

# Healthy Blue Radiation Oncology Program

**Provider Training** 



# Evolent Program Agenda

#### Our Radiation Oncology Program

- Authorization Process
  - Other Program Components
- Provider Tools and Contact Information
- RadMD Demo
- Questions and Answers

### **Evolent**

Connecting Our Brands is About Connecting Care



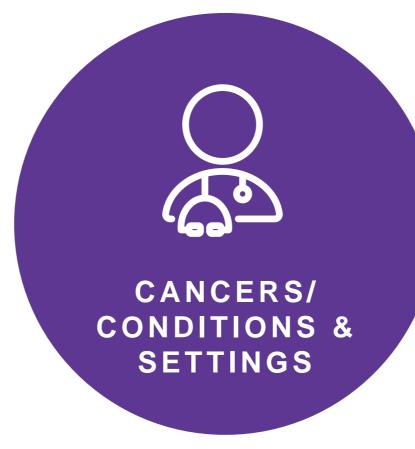
# Radiation Oncology Prior Authorization Program



 Healthy Blue will begin a prior authorization program through Evolent for the management of Radiation Oncology Services.



- Program start date:
   January 1, 2024
- Begin obtaining authorizations from Evolent on January 1, 2024, for services rendered on or after January 1, 2024.

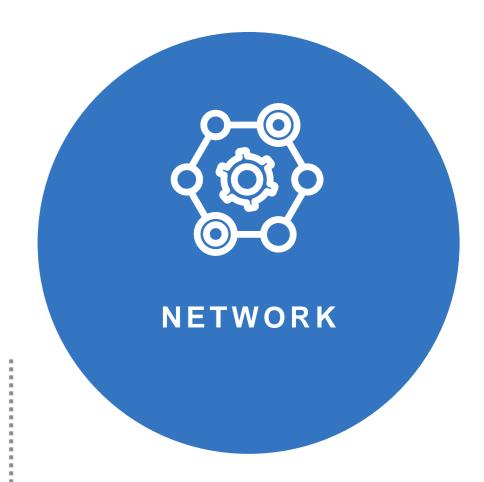


- Breast
- Colon/Rectal
- Lung
- Prostrate
- Brain/Spine
- Bone
- Metastatic
- Head/Neck
- Other Cancers

Outpatient setting



Medicaid



 Evolent will manage services through Healthy Blue's contractual relationships.

# Radiation Oncology Program

#### Program Focus:

#### **Appropriate Use:**

- Based on national clinical guidelines
- Manage the appropriate use of modalities and ensure radiation treatment is delivered safely and does not exceed optimal fractions (dose).

#### **Clinical Provider Variation:**

• Minimize clinical/provider variation through prior authorization process.

#### Billing/Coding:

Ensure appropriate billing and coding activities throughout the patient's course of radiation therapy.

# Radiation Oncology Program

#### Radiation Therapy Modalities:

- Brachytherapy (Low-dose rate (LDR), High-dose rate (HDR) and Electronic
- 2D conventional radiation therapy (2D)
- 3D conformal radiation therapy (3D-CRT)
- Intensity modulated radiation therapy (IMRT)
- Stereotactic Radiation Therapy (SRS and SBRT)
- Proton beam radiation therapy (PBT)
- Intraoperative Radiation Therapy (IORT)
- Neutron Beam
- Hyperthermia

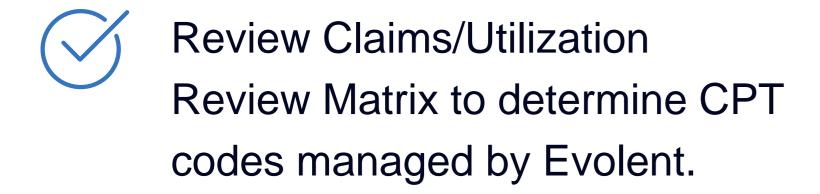
# Radiation Oncology Program

#### Radiation Therapy Treatment Plans:\*

- Planning
- Physics
- Simulation
- Management
- Devices
- Delivery
- Dosimetry
- Guidance
- Isodose
- Port

<sup>\*</sup> Treatment Plans for all Radiation Therapies delivered **OR** Treatment Modality and Number of Treatments/Fractions for the course of Treatment.

# CPT Codes Requiring Prior Authorization (Radiation Oncology Example)



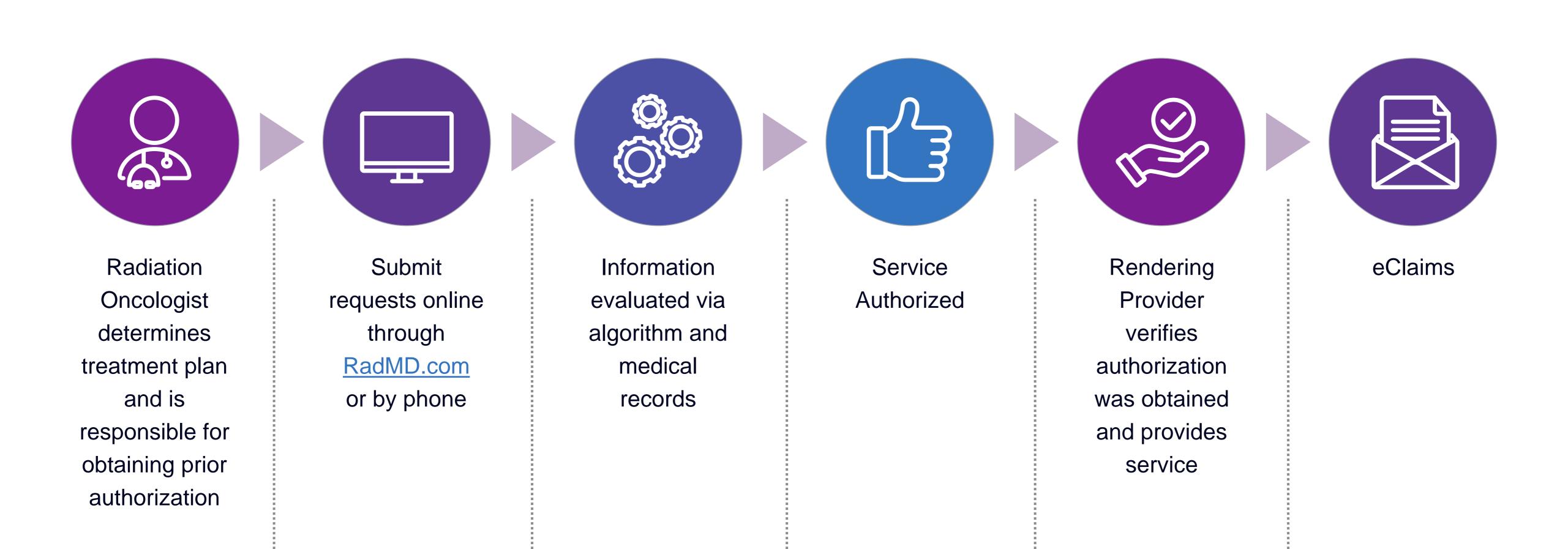




Defer to Healthy Blue's Policies for Procedures not on Claims/Utilization Review Matrix.

RADIATION ONCOLOGY SERVICES					
Procedure Name	Primary CPT Code	Allowable Billed Groupings			
Treatment Deliveries - Gamma Knife	77371	77371			
Treatment Deliveries – Stereotactic Radiation Therapy	77372	77372, 77373, G0339, G0340			
Treatment Deliveries - Stereotactic Radiation Therapy	77373	77372, 77373, G0339, G0340			
Treatment Deliveries - IMRT - Simple	77385	77385, 77386, G6015, G6016			
Treatment Deliveries - IMRT - Complex	77386	77385, 77386, G6015, G6016			

### Prior Authorization Process Overview



### Evolent's Clinical Foundation & Review

Clinical guidelines are the foundation



Fax/Upload Clinical Information (upon request)

Clinical Review by Evolent's Specialty Clinicians

Peer-to-Peer Discussion

- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research and standards of care. Guidelines are reviewed and mutually approved by Healthy Blue and Evolent Medical Officers and clinical experts. Clinical Guidelines are available on RadMD.com
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- Evolent has a specialized clinical team of Radiation Oncologists.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

## When to Submit Prior Authorization Requests

- Perform treatment planning (Treatment plan and initial set up simulation and guidance).
- Prior authorization requests should be submitted to Evolent after the treatment plan is completed.
- Submit authorization request ASAP following set up simulation to avoid delay in claims processing.
- Submit authorization either through Evolent's website RadMD.com (preferred method) or by calling Evolent at 1-855-569-6749.
- Treatment devices and dosimetry calculations.
- Treatment delivery and management for all radiation therapies delivered or treatment modality and number of treatment/fractions.

# Authorization for Radiation Oncology

**Special Information** 

- Member, radiation oncologist, and treatment facility information required.
- Complete the Radiation Therapy Treatment Plan Checklist to ensure you have all information needed to complete request.
- Identify treatment planning/anticipated treatment planning start date.
- Disease site being treated.
- Patient's clinical presentation:
  - Stage
  - Treatment Intent
  - Disease-specific clinical information
- Requested Radiation Therapy Modality (initial and/or boost stages)
  - Total dose
  - Fractions
  - Guidance (IGRT, Port Films)
  - Brachytherapy insertions and fractions
- Additional information needed depends on the cancer site and treatment modality.

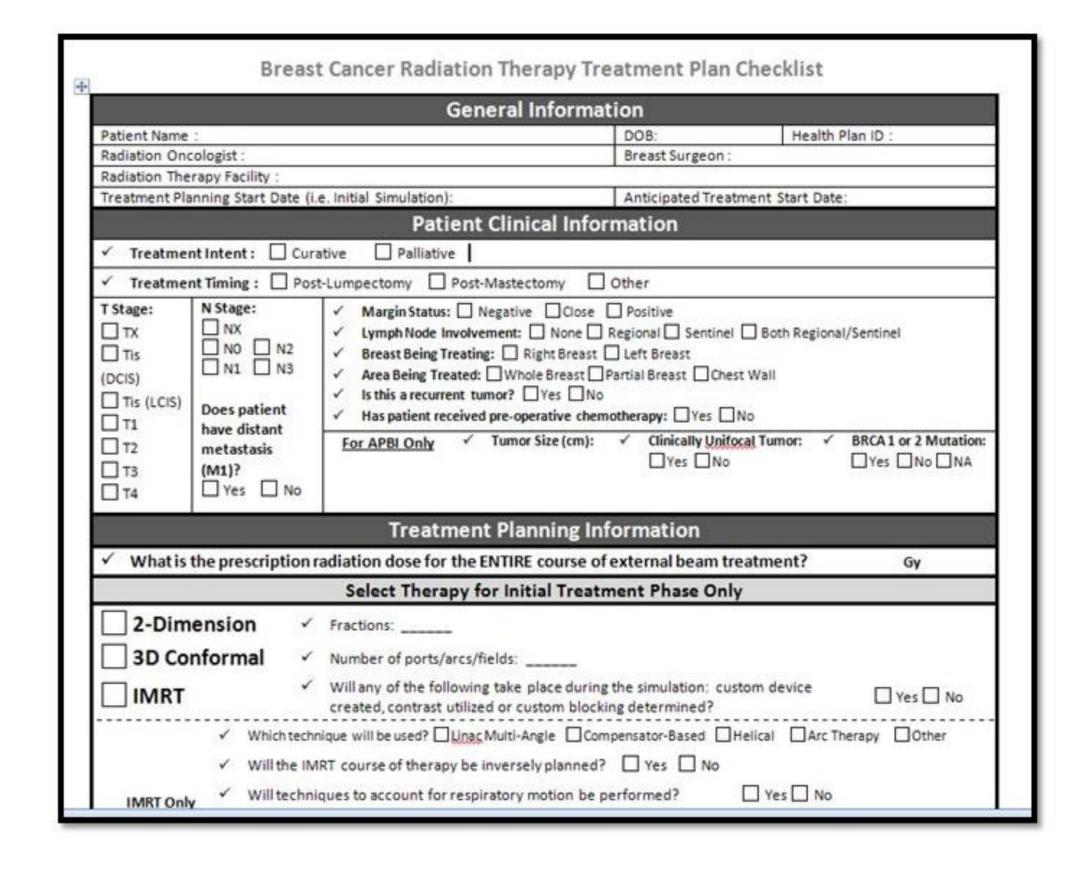
# Intake Process Supported by Cancer-specific Checklists



Cancer-specific checklists provide an efficient "roadmap" for use by radiation oncologist office staff to collect patient's treatment plan information required for the prior authorization request.



Checklists are available on <a href="RadMD.com">RadMD.com</a>



# Evolent to Radiation Oncologist: Request for Clinical Information



A fax is sent to the radiation oncologist detailing what clinical information is needed, along with a fax coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

#### [Tracking Number]

#### FAXC

#### DO NOT WRITE ABOVE THIS LINE

#### Date: [Date of Fax]

ORDERING PHYSICIAN: [Requesting P			ovider Name)		
FAX NUMBER:	[Recipient Fa	x Number]	TRACKING NUMBER:	[Tracking Number]	
RE: Authorizatio	n Request	MEMBER ID:	[Member ID]		
PATIENT NAME:	[Member	Name]			
HEALTH PLAN:	[Name of F	fealth Plan]			
We have received y	our request f	or [service]. We a	are unable to approve based	on the information provided to date, please	
respond to this fax	as soon as po	ssible.			

#### URGENT: REPLY REQUIRED FOR CASE REVIEW Request for Additional Clinical Information

We have received your request for [service] along with some clinical information. However, additional information is needed in the form of clinical records which support the medical necessity of these services to make a determination on this case.

#### [Requested clinical information]

The ordering physician is responsible for obtaining prior authorizations and for submitting the clinical records if requested. Please respond as soon as possible with the clinical information identified above.

Receipt of written records is required in order to process your request. Once this information has been received, the case will be reviewed by a clinician, and you will be notified of the determination. The ordering provider may call to have a peer to peer discussion.

#### Submitting a prior authorization request on RadMD is fast and efficient!

Our provider portal, RadMD, is the easiest way to request authorizations, upload documents, access clinical guidelines and much more! To get started, visit <a href="https://www.RadMD.com">www.RadMD.com</a>, select New User and submit an Application for New Account.

To initiate a peer-to-peer discussion, please sign in at <a href="www.RadMD.com">www.RadMD.com</a>, click "Provider Resources" and "Health Plan Call Center Authorization Phone Numbers" for the appropriate Health Plan-specific phone number.

All information supplied is considered part of the member's utilization review record and will be kept strictly confidential in accordance with HIPAA and/or applicable state law.

#### IF THIS CASE IS CLINICALLY URGENT, PLEASE CALL

#### [Tracking Number]

#### FAXC

#### CONFIDENTIAL NOTICE

If you received this facultable in error, please reply immediately to the sender that you have received this message in error and destroy the original. This fax and any files transmitted with it contain information that may be legally confidential and/or privileged. The information is intended solely for the individual or entity named and access by anyone else is unauthorized. If you are not the intended recipient, any disclosure, copying, distribution or use of the contents of this information is prohibited and may be unlawful.

## Submitting Additional Clinical Information



Records may be submitted:

- Upload to <u>RadMD.com</u>
- Fax using Evolent coversheet

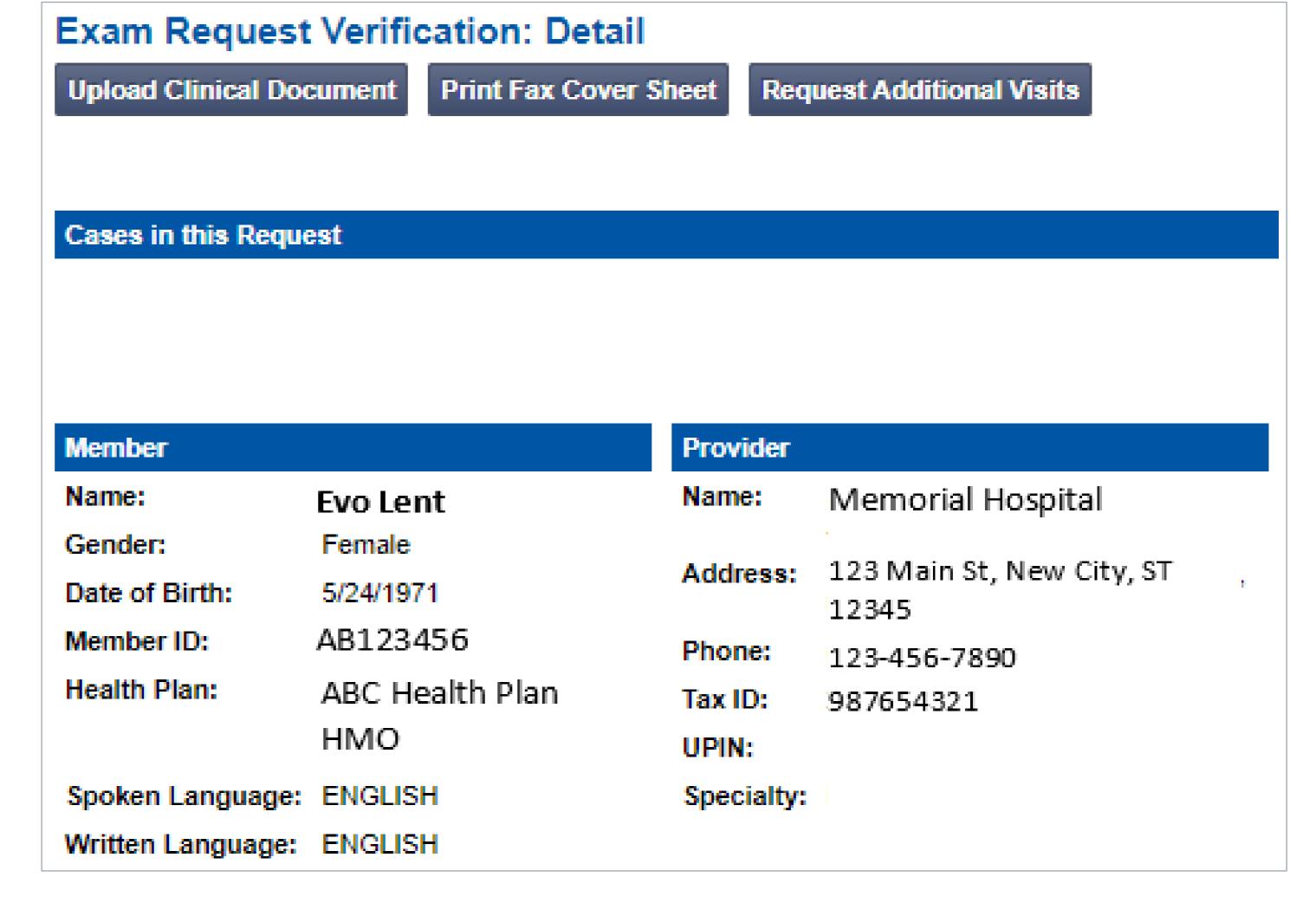


Location of Fax Coversheets:

- Can be printed from RadMD.com
- Call 1-855-569-6749



Use the case specific fax coversheet when faxing clinical information to Evolent



# Clinical Specialty Team: Focused on Radiation Oncology



Initial clinical review performed by specialty trained radiation oncology nurses and radiation therapists

Clinical review team will contact provider for additional clinical information

Radiation Oncologist conducts clinical reviews and peer-to-peer discussions on radiation oncology requests

### Radiation Oncology Clinical Review Process

Physicians' Office
Contacts Evolent for
Prior Authorization of
Treatment Plan

✓ RadMD

✓ Telephone

**Evolent Initial Clinical Specialty Team Review** 

- Additional clinical information submitted and reviewed for medical necessity – Procedure Approved
- Additional clinical not complete or inconclusive Escalate to Physician Review
- ✓ Designated & Specialized Clinical Radiation Oncology Team interacts with Provider Community

Requests Pend for Clinical Review and are Evaluated based on Information Entered

 Additional clinical information required Evolent Specialty Physician Reviewers

- Evolent Radiation Oncologist approves treatment plan without peer-to-peer
- ✓ Peer-to-peer outbound attempt made if case is not approvable
- Evolent Radiation Oncologist approves or partially approves treatment plan with peer-to-peer
- Ordering Physician withdraws case during peer-to-peer
- Evolent Radiation Oncologist denies treatment plan based on medical criteria and discusses treatment alternatives

**LEGEND** 

✓ Key Evolent differentiator

Generally, the turnaround time for completion of these requests is within two or three business days upon receipt of sufficient clinical information

# Urgent/Expedited Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call Evolent immediately.
- The Evolent website <u>RadMD.com</u> cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the Evolent call center at 1-855-569-6749.
- Turnaround time is within 1 business day not to exceed 72 business calendar hours.

# Modifying Treatment Plans



Changing or Adding Services for Approved Treatment Plan

- All modifications of approved treatment plan requests must be called into the Call Center.
- $\bigcirc$
- Modifications will be reviewed for medical necessity.
- Be prepared to supply additional clinical information if necessary.
- Determination will be made after all requested information is received.
- $\bigcirc$

Authorization number will NOT change.

### Radiation Therapy Treatment Notification for Transition Cases

#### Transition cases include:

- Radiation therapy performed prior to the effective date of the program
- Radiation therapy began prior to member's coverage start date
- Radiation therapy began as inpatient, and treatment will continue as outpatient

### Radiation Therapy Treatment Notification Form for Transition Cases







Healthy Blue will confirm receipt of form within 48 hours from receipt

					HEALTH PLAN LOGO			
Radiation The	erapy Treat	ment Noti	fication Fo	rm for Transi	tion Cases			
ollowing scenarios (sel patient began radi patient began radi	ect one): ation therapy prior ation therapy prior	to the program sta to coverage by [He	rt of [start date]		reatment impacted by one of the			
mportant Notes Legarding Notification			The second secon	ent to [HEALTH PLAN] t vider within 48 hours of	oy fax at: [FAX NUMBER]. receipt.			
Submitted By	Name (Last, Fir	Name (Lost, First)						
Date:	Phone #	Phone #			*Required			
Member	Name (Last, Fir	rst)						
Information	Address							
	Gender □ M	□ F DOB		Member ID				
Provider	Radiation Onco	ologist Name						
Information	Address	Address						
	Phone #			Fax#				
	Physician Tax I	Physician Tax ID						
	Radiation Ther	Radiation Therapy Facility						
	Address	Address						
	Phone #			Fax#				
	Facility Tax ID	Facility Tax ID						
Radiation Therapy Treatment Plan	Diagnosis - ICI	)						
Information	Site Being Treated	☐ Breast ☐ Lung	□ Colon □ Other:	□ Prostate	□ Rectal			
	Treatment Sta	rt Date		Treatment End Date				
	Radiation Ther	ару Туре		CPT code	# of Treatments			
	☐ Low-dose-ra	☐ Low-dose-rate (LDR) Brachytherapy						
	☐ High-dose-r	ate (HDR) Brachyt	herapy					
	☐ 2D Convent	ional Radiation The	erapy (2D)					
	☐ 3D Conform	☐ 3D Conformal Radiation Therapy (3D-CRT)						
	☐ Intensity M	☐ Intensity Modulated Radiation Therapy (IMRT)						
	☐ Stereotacti	☐ Stereotactic Body Radiation Therapy (SBRT)						
	☐ Proton Bear	□ Proton Beam Therapy						
	Other:	□ Other:						
Treatment Plan Update	A new treatment notification form must be submitted if there is a change to CPT codes, # of treatments and/or treatment end date.  □ Check here if this form is to report changes to a previously submitted form.							
	Complete all codes (includ	Complete all fields above. For Treatment End Date, enter NEW end date, if applicable. For CPT code, enter all CPT codes (including codes previously reported). For # of treatments, indicate total # of treatments needed (including # previously reported).						

### Treatment Authorization Nuances

#### Partial Breast Irradiation using High Dose Brachytherapy (HDR)

- Involves a Radiation Oncologist and a Breast Surgeon
- Two authorizations required:
  - 1. Treatment Plan Authorization
  - 2. Authorization for Insertion of Catheters

#### Process:

- Lumpectomy with spacers inserted into the breast during surgery
- Cancer cells are analyzed and pathology report issued (Prior Authorization occurs here)
- Spacers are replaced with a catheter
- Radiation Therapy treatment occurs

Note: Once the radiation therapy treatment plan has been approved, the catheter insertion can be approved.

# Radiation Oncology Points



The radiation oncologist determining the treatment plan and providing the radiation therapy is responsible for obtaining the prior authorization. Prior authorization requests can be made telephonically or through <a href="RadMD.com">RadMD.com</a>. The radiation oncologist is the ordering provider, but also the rendering provider for the professional services and is responsible for the oversight of the radiation therapy.



The prior authorization request should be submitted after the clinical treatment planning and before the beginning of the treatment phase:

- Date Treatment Planning Began
- Anticipated Treatment Start Date

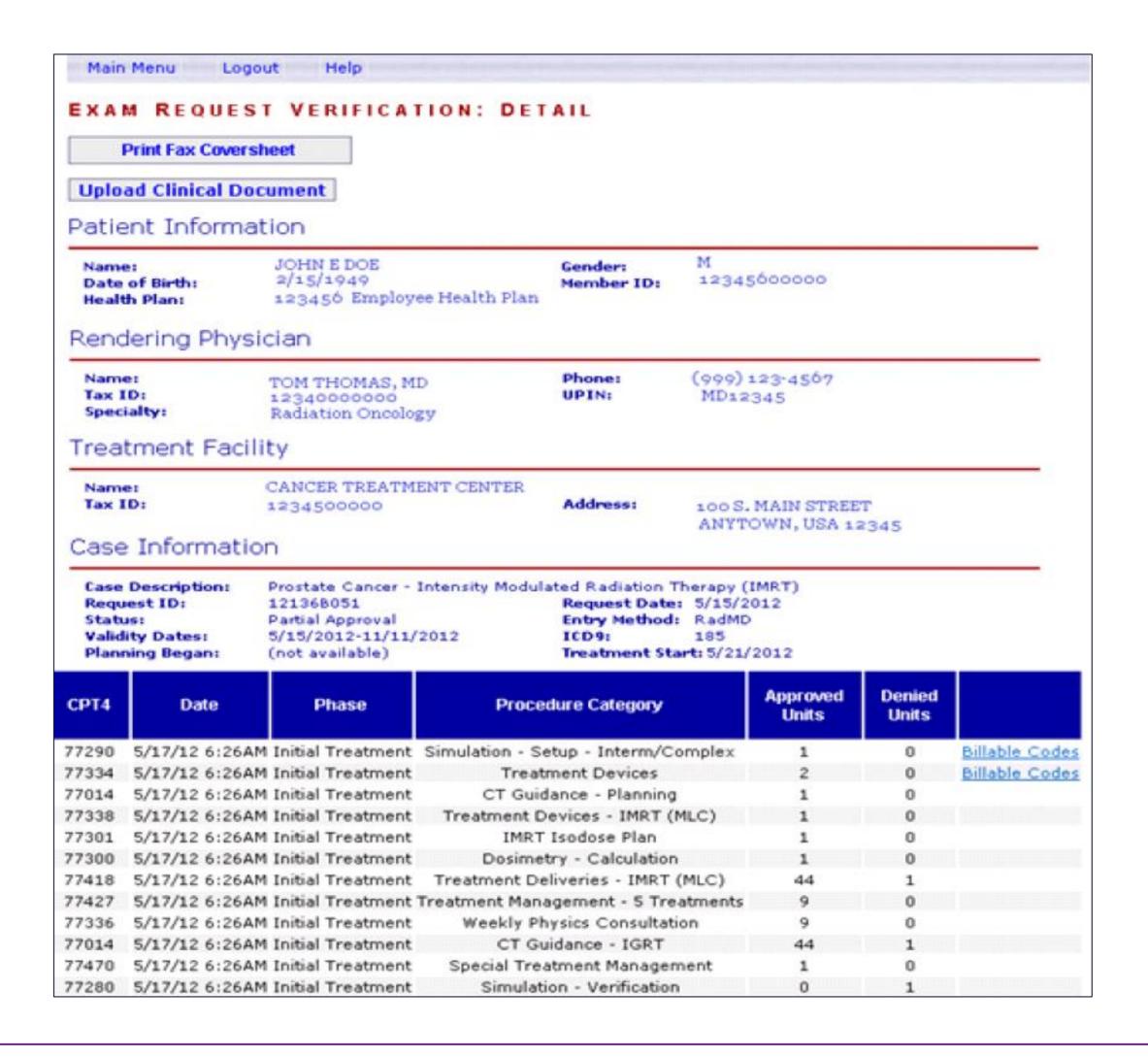


An authorization for radiation treatment plan will cover the course of treatment. In order to provide the required authorization review information, it will be necessary for the provider to complete the clinical treatment plan prior to the prior authorization call.



For physicians and cancer treatment facilities, only one authorization is needed for both the technical and professional components of each procedure.

## Treatment Plan Authorization - Sample Authorization





Coding guidelines available on RadMD.com and based on Evolent Radiation Oncology Coding Standards (based on Revenue Cycle Guidelines)

# Authorization Validity Period

- Authorizations are valid for :
  - 180 days from date of request for Radiation Oncology allows for all circumstances

### Denial Notification

- Notifications include an explanation of services denied and the clinical rationale.
- A peer-to-peer discussion can be initiated prior to or after an adverse determination has been made.
- In some cases, a peer-to-peer discussion will be for consultation purposes only.
- Re-review may be available with new or additional information.
- Re-review must occur within 30 calendar days from the date of denial and prior to submitting a formal appeal.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

## Claims and Appeals

#### **Claims Process:**

- Radiation Oncologists and Cancer Treatment Centers should continue to submit their claims to Healthy Blue.
- Providers are strongly encouraged to use EDI claims submission.
- Check on claims status by logging on to Healthy Blue website at HealthyBlueSC.com

#### **Appeals Process:**

- In the event of a prior authorization or claims payment denial, providers may appeal the decision through Healthy Blue.
- Providers should follow the instructions on their non-authorization letter or Explanation of Payment (EOP) notification.

#### Provider Tools

- Request Authorization
- View Authorization Status
- View and manage Authorization Requests with other users
- Upload Additional Clinical Information
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents

 Interactive Voice Response (IVR) System for authorization tracking



Available 24/7



1-855-569-6749

Available Monday - Friday 8:00 AM - 8:00 PM EST

### **Evolent Website**

#### RadMD.com

#### RadMD Functionality varies by user:

- Ordering Provider's Office
  - View and submit requests for authorization.
- Rendering Provider
  - View approved, pended and in review authorizations for their facility.

#### Online Tools Available on RadMD

- Evolent's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- Checklists
- RadMD Quick Start Guide
- Claims/Utilization Matrices



# RadMD New User Application Process – Radiation Oncologists

#### STEPS

- 1. Click the "New User" button on the right side of the home page. NOTE: On subsequent visits to RadMD, click the "Sign In" button to proceed.
- 2. Under the Appropriate Description dropdown select "Physicians office that prescribes radiation oncology procedures".
- 3. Complete the application and click "Submit".
- 4. Open email from Evolent webmaster with new user password instructions.

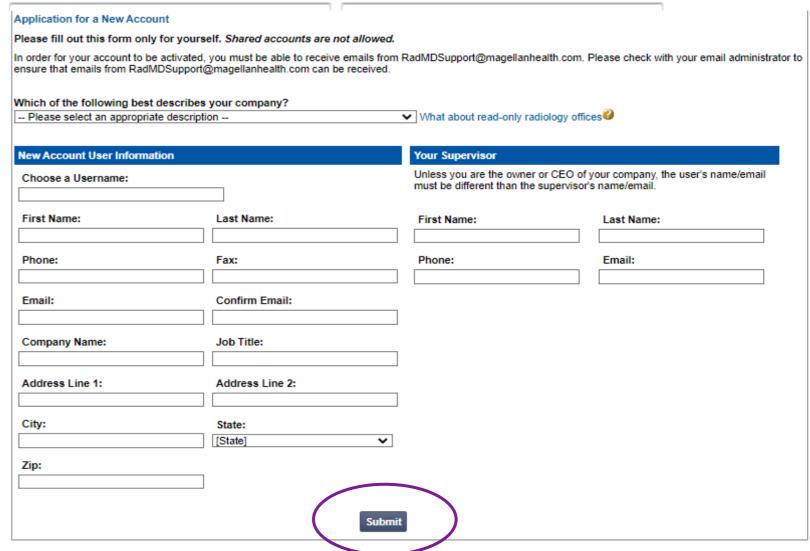
#### **IMPORTANT**

- Users are required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.



Which of the following best describes your company? Physicians office that prescribes radiation oncology procedures -- Please Select an Appropriate Description --Imaging Facility or Hospital that performs radiology exams Health Insurance company Physician's office that orders radiology exams Cancer Treatment Facility or Hospital that performs radiation oncology procedures hysicians office that prescribes radiation oncology procedures ▼ What about read-only radiology offices

■



# RadMD New User Application Process – Cancer Treatment Facilities

#### **STEPS**

- 1. Click the "New User" button on the right side of the home page.
  - NOTE: On subsequent visits to RadMD, click the "Sign In" button to proceed.
- 2. Under the Appropriate Description dropdown select "Cancer Treatment Facility or Hospital that performs radiation oncology procedures".
- 3. Complete the application and click "Submit".
- 4. Open email from Evolent webmaster with new user password instructions.

#### **IMPORTANT**

- Users are required to have their own separate username and password due to HIPAA regulations.
- Designate an "Administrator" for the facility who manages the access for the entire facility.



Which of the following best describes your company?

Cancer Treatment Facility or Hospital that performs radiation oncology procedures ▼

y-- Please Select an Appropriate Description -Imaging Facility or Hospital that performs radiology exams
Health Insurance company
Physician's office that orders radiology exams

Cancer Treatment Facility or Hospital that performs radiation oncology procedures
Physicians office that prescribes radiation oncology procedures

Application for a New Account
Please fill out this form only for yourself. Shared accounts are not allowed.
In order for your account to be activated, you must be able to receive emails from RadMDSupport@magellanhealth.com. Please check with your email administrator to ensure that emails from RadMDSupport@magellanhealth com can be received.

Which of the following best describes your company?

— Please select an appropriate description —

What about read-only radiology offices

New Account User Information

Choose a Username:

Unless you are the owner or CEO of your company, the user's name/email must be different than the supervisor's name/email must be different than the supervisor's name/email.

First Name:

Last Name:

First Name:

Last Name:

Email:

Confirm Email:

Company Name:

Job Title:

City:

State:

[State]

Zip:

### Shared Access

Evolent offers a Shared Access feature on our RadMD.com website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <a href="RadMD.com">RadMD.com</a>, allowing them to communicate with members and facilitate treatment.



### When to Contact Evolent

Initiating or checking the status of an authorization request

- Website: RadMD.com
- 1-855-569-6749

Initiating a Peer-to-Peer Consultation

1-855-569-6749

**Provider Service Line** 

- RadMDSupport@Evolent.com
- Call 1-800-327-0641

Provider Education requests or questions specific to Evolent

Priscilla Singleton

Sr. Provider Relations Manager

1-314-387-5023 • psingleton@evolent.com

# RadMD Demonstration



# THANK YOU!

EVOLENT DOES NOT ALLOW ANY THIRD PARTIES TO USE EVOLENT OR EVOLENT CLIENT DATA FOR ANY PURPOSE OTHER THAN PROVIDING SERVICES ON BEHALF OF EVOLENT OR EVOLENT CLIENTS.