evolent

Wellcare Alabama Musculoskeletal (MSK) Management Program

Provider Training Presented by: Leta Genasci, Provider Relations Manager

February 2024

Uglicale

National Imaging Associates, Inc. (NIA)* Program Agenda

Our MSK Program



Other Program Components



Provider Tools and Contact Information

RadMD Demo

Questions and Answers

* Effective 1/20/2023, National Imaging Associates, Inc. is now a subsidiary of Evolent Health. Evolent Health and its affiliates and subsidiaries collectively referred to as "Evolent."

NIA Specialty Solutions National Footprint / Experience

National Footprint



- **Since 1995** delivering Medical Specialty Solutions; one of the go-to care partners in industry.
- 88 health plans/markets partnering with NIA for management of Medical Specialty Solutions.



32.79M national lives – participating in an NIA Medical **Specialty Solutions Program** nationally.



Diverse populations – Medicaid, Exchanges, Medicare, Commercial, FEP, Provider Entities.



Commercial/Medicaid/Medicare Expertise/Insights



42 Commercial and 56 Medicaid plans/markets with NIA Medical Specialty Solutions in place.



10.66M Commercial and 20.51M **Medicaid lives nationally** – in addition to 1.63M Medicare Advantage

Intensive Clinical Specialization & Breadth



Specialized Physician Teams

- 160+ actively practicing, licensed, board-certified physicians
- 28 specialties and sub-specialties

URAC Accreditation & NCQA Certified

MSK Prior Authorization Program



Wellcare Alabama will begin a prior authorization program through NIA for the management of MSK Services.

Important Dates

- Program start date: March 1, 2024
- Begin obtaining authorizations from NIA on March 1, 2024, for services rendered on or after March 1, 2024

Outpatient, services

- spine surgeries
- In Office
- Hospital

Procedures & Settings Included

interventional spine pain management (IPM)

Inpatient and outpatient hip, knee, shoulder, lumbar and cervical

Surgery Center

Medicare

Membership

Included

Network

NIA will manage services through Wellcare contractual relationships.

Interventional Pain Management (IPM)



IPM Procedures Performed Outpatient or In-Office

- Spinal Epidural Injections
- Paravertebral Facet Joint Injections or Blocks
- Paravertebral Facet Joint Denervation (Radiofrequency (RF) Neurolysis)
- Sacroiliac Joint Injections
- Sympathetic Nerve Blocks (Effective January 1,2023)
- Spinal Cord Stimulators (Effective March 1,2024)

Wellcare Alabama network providers are the preferred members.





IPM Procedures Performed in these Settings are Excluded:

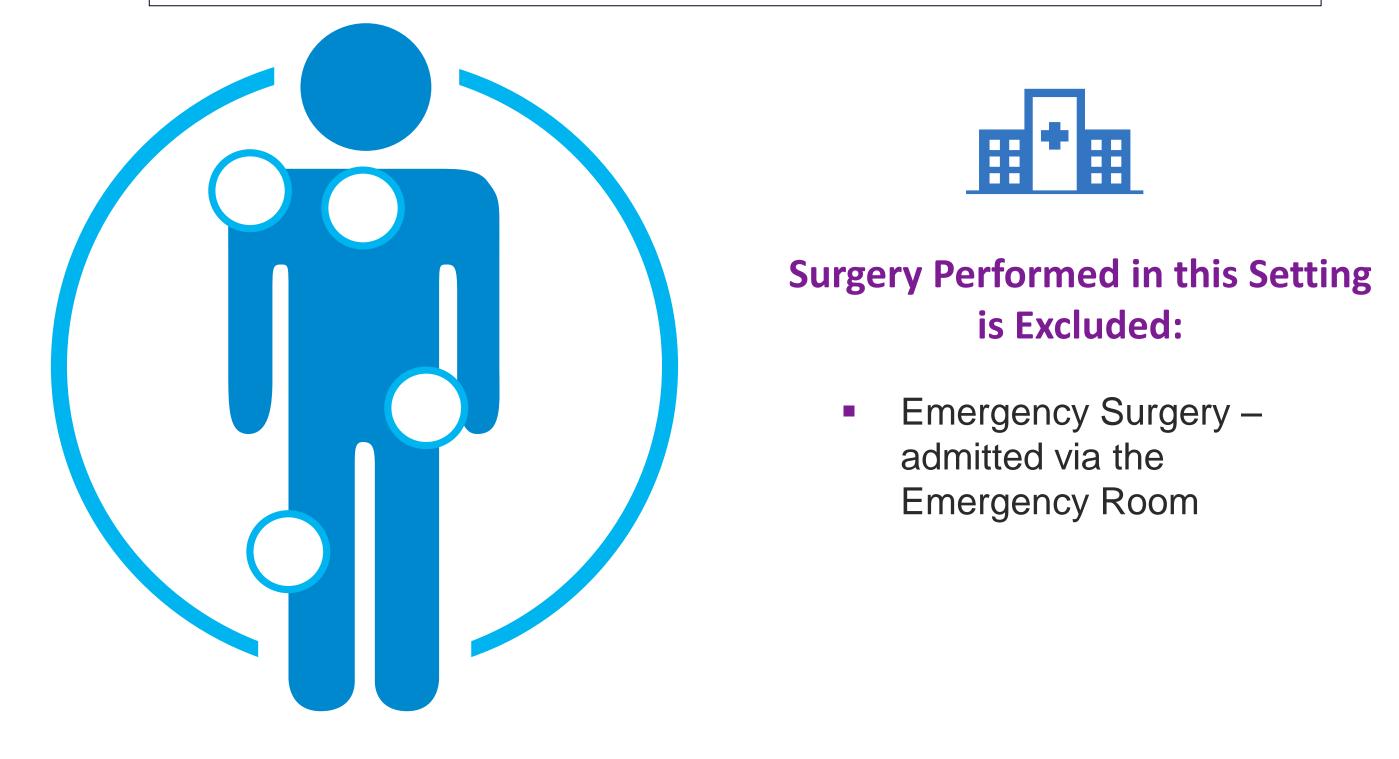
- Hospital Inpatient
- Observation Room
- Emergency Room/Urgent Care Facility

Wellcare Alabama network providers are the preferred providers for delivering MSK services to Wellcare Alabama

Lumbar and Cervical Spine Surgery

Lumbar and Cervical Spine Surgeries **Performed Inpatient and Outpatient**

- Lumbar Microdiscectomy
- Lumbar Decompression (Laminotomy, Laminectomy, Facetectomy & Foraminotomy)
- Lumbar Spine Fusion (Arthrodesis) With or Without Decompression – Single & Multiple Levels
- Cervical Anterior Decompression with Fusion – Single & Multiple Levels
- Cervical Posterior Decompression with Fusion – Single & Multiple Levels
- Cervical Posterior Decompression (without) fusion)
- Cervical Artificial Disc Replacement Single & Two Levels
- Cervical Anterior Decompression (without) fusion)
- Lumbar Artificial Disc Single & Two Levels
- Sacroiliac Joint Fusion



Procedures Performed on or after March 1, 2024, Require Prior Authorization. NIA's Call Center and RadMD will open March 1, 2024.

Reconstructive spinal deformity surgery does not require prior authorization. However, NIA will monitor provider use of CPT codes 22800-22819.

Hip, Knee and Shoulder Surgery

Hip Surgeries Performed Inpatient and Outpatient

- Revision/Conversion Hip Arthroplasty
- Total Hip Arthroplasty/Resurfacing
- Femoroacetabular Impingement (FAI) Hip Surgery (includes CAM/pincer & labral repair)
- Hip Surgery Other (includes synovectomy, loose body removal, debridement, diagnostic hip arthroscopy, and extraarticular arthroscopy knee)

Knee Surgeries Performed Inpatient and Outpatient

- Revision Knee Arthroplasty
- Total Knee Arthroplasty (TKA)
- Partial-Unicompartmental Knee Arthroplasty (UKA)
- Knee Manipulation under Anesthesia (MUA)
- Knee Ligament Reconstruction/Repair
- Knee Meniscectomy/Meniscal Repair/Meniscal Transplant
- Knee Surgery Other (includes synovectomy, loose body removal, diagnostic knee arthroscopy, debridement with or without chondroplasty, lateral release/patellar realignment, articular cartilage restoration)



Shoulder Surgeries Performed Inpatient and Outpatient

- Revision Shoulder Arthroplasty
- Total/Reverse Shoulder Arthroplasty or Resurfacing
- Partial Shoulder Arthroplasty/Hemiarthroplasty
- Shoulder Rotator Cuff Repair
- Shoulder Labral Repair
- Frozen Shoulder Repair/Adhesive Capsulitis
- Shoulder Surgery Other (includes debridement, manipulation, decompression, tenotomy, tenodesis, synovectomy, claviculectomy, diagnostic shoulder arthroscopy)



Surgery Performed in this Setting is Excluded:

 Emergency Surgery – admitted via the Emergency Room

CPT Codes Requiring Prior Authorization (IPM)







Located on <u>RadMD.com</u>.



Defer to Wellcare Policies for Procedures not on Claims/Utilization Review Matrix.

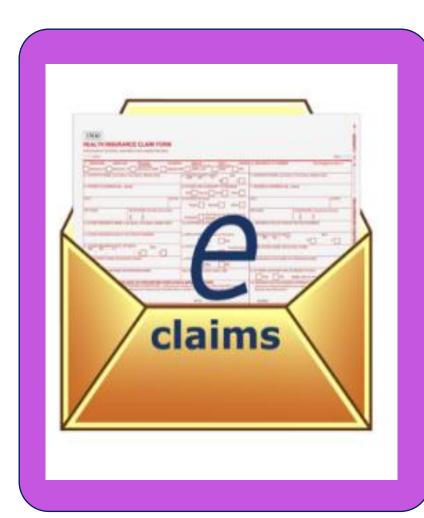
Utilization Review Matrix 2024 WellCare Medicare Interventional Pain Management

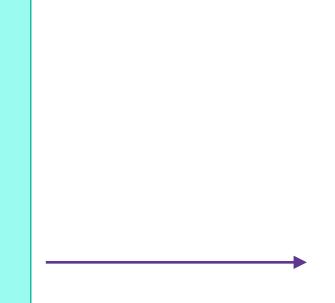
Procedure Name	Primary CPT Code	Allowable Billed Groupings
Sacroiliac Joint Injection	27096	27096, G0260
Cervical/Thoracic Interlaminar Epidural	62321	62320, 62321
Cervical/Thoracic Transforaminal Epidural	64479	64479, +64480
Lumbar/Sacral Interlaminar Epidural	62323	62322, 62323
Lumbar/Sacral Transforaminal Epidural	64483	64483, +64484
Cervical/Thoracic Facet Joint Block	64490	64490, + 64491, +64492, 0213T, +0214T, +0215T
Lumbar/Sacral Facet Joint Block	64493	64493, +64494, +64495, 0216T, +0217T, +0218T
Cervical/Thoracic Facet Joint Radiofrequency Neurolysis	64633	64633, +64634
Lumbar/Sacral Facet Joint Radiofrequency Neurolysis	64635	64635, +64636

Prior Authorization Process Overview



Ordering Physician is responsible for obtaining prior authorization. MSK provider may be both ordering and rendering

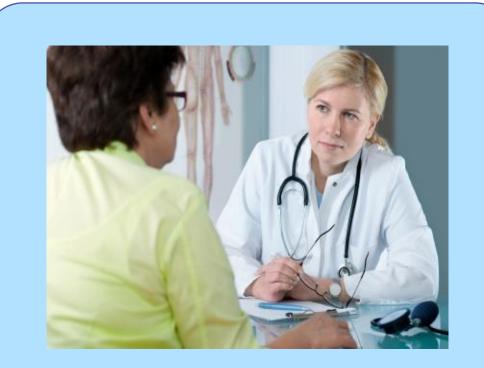






Submit requests online through RadMD.com

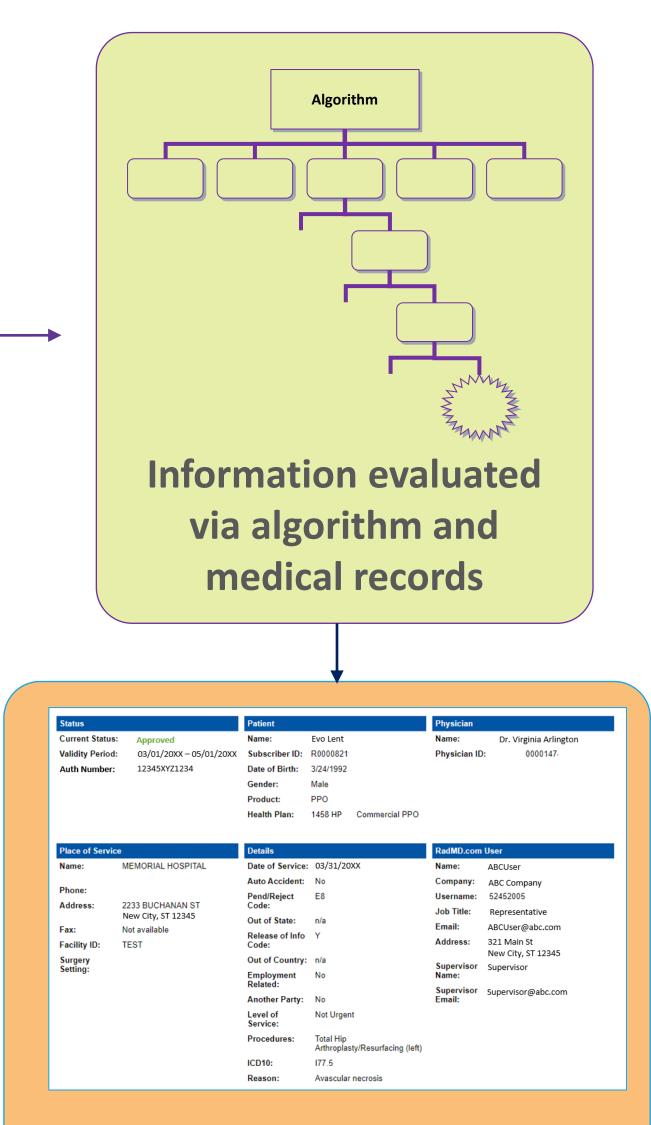




Rendering Provider verifies authorization was obtained and provides service

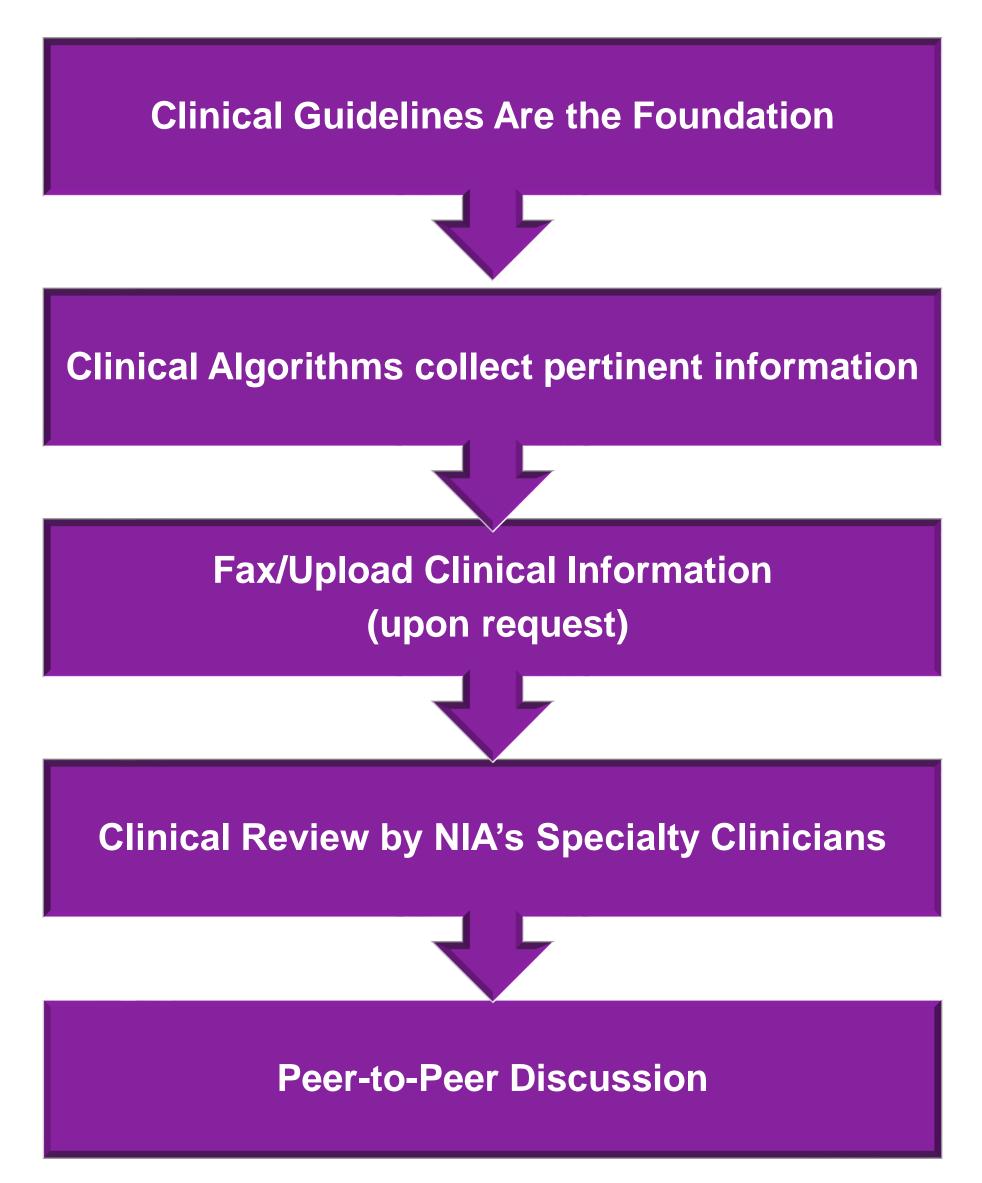


or by Phone



Service Authorized

NIA's Clinical Foundation & Review



- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by Wellcare and NIA Medical Officers and clinical experts. Clinical Guidelines are available on <u>RadMD.com</u>
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- NIA has a specialized clinical team focused on MSK.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

Authorization for IPM

Special Information

- epidural injections.
- potential restrictions)

Every IPM procedure performed requires a prior authorization; NIA will not authorize a series of

Bi-lateral IPM injections performed on the same date of service do not require a separate

authorization. An authorization will cover bi-lateral as well as multiple levels on the same date of service. (Please refer to clinical guidelines for

Add on codes do not require separate authorization and are to be used in conjunction with the approved primary code for the service rendered.

IPM Clinical Checklist Reminders

IPM Documentation:



Conservative Treatment

examples of appropriate treatments.



Visual Analog Scale (VAS) Score and/or Functional Disability

member is no longer able to perform work duties, daily care, etc).



Follow Up To Prior Pain Management Procedures

requirement.

Frequently, specifics of active conservative treatment/non-operative treatment are not present in office notes. Details such as duration and frequency should be provided in order to ensure 6 weeks has been attempted within the past 6 months. Official physical therapy records do not need to be obtained but the provider should supply a summary of these details. Physical therapy is not the only means of active conservative treatment acceptable; physician directed home exercise programs as well as chiropractic care are among other

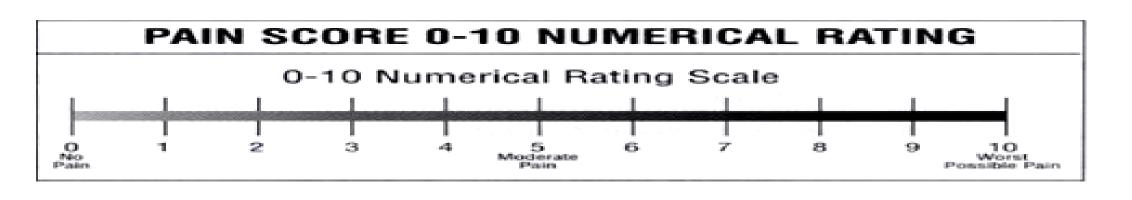
• A VAS score is an acceptable method to relay intensity of pain. However, a description of functional disability is also accepted as a means for measuring pain (ie - noting that the

For repeat treatments, follow up is required in regard to what procedure was completed, how much and for how long relief was obtained, active participation in ongoing conservative treatment, and to what level the pain has returned. A follow up office visit is not required; documentation of telephone encounters with the member are acceptable to satisfy this

Visual Analogue Scale (VAS) and Faces Rating Scale (FRS)

											•••
No p	ain										Worst pain ever
	0	1	2	з	4	5	6	7	8	9	10

Numerical rating scale (NRS)



Faces rating scale (FRS)



Authorization for Surgery

Special Information

- Most surgeries require only one authorization request. NIA provides a list of surgery categories to choose from and the surgeon's office must select the most complex and invasive surgery being performed as the **primary** surgery.
 - Example 1: A lumbar fusion authorization includes decompression, instrumentation, etc.
 - Example 2: A knee ligament reconstruction includes meniscectomy, debridement, etc.
- Bilateral hip, knee or shoulder surgeries require authorization for both the left and right side.
 ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.
- Inpatient admissions continue to be subject to concurrent review by Wellcare.
- Date of Service is required.
- The ordering physician must obtain prior authorization with NIA prior to performing the surgery/procedure.
- Facility admissions do not require a separate prior authorization. However, the facility should ensure that an NIA prior authorization has been obtained prior to scheduling the surgery/procedure.

Surgery Clinical Checklist Reminders

Surgery Documentation:



onset/duration



Physical exam findings



medications, activity modification)



Diagnostic imaging results



smoking history, mental status for some surgeries)

- Details regarding the member's symptoms and their

- Conservative treatment modalities with dates and duration (e.g., physical therapy, home exercise plan, injections,
- Ordering physician's surgical plan (including a discussion about the potential risks and benefits of the procedure) (BMI,

NIA to Physician: Request for Clinical Information

	CC_TRACKING_NUMBER	FAXC
NA	PLEASE FAX THIS FORM TO:	
		TODAY
ORDERING PROV	IDER: REQ_PROVIDER	
	FAX RECIP PHONE TRACKING NUMBER: CC_TRACKING NUM	(863).
FAX MIMBER:		
FAX NUMBER: RE: Authorization		
production of the second s		

Request for Further Clinical Information

We have received your request for PROC_DESC. Please use this tool to assist us with the preauthorization process, by submitting by fax (Fax # or phone all relevant information requested below. For information regarding NLA clinical gadelines used for determinations please see radind com. To speak with an Initial Clinical Reviewer please call:

- 1. Treating condition diagnosis:
- 2. Brief relevant medical history and summary of previous therapy:
- 3. Surgery Date and Procedure (if any):
- 4. Date of initial evaluation: Date of Re-evaluation:

RESULTS OF OBJECTIVE TESTS AND MEASURES:



A fax is sent to the provider detailing what clinical information that is needed, along with a fax coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

Submitting Additional Clinical Information

- Records may be submitted:
 - Upload to <u>https://www.RadMD.com</u>
 - Fax using NIA coversheet
- Location of Fax Coversheets:
 - Can be printed from <u>https://www.RadMD.com</u>
 - Call
 - 1-800-424-5388
- Use the case specific fax coversheet when faxing clinical information to NIA

Exam F
Upload C
Cases in
Member
Name:
Gender:
Date of B
Member I
Health Pla
Spoken L
Written L

Request Verification: Detail

linical Document

Print Fax Cover Sheet

Request Additional Visits

this Request

For LentName:Memorial HospitalFemaleAddress:123 Main St, New City, ST 12345Birth:5/24/1971Address:123-456-7890ID:AB123456Phone:123-456-7890Ian:ABC Health PlanTax ID:987654321HMOUPIN:UPIN:Language:ENGLISHSpecialty:				
FemaleAddress:123 Main St, New City, STBirth:5/24/197112345ID:AB123456Phone:123-456-7890Plan:ABC Health PlanTax ID:987654321HMOUPIN:Language:ENGLISH			Provider	
Birth:5/24/1971Address:123 Main St, New City, ST 12345ID:AB123456Phone:123-456-7890Plan:ABC Health PlanTax ID:987654321HMOUPIN:UPIN:Language:ENGLISHSpecialty:		Evo Lent	Name:	Memorial Hospital
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Clinical Specialty Team: Focused on IPM and MSK



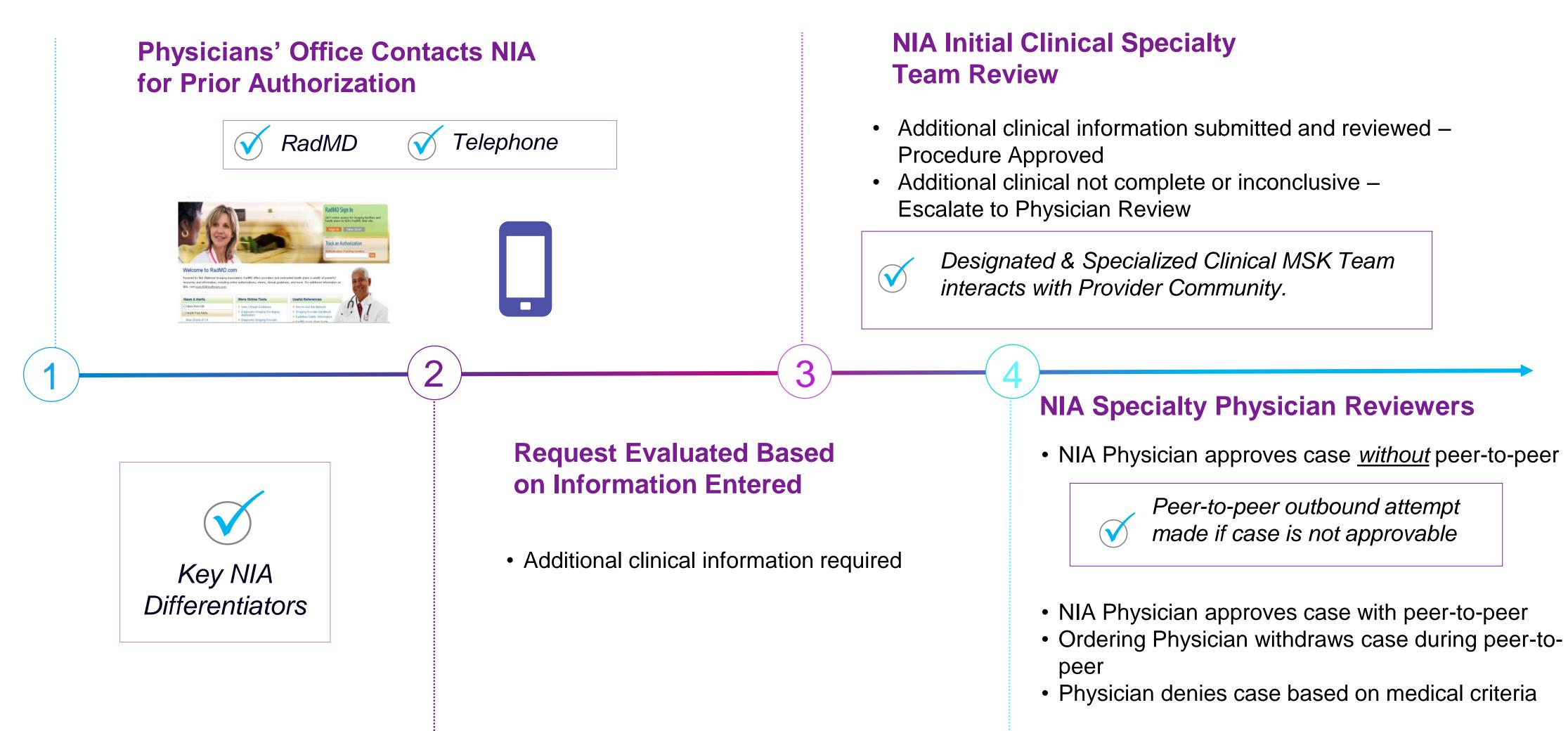
IPM Review

Clinical review team will contact provider for additional clinical information Anesthesiologists and pain management specialists conduct clinical reviews and peer-to-peer discussions on IPM requests

MSK Surgery Review

Surgery concierge team will contact provider for additional clinical information Orthopedic surgeons or neurosurgeons conduct clinical reviews and peer-topeer discussions on surgery requests

MSK Clinical Review Process



Generally, the turnaround time for completion of these requests is within two or three business days upon receipt of sufficient clinical information



Urgent/Expedited Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call NIA immediately.
- The NIA website <u>https://www.RadMD.com</u> cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the NIA call center:

1-800-424-5388

• Turnaround time is within 1 business day not to exceed 72 calendar hours.

Notification of Determination

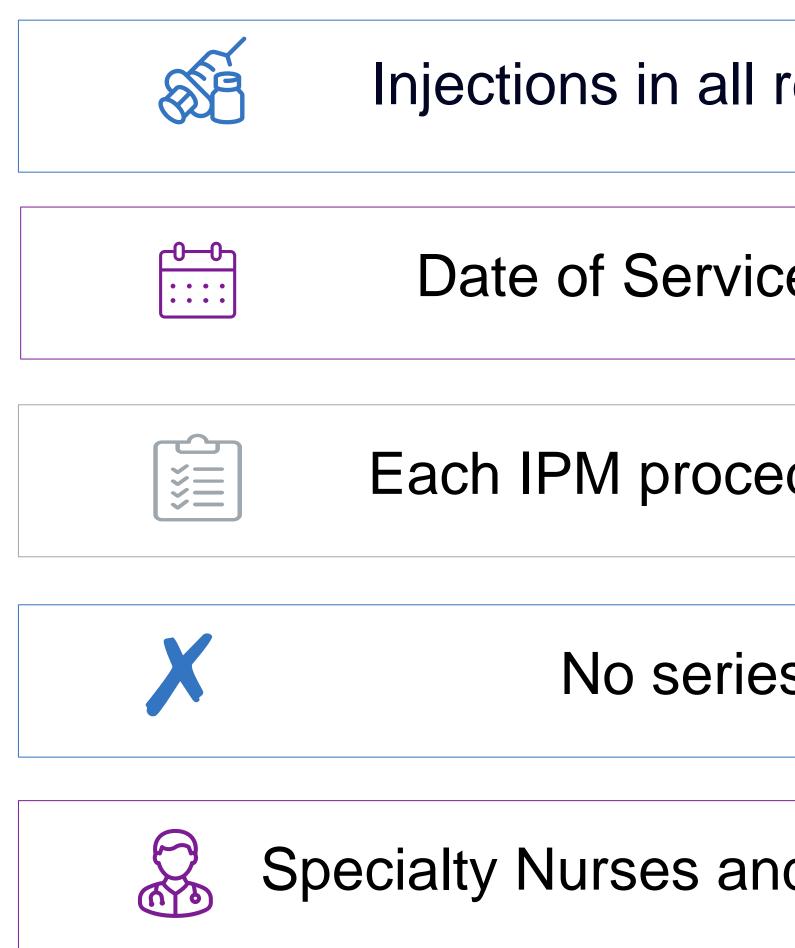
Authorization Notification

- Authorizations are valid for:
 IPM
 - 90 days from date of request
 - Surgery
 - Inpatient 90 days from date of request
 - Outpatient- SDC/Ambulatory 90 days from date of request

Denial Notification

- Notifications include an explanation of services denied and the clinical rationale.
- A peer-to-peer discussion can be initiated once the adverse determination has been made.
- Medicare re-opens are not available.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

IPM Points



Injections in all regions of spine are managed

Date of Service is required for all requests

Each IPM procedure must be prior authorized

No series of epidural injections

Specialty Nurses and Physicians review IPM requests

MSK Surgery Points – Lumbar/Cervical Spine Surgery



Inpatient and outpatient non-emergent surgeries



Spine Surgery is focused on lumbar and/or cervical spine surgeries



For spinal surgeries, only one authorization request per surgery. For example, a Lumbar fusion authorization includes decompression, instrumentation, etc.

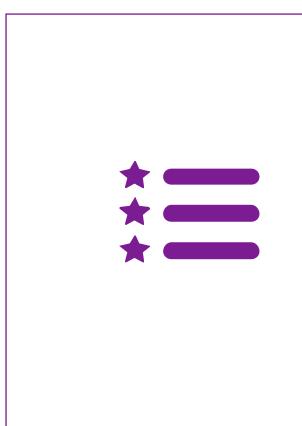


Reconstructive spinal deformity surgery does not require prior authorization. However, NIA will monitor provider use of CPT codes 22800-22819.

MSK Surgery Points – Hip, Knee and Shoulder Surgery



Bilateral hip, knee or shoulder surgeries require authorization for both the left and right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.



Surgeries addressing the following are not included in the MSK program: trauma, amputation, fracture, active infection, pediatric conditions, congenital malformation, dysplasia (hip), palsy/plegia, osteochondritis dissecans (knee), osteotomy (knee), tumor, cyst, cancer, arthrodesis, girdle resection (hip), denervation (hip), joint dislocation, hemiarthroplasty (hip), hardware & foreign body removal.



MSK Surgery Points – All Surgeries



Specialized Orthopedic Surgeons or Neurosurgeons will review surgery requests. Inpatient admissions will continue to be subject to concurrent review by Wellcare.



Any Wellcare prior authorization requirements for the facility or hospital admission must be obtained separately and only initiated after the surgery has met NIA's medical necessity criteria.

OR

The ordering physician must obtain prior authorization with NIA prior to performing the surgery/procedure.

Facility admissions do not require a separate prior authorization. However, the facility should ensure that an NIA prior authorization has been obtained prior to scheduling the surgery/procedure.

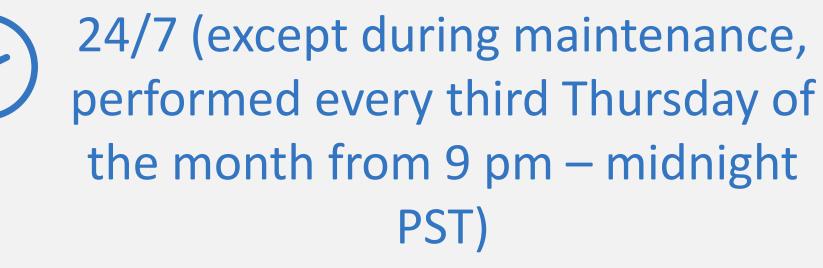


Authorizations are valid for 90 days from the date of request for Outpatient. Inpatient authorizations are valid 90 days from date of request. NIA must be notified of any changes to the date of service..

Provider Tools



Available





Toll-Free Numbers

1-800-424-5388

Available Monday - Friday 7:00 AM - 7:00 PM EST

- Request Authorization
- View Authorization Status
- View and manage Authorization
 Requests with other users
- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents
- Interactive Voice Response (IVR)
 System for authorization tracking

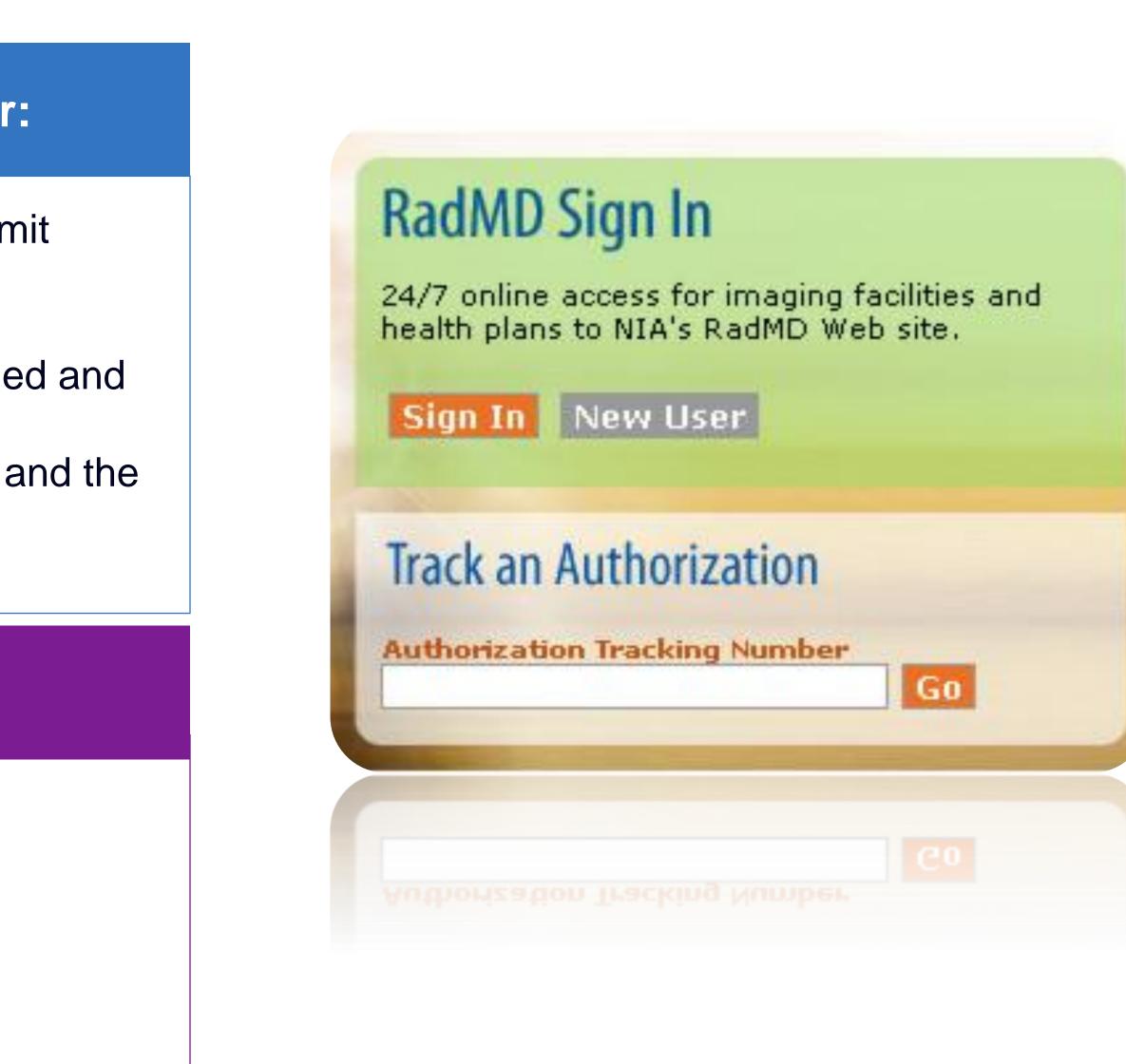
NIA Website https://www.RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office View and submit requests for authorization.
- Rendering Provider View approved, pended and in review authorizations for their facility.
- IPM providers are typically both the ordering and the rendering provider.

Online Tools Available on RadMD

- NIA's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- IPM Checklist
- RadMD Quick Start Guide
- Claims/Utilization Matrices



RadMD New User Application Process - Ordering

Users are required to have their own separate usernames and passwords due to HIPAA regulations.

STEPS:

- Click the "New User" button on the right side of the home page.
- 2. Select "Physician's office that orders procedures"
- 3. Complete the application and click "Submit".
- 4. Open email from NIA webmaster with new user password instructions

NOTE: On subsequent visits to RadMD, click the "Sign In" button to proceed.

Offices that are both ordering and rendering procedures should request ordering provider access. This will allow you to request authorization on RadMD and see the status of requests.

	RadMD Sign In
	24/7 online access for imaging facilities and health plans to NIA's RadMD Web site. Sign In New User
	Track an Authorization
1	Authorization Tracking Number

2

Please Select an Appropriate Description
Physician's office that orders procedures
Facility/office where procedures are performed
Health Insurance company
Cancer Treatment Facility or Hospital that performs radiation oncology procedures
Physicians office that prescribes radiation oncology procedures
Physical Medicine Practitioner (PT, OT, ST, Chiro, etc.)

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Application for a New Account

Please fill out this form only fo	r yourself. Shared accounts are not al	lowed.	
	ctivated, you must be able to receive ema Support@magellanhealth.com can be rec		alth.com. Please check with your email administrator
Which of the following best de	scribes your company?		
Please select an appropriate of	description	 What about read-only radi 	ology offices
New Account User Information	n	Your Supervisor	
Choose a Username:		Unless you are the owner o must be different than the s	r CEO of your company, the user's name/email upervisor's name/email.
First Name:	Last Name:	First Name:	Last Name:
Phone:	Fax:	Phone:	Email:
Email:	Confirm Email:		
Company Name:	Job Title:		
Address Line 1:	Address Line 2:		
City:	State:		
	[State]	~	
	[enno		
Zip:			
]		
		Submit	

RadMD New User Application Process - Rendering

IMPORTANT

- Users are required to have their own separate usernam and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages access for users.

STEPS:

- 1. Click the "New User" button on the right side of the home page.
- 2. Select "Facility/office where procedures are performed'
- 3. Complete the application and click "Submit".
- 4. Open email from NIA webmaster with new user password instructions.

NOTE: On subsequent visits to RadMD, click the "Sign In" button to proceed.

If multiple staff members entering authorizations need to view approved, pended, and in-review authorization requests, they will each need to complete and submit a new user application. The account administrator is responsible for granting rendering access for each employee.

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			In New U an Author	ization	Go
	2		t an Appropriate Des ce that orders proced		
			here procedures are	performed	
,		Physicians offic	ent Facility or Hospita	iation oncology proce	ion oncology procedures dures
		I nysical medic		01, 01, 01, 01110, etc./	
	3	In order for your account to be a	or yourself. Shared accounts are not a	ails from RadMDSupport@magellanhealth	.com. Please check with your email administrator to
		Which of the following best de Facility/office/lab where proced		✓ What about read-only radiology	gy offices
		New Account User Informatio	n	Your Supervisor	
_		Choose a Username:		Unless you are the owner or C must be different than the supe	EO of your company, the user's name/email ervisor's name/email.
0		First Name:	Last Name:	First Name:	Last Name:
		Phone:	Fax:	Phone:	Email:
		Email:	Confirm Email:	Affiliated Facilities	
		Company Name:	Job Title:	Facility Tax ID #:	
		Address Line 1:	Address Line 2:	Your Tax IDs:	Add
		City:	State:	[none]	
		Zip:	[State]	v	
				Submit	

Shared Access

NIA offers a **Shared Access** feature on our <u>RadMD.com</u> website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

Request	F
Exam or specialty procedure	
(including Cardiac, Ultrasound, Sleep Assessment)	
Physical Medicine	
Initiate a Subsequent Request	
Radiation Treatment Plan	M
Pain Management	
or Minimally Invasive Procedure	
Spine Surgery or Orthopedic Surgery	
Genetic Testing	

Request Status

Search for Request View All My Requests

Т

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <u>RadMD.com</u>, allowing them to communicate with members and facilitate treatment.

	Provider Resources	User	•
Resources and Tools Shared Access Clinical Guidelines Request access to Tax ID			
News and Updates			
Login As Username:	Login		
Tracking Number: Forgot Tracking Num	Search		

When to Contact NIA

31

Initiating or checking the status of an authorization request	 Website Toll-free 1-80 Interaction
Initiating a Peer-to-Peer Consultation	 Call: 1-8
Provider Service Line	 RadMD Call 1-8
Provider Education requests or questions specific to NIA	 Leta Ge Provide 1-800-4 Igenasc

e, <u>https://www.RadMD.com</u> e numbers: 300-424-5388 tive Voice Response (IVR) System

300-424-5388

OSupport@evolent.com

300-327-0641

enasci er Relations Manager 450-7281 ext., 75518 ci@evolent.com

RadMD Demonstration

Confidentiality Statement

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Thanks!