

MeridianHealth/Meridian Complete Michigan Interventional Pain Management (IPM) Program

Provider Training

Evolent Program Agenda

Our IPM Program



Authorization Process

Other Program Components



Provider Tools and Contact Information



RadMD Demo



Questions and Answers



Connecting Our Brands is About Connecting Care



evolent -

Our Motivation

Patients

- **Better Treatment** ۲
- **Better Health** •

Providers

- Less Friction
- Appropriate Care

IPM Prior Authorization Program



• Meridian will begin a prior authorization program through Evolent for the management of IPM Services.

IMPORTANT DATES

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- Program start date: July 1, 2021
- Begin obtaining • authorizations from Evolent on June 21, 2021, for services rendered on or after July 1, 2021.

- In Office
- Hospital





MEMBERSHIP INCLUDED

- Medicaid
- Medicare



NETWORK

• Evolent will manage services through Meridian's contractual relationships.





Interventional Pain Management (IPM)

IPM Procedures Performed Outpatient

- Spinal Epidural Injections \bullet
- Paravertebral Facet Joint Injections of Blocks \bullet
- Paravertebral Facet Joint Denervation (Radiofrequency (RF) Neurolysis) \bullet
- Sacroiliac Joint Injections \bullet

IPM Exclusions

Exclusions

- Hospital Inpatient/Emergency Room •
- Urgent Care Facility

H

CPT Codes Requiring Prior Authorization (IPM Example)



Review Claims/Utilization Review Matrix to determine CPT codes managed by Evolent.



Includes CPT Codes and their Allowable Billable Groupings.



Located on RadMD.com



Defer to Meridian Michigan's Policies for Procedures not on Claims/Utilization Review Matrix.

| Proced |
|---|
| Sacroiliac J |
| Spinal Cord Trial |
| Spinal Cord Insertion, Re Removal |
| Sympathetic |

| IPM PROCEDURES | | | | |
|------------------------------|---------------------|---|---|--|
| edure Name | Primary CPT Code | Allowable Billed Groupings | Ancillary Procedures/Code | |
| Joint Injection | 27096 | 27096, G0260 | | |
| d Stimulator | 63650 | 63650, 63655 | L8680, L8681, 95970, 95971, 95972, 77002 | |
| d Stimulator Revision, or | 63655 | 63650, 63655, 63661, 63662, 63663, 63664, 63685, 63688 | L8679, L8680, L8682, L8683, L8684, L8685, L8686, L8687, L8688, L8689, L8695, C1767, C1816, C1820, C1822, C1823, 95970, 95971 95972, 77002 | |
| tic Nerve Block | 64510 | 64510, 64517, 64520, 64530 | 77003 | |

Prior Authorization Process Overview



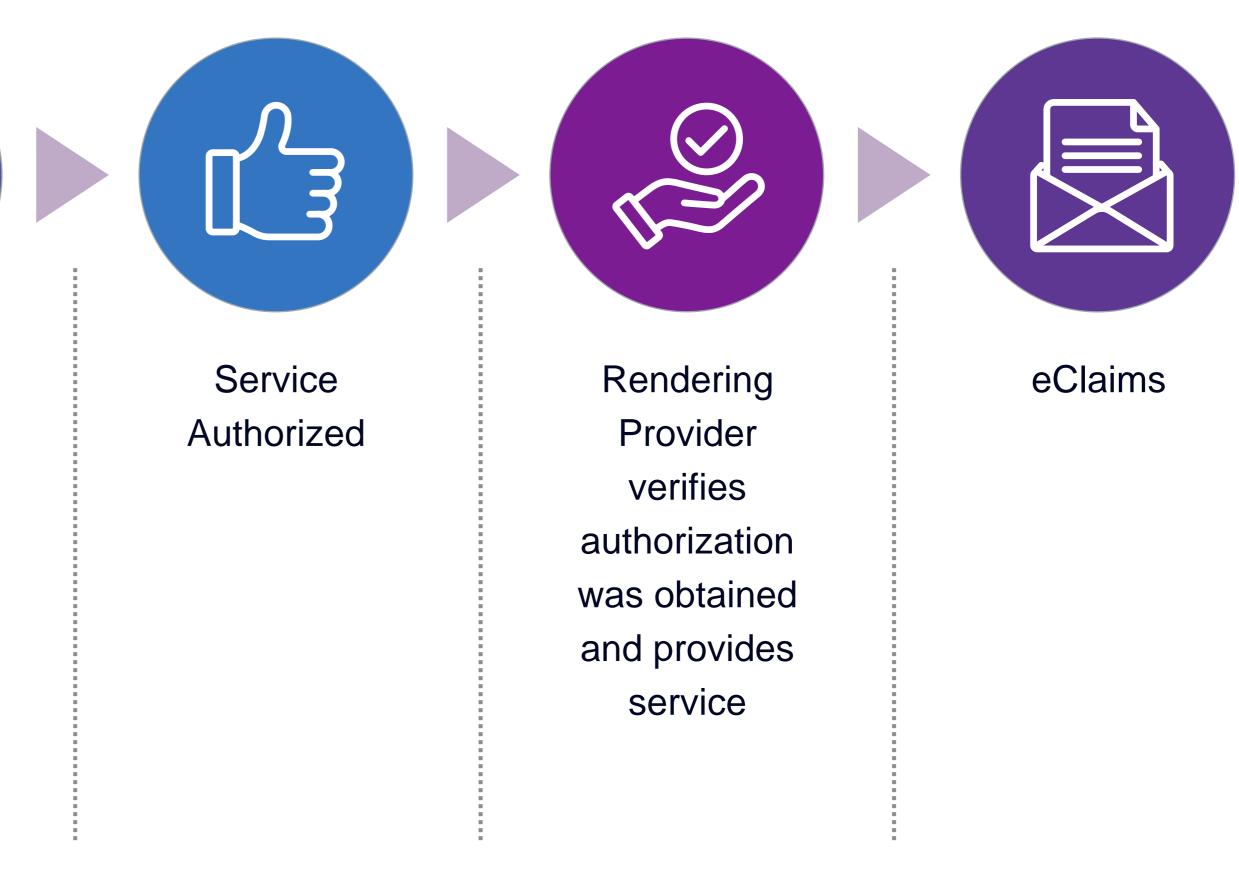
Ordering Physician is responsible for obtaining prior authorization

IPM provider may be both ordering and rendering

Submit requests online through RadMD.com or by phone



Information evaluated via algorithm and medical records



Evolent's Clinical Foundation & Review



Clinical Algorithms collect pertinent information

Fax/Upload Clinical Information (upon request)

Clinical Review by Evolent's Specialty Clinicians

Peer-to-Peer Discussion

- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by Meridian Michigan and Evolent Medical Officers and clinical experts. Clinical Guidelines are available on RadMD.com
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- Evolent has a specialized clinical team focused on IPM.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

Authorization for IPM

Special Information

- Bi-lateral IPM injections performed on the same date of ulletservice do not require a separate authorization. An authorization will cover bi-lateral as well as multiple levels on the same date of service. (Please refer to clinical guidelines for potential restrictions)
- Add on codes do not require separate authorization and are to be used in conjunction with the approved primary code for the service rendered.

• Every IPM procedure performed requires a prior authorization; Evolent will not authorize a series of epidural injections.

IPM Clinical Checklist Reminders

IPM Documentation



Conservative Treatment: Frequently, specifics of active conservative treatment/non-operative treatment are not present in office notes. Details such as duration and frequency should be provided in order to ensure 6 weeks has been attempted with the past 6 months. Official physical therapy records do not need to be obtained but the provider should supply a summary of these details. Physical therapy is not the only means of active conservative treatment acceptable; physician directed home exercise programs as well as chiropractic care are among other examples of appropriate treatments.



Visual Analog Scale (VAS) Score and/or Functional Disability: A VAS score is an acceptable method to relay intensity of pain. However, a description of functional disability is also accepted as a means for measuring pain (e.g., noting that the member is no longer able to perform work duties, daily care, etc.).



Follow Up to Prior Pain Management Procedures: For repeat treatments, follow up is required in regard to what procedure was completed, how much and for how long relief was obtained, active participation in ongoing conservative treatment, and to what level the pain has returned. A follow up office is not required; documentation of telephone encounters with the member are acceptable to satisfy this requirement.



Evolent to Physician: **Request for Clinical** Information



A fax is sent to the provider detailing what clinical information that is needed, along with a fax coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

Date: March

| ORDERING PHYSICIAN: | Dr. Clifford | |
|---|----------------------|---|
| AX NUMBER: | | TRACKING NUMBER: |
| E: Authorization Reques | t MEMBER ID: | |
| ATIENT NAME: Cindy | | |
| EALTH PLAN: | and the second | |
| | | mpression. We are unable to approve based on the information provided to |
| date, please respond to this t | ax as soon as possib | ble. |
| | of the following: p | of conservative treatment for 6 consecutive weeks in the last 6 months. ohysical therapy, physician-directed home exercise plan, epidural steroid |
| | Add | litional information is still needed. |
| provided still does not sup | port the medical ne | Decompression along with additional records. However, the information ecessity of these services to make a determination on this case. Please see y allow us to make a positive determination. Only sending daily notes may |
| | least two of the | on of conservative treatment for 6 consecutive weeks in the last 6 following: physical therapy, physician-directed home exercise plan, ations. |
| rou may submit records for resend the information pre- | | are as requested by uploading them on <u>www.radmd.com</u> . Please do not |
| | | aining prior authorizations and for submitting the clinical records if ble with the clinical information identified above. |
| | clinician, and you v | er to process your request. Once this information has been received, the will be notified of the determination. The ordering provider may call to |
| Sul | omitting a prior au | thorization request on RadMD is fast and efficient! |
| Our provider portal, RadM | D, is the easiest w | vay to request authorizations, upload documents, access clinical guideline |

and much more! To get started, visit www.RadMD.com, select New User and submit an Application for New Account.

Submitting Additional Clinical Information



- Records may be submitted:
- Upload to <u>RadMD.com</u>
- Fax using Evolent coversheet



Location of Fax Coversheets:

- Can be printed from <u>RadMD.com</u>
- Call:
 - Medicaid: 1-866-842-1767
 - Medicare: 1-800-424-4926



Use the case specific fax coversheet when faxing clinical information to Evolent

| Exam Re |
|---------------|
| Upload Clin |
| |
| Cases in thi |
| |
| |
| |
| Member |
| Name: |
| Gender: |
| Date of Birth |
| Member ID: |
| Health Plan: |
| |
| Spoken Lan |

quest Verification: Detail

ical Document

Print Fax Cover Sheet

Request Additional Visits

s Request

| Member | | Provider | |
|---------------------------------------|------------------------|------------------|---------------------------|
| Name: | Evo Lent | Name: | Memorial Hospital |
| Gender: Date of Birth: | Female 5/24/1971 | Address: | 123 Main St, New City, ST |
| Member ID: | AB123456 | Phone: | 12345 123-456-7890 |
| Health Plan: | ABC Health Plan HMO | Tax ID: UPIN: | 987654321 |
| Spoken Language: Written Language: | | Specialty: | |



Clinical Specialty Team: Focused on IPM



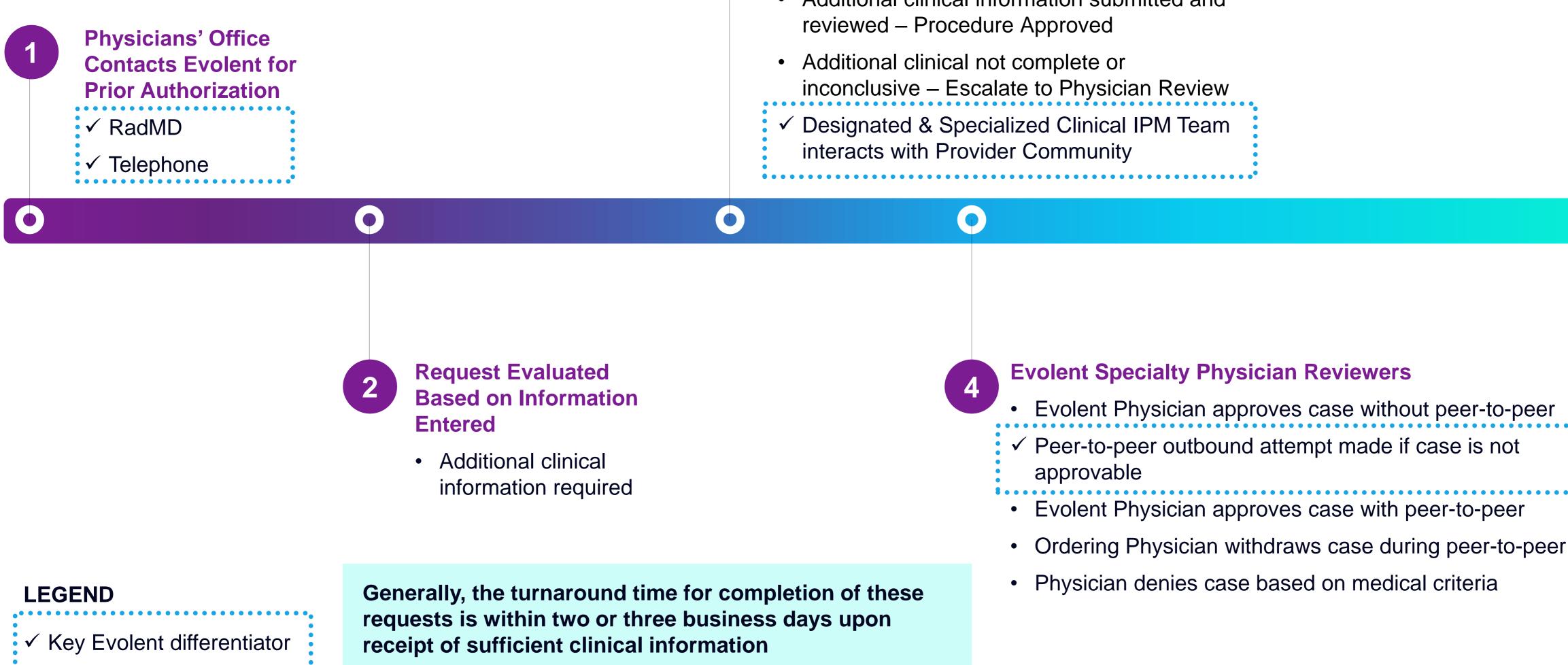
IPM Review

Initial clinical review performed by specialty trained IPM nurses Clinical review team will contact provider for additional clinical information Anesthesiologists and pain management specialists conduct clinical reviews and peer-to-peer discussions on IPM requests





IPM Clinical Review Process



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Evolent Initial Clinical Specialty Team Review

- Additional clinical information submitted and

Urgent/Expedited Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call Evolent immediately.
- The Evolent website <u>RadMD.com</u> cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the Evolent call center at:
 - Medicaid: 1-866-842-1767
 - Medicare: 1-800-424-4926
- Turnaround time is within 1 business day not to exceed 72 business calendar hours.

Authorization Validity Period

- IPM
 - 30 days from date of service
- The date of service that is selected at the time of the prior authorization request, will be used to determine the validity period. If the date of service changes please contact Evolent to update.

Denial Notification

- Notifications include an explanation of services denied and the clinical rationale.
- Medicare plans: Effective 8/5/2024, peer-to-peer discussions must be performed before a final determination has been made on the request.
- Medicare re-opens are only allowed if the request complies with the CMS definition of a re-open. Providers will continue to have the option to submit an appeal utilizing the health plan's process.
 A peer-to-peer discussion can be initiated once the adverse determination has been made -
- A peer-to-peer discussion can be initiated once
 Medicaid.
- Re-review may be available with new or additional information. (Medicaid only)
- Re-review must occur within 10 calendar days from the date of denial and prior to submitting a formal appeal.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

Claims and Appeals

Claims Process:

- Providers should continue to submit their claims to Meridian Michigan. \bullet
- Providers are strongly encouraged to use EDI claims submission.

Appeals Process:

- In the event of a prior authorization or claims payment denial, providers may appeal the decision ٠ through Meridian Michigan.
- Providers should follow the instructions on their non-authorization letter or Explanation of Payment \bullet (EOP) notification.

IPM Points



Injections in all regions of spine are managed



Date of Service is required for all requests



Each IPM procedure must be prior authorized



No series of epidural injections



Specialty Nurses and Physicians review IPM requests

Provider Tools

- Request Authorization \bullet
- View Authorization Status \bullet
- View and manage Authorization Requests with other users
- Upload Additional Clinical Information \bullet
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents \bullet
- Interactive Voice Response (IVR) System \bullet for authorization tracking



RadMD.com

Available 24/7



Medicaid 1-866-842-1767 Medicare 1-800-424-4926

Available

7:00 AM – 7:00 PM CST



Evolent Website

RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office
 - View and submit requests for authorization.

• Rendering Provider

- View approved, pended and in review authorizations for their facility.
- IPM providers are typically both the ordering and the rendering provider.

Online Tools Available on RadMD

- Evolent's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- RadMD Quick Start Guide
- Claims/Utilization Matrices

RadMD Sign In

For URGENT/EXPEDITED authorization requests, please contact the Evolent call center.

Sign In New User

Track an Authorization

Authorization Tracking Number

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Go

RadMD New User Applica Process - Ordering

STEPS

- 1. Click the "New User" button on the right side of the home page NOTE: On subsequent visits to RadMD, click the "Sign In" butto to proceed.
- 2. Under the Appropriate Description dropdown select "Physician's office that orders procedures".
- 3. Complete the application and click "Submit".
- 4. Open email from Evolent webmaster with new user password instructions.

IMPORTANT

- · Users are required to have their own separate username and password du
- Offices that are both ordering and rendering procedures should request or This will allow you to request authorization on RadMD and see the status of

| | RadMD S | ign In | | | |
|--------------------------|--|---|---|-------------------------------------|----------|
| ntion 1 | | EXPEDITED authorized to the Evolent call certain the Evolent | | | |
| | Sign In N | ew User | | | |
| | Track an A | uthorization | | | |
| | Authorization | Tracking Number | Go | | |
| e. 2 | | an Appropriate Descr | - | | |
| 5. | | e that orders procedu | | | |
| on | Health Insurance | ere procedures are po | enormea | | |
| | | nt Facility or Hospital | that performs radiati | on oncology proce | dura |
| | | that prescribes radia | - | | uur |
| | | e Practitioner (PT, O | 071 | | |
| | | | <u> </u> | | |
| | Application for a New Account | | | | |
| 3 | In order for your account to be act | yourself. Shared accounts are not allo tivated, you must be able to receive emails upport@magellanhealth.com can be received. | from RadMDSupport@magellanhealth.c | com. Please check with your email a | dministr |
| | Which of the following best des | | ieu. | | |
| | Please select an appropriate de | | What about read-only radiology | ∕ offices | |
| | New Account User Information Choose a Username: | | Your Supervisor Unless you are the owner or CE | O of your company, the user's name | /email |
| | | | must be different than the super | | |
| | First Name: | Last Name: | First Name: | Last Name: | |
| | Phone: | Fax: | Phone: | Email: | |
| | Email: | Confirm Email: | | | |
| | Company Name: | Job Title: | | | |
| ue to HIPAA regulations. | Address Line 1: | Address Line 2: | | | |
| dering provider access. | City: | State: | | | |
| | Zip: | [State] | ~ | | |
| of requests. | | | | | |
| | | s | ubmit | | |
| | | | | | |



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RadMD New User Applica Process - Rendering

STEPS

- 1. Click the "New User" button on the right side of the home page NOTE: On subsequent visits to RadMD, click the "Sign In" butt to proceed.
- Under the Appropriate Description dropdown select
 "Facility/office where procedures are performed".
- 3. Complete the application and click "Submit".
- 4. Open email from Evolent webmaster with new user password in

IMPORTANT

- Users are required to have their own separate username and password d
- Designate an "Administrator" for the facility who manages access for use
- If multiple staff members entering authorizations need to view approved, authorization requests, they will each need to complete and submit a new account administrator is responsible for granting rendering access for each

| ation | please conta | Sign In /EXPEDITED author act the Evolent call o New User | | | |
|---------------------------|---|---|---|--|-------|
| | Authorizatio | Authorization on Tracking Number | Go | | |
| e. 2 | | t an Appropriate Des ce that orders proced | | | |
| e. 2 | r r | here procedures are | | | |
| ton | Health Insuran Cancer Treatm Physicians offic | ce company ent Facility or Hospita | al that performs radiat liation oncology proce | | lur |
| 3 | In order for your account to be | for yourself. Shared accounts are not activated, you must be able to receive en IDSupport@magellanhealth.com can be re describes your company? | nails from RadMDSupport@magellanhealth | | minis |
| | New Account User Informat | tion | Your Supervisor | | |
| nstructions. | Choose a Username: | | Unless you are the owner or C must be different than the sup | EO of your company, the user's name/e ervisor's name/email. | emai |
| | First Name: | Last Name: | First Name: | Last Name: | |
| | Phone: | Fax: | Phone: | Email: | |
| | Emoile | Confirm Email: | | | |
| | Email: | | Affiliated Facilities | | |
| lue to HIPAA regulations. | Company Name: | Job Title: | Facility Tax ID #: | Add | |
| ers. | Address Line 1: | Address Line 2: | Your Tax IDs: | | |
| | City: | State: | [none] | | |
| pended, and in-review | Zip: | [State] | ~ | | |
| user application. The | | | | | |
| | | (| Submit | | |
| ch employee. | | | | | |



Shared Access

Evolent offers a Shared Access feature on our RadMD.com website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <u>RadMD.com</u>, allowing them to communicate with members and facilitate treatment.

Request Exam or specialty procedure **Physical Medicine** Initiate a Subsequent Request Radiation Treatment Plan Pain Management or Minimally Invasive Procedure Spine Surgery or Orthopedic Surgery **Genetic Testing**

Request Status Search for Requ View All My Req **View Customer**

(including Cardiac, Ultrasound, Sleep Assessment)

Resources and Tools

Shared Access 1 share offer requires your attention Clinical Guidelines Request access to Tax ID

News and Updates

Hot Topic:

| | Login As Username: Login | |
|--------------------------------------|--|--|
| s Jest Juests Service Calls | Tracking Number: Search Forgot Tracking Number? | |



When to Contact Evolent

| Initiating or checking the status of an authorization request | Website: <u>RadMD.com</u> Medicaid: 1-866-842-1767 Medicare: 1-800-424-4926 |
|---|---|
| Initiating a Peer-to-Peer Consultation | Medicaid: 1-866-842-1767 Medicare: 1-800-424-4926 |
| Provider Service Line | <u>RadMDSupport@Evolent.com</u> Call: 1-800-327-0641 |
| Provider Education requests or questions specific to Evolent | Mara Grimm <i>Provider Relations Manager</i> 1-804-548-0584• <u>mara.grimm@evolent.com</u> |

RadMD Demonstration

evolent

THANK YOU!

EVOLENT DOES NOT ALLOW ANY THIRD PARTIES TO USE EVOLENT OR EVOLENT CLIENT DATA FOR ANY PURPOSE OTHER THAN PROVIDING SERVICES ON BEHALF OF EVOLENT OR EVOLENT CLIENTS.