare will reach out to the rendering provider to authorize the facility in which the procedure will be performed.



Authorizations are valid for 60 days from the date of request. NIA must be notified of any changes to the date of service.

Provider Tools



RadMD Website RadMD.com

Available



24/7 (except during maintenance, performed every third Thursday of the month from 9 pm – midnight PST)



Toll-Free Number 1-800-424-5388



Available
Monday - Friday
7:00 AM - 7:00 PM CST

- Request Authorization
- View Authorization Status
- View and manage Authorization Requests with other users
- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents

Interactive Voice Response (IVR)
 System for authorization tracking

NIA's Website

https://www.RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office View and submit requests for authorization.
- Rendering Provider Views approved, pended and in review authorizations for their facility.
- MSK providers are typically both the ordering and the rendering provider.

Online Tools Accessed through https://www.RadMD.com:

- NIA's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- Tip Sheets and Checklists
- RadMD Quick Start Guide
- Claims/Utilization Matrices



Registering on RadMD.com To Initiate Authorizations

Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.

STEPS:

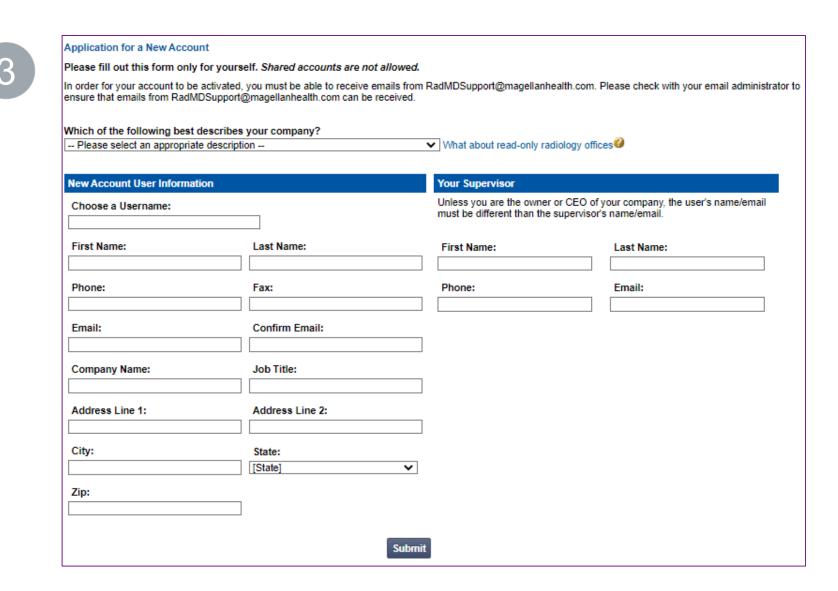
- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office that orders procedures"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.

NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

Offices that will be both ordering and rendering should request ordering provider access, this will allow your office to request authorizations on RadMD and see the status of those authorization requests.



-- Please Select an Appropriate Description -Physician's office that orders procedures
Facility/office where procedures are performed
Health Insurance company
Cancer Treatment Facility or Hospital that performs radiation oncology procedures
Physicians office that prescribes radiation oncology procedures
Physical Medicine Practitioner (PT. OT. ST. Chiro, etc.)



Allows Users the ability to view all approved, pended and in review authorizations for facility

IMPORTANT

- Everyone in your organization is required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Facility/office where procedures are performed"
- 3. Fill out the application and click the "Submit" button.
 - You must include your e-mail address in order for our Webmaster to respond to you with your NIA-approved username and password.
- 4. New users will be granted immediate access

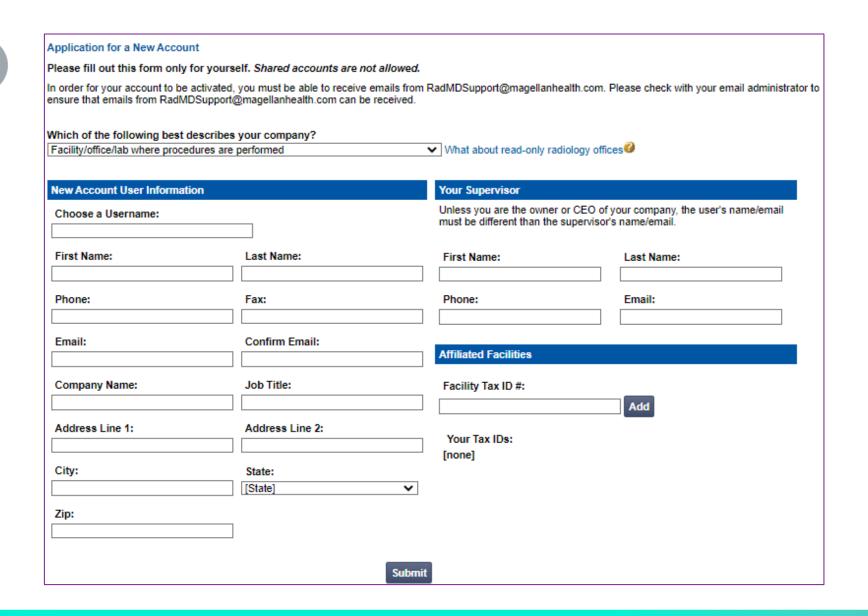
NOTE: On subsequent visits to the site, click the "Sign In" button to proceed.

If you have multiple staff members entering authorizations and you want each person to be able to see all approved, pended and in review authorizations, they will need to register for a rendering username and password. The administrator will have the ability to approve rendering access for each employee. This will allow users to see all approved, pended and in review authorizations under your organization.



uthorization Tracking Number

-- Please Select an Appropriate Description -Physician's office that orders procedures
Facility/office where procedures are performed
Health Insurance company
Cancer Treatment Facility or Hospital that performs radiation oncology procedures
Physicians office that prescribes radiation oncology procedures
Physical Medicine Practitioner (PT, OT, ST, Chiro, etc.)



RadMD Enhancements

NIA offers a **Shared Access** feature on our <u>RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

| | | Provider Resources | User | • |
|---|------------------------------------|--------------------|------|---|
| Request | Resources and Tools | | | |
| Exam or specialty procedure | Shared Access Clinical Guidelines | | | |
| (including Cardiac, Ultrasound, Sleep Assessment) Physical Medicine Initiate a Subsequent Request | Request access to Tax ID | | | |
| Radiation Treatment Plan | News and Updates | | | |
| Pain Management or Minimally Invasive Procedure Spine Surgery or Orthopedic Surgery | | | | |
| Genetic Testing | | | | |
| | Login As Username: | Login | | |
| Request Status | | | | |
| Search for Request View All My Requests | Tracking Number: Forgot Tracking I | Search Number? | | |

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on RadMD.com, allowing them to communicate with members and facilitate treatment.

When to Contact NIA

Providers:

| Initiating or checking the status of an authorization request | Website, https://www.RadMD.com Toll-free number: 1-800-424-5388 Interactive Voice Response (IVR) System |
|---|---|
| Initiating a Peer-to-Peer Consultation | Call: 1-800-424-5388 |
| Provider Service Line | RadMDSupport@evolent.comCall: 1-800-327-0641 |
| Provider Education requests or questions specific to NIA | Debbie Patterson Provider Relations Manager 1-314-387-4799 DPatterson@evolent.com |

RadMD Demonstration

Confidentiality Statement

The information presented in this presentation is confidential and expected to be used solely in support of the delivery of services to Wellcare members. By receipt of this presentation, each recipient agrees that the information contained herein will be kept confidential and that the information will not be photocopied, reproduced, or distributed to or disclosed to others at any time without the prior written consent of Wellcare and National Imaging Associates, Inc. (NIA).



Thanks!