

Wellcare (Georgia) Musculoskeletal (MSK) Management Program

Provider Training



Evolent Program Agenda

Our MSK Program



Authorization Process

Other Program Components



Provider Tools and Contact Information



RadMD Demo



Questions and Answers



Connecting Our Brands is About Connecting Care



evolent -

Our Motivation

Patients

- **Better Treatment** ۲
- **Better Health** •

Providers

- Less Friction
- Appropriate Care

MSK Prior Authorization Program



• Wellcare will begin a prior authorization program through Evolent for the management of MSK Services.

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IMPORTANT DATES

- Program start date: January 1, 2024
- Begin obtaining ۲ authorizations from Evolent on January 1, 2024, for services rendered on or after January 1, 2024.

PROCEDURES

- Outpatient, Interventional pain management
- •
- lumbar and cervical spine
- surgeries
- In Office Provider
- Hospital

& SETTINGS INCLUDED

- Inpatient and outpatient
- hip, knee, shoulder,
- Surgery Center



MEMBERSHIP INCLUDED

Medicare



NETWORK

• Evolent will manage services through Wellcare's contractual relationships.





Interventional Pain Management (IPM)

IPM Procedures Performed Outpatient

- Spinal Epidural Injections \bullet
- Paravertebral Facet Joint Injections of Blocks \bullet
- Paravertebral Facet Joint Denervation (Radiofrequency (RF) Neurolysis) \bullet
- Sacroiliac Joint Injections
- Sympathetic Nerve Blocks
- Spinal Cord Stimulators (Effective January 1, 2024)

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IPM Exclusions

Exclusions

- Hospital Inpatient •
- Observation \bullet
- Emergency Room/Urgent Care Facility

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Lumbar and Cervical Spine Surgery

Lumbar and Cervical Spine Surgeries Performed Inpatient and Outpatient

- Lumbar Microdiscectomy \bullet
- Lumbar Decompression (Laminotomy, Laminectomy, Facetectomy & Foraminotomy) \bullet
- Lumbar Spine Fusion (Arthrodesis) With or Without Decompression – Single & Multiple Levels
- Cervical Anterior Decompression with Fusion Single & Multiple Levels \bullet
- Cervical Posterior Decompression with Fusion Single & Multiple Levels
- Cervical Posterior Decompression (without fusion) \bullet
- Cervical Artificial Disc Replacement Single & Two Levels
- Cervical Anterior Decompression (without fusion)
- Lumbar Artificial Disc Single & Two Levels
- Sacroiliac Joint Fusion

Hip and Knee Surgery

Hip Surgeries Performed Inpatient and Outpatient

- Revision/Conversion Hip Arthroplasty
- Total Hip Arthroplasty/Resurfacing \bullet
- Femoroacetabular Impingement (FAI) Hip Surgery \bullet (includes CAM/pincer & labral repair)
- Hip Surgery Other (includes synovectomy, loose body removal, debridement, diagnostic hip arthroscopy, and extra-articular arthroscopy knee)

Knee Surgeries Performed Inpatient and Outpatient

- Revision Knee Arthroplasty
- Total Knee Arthroplasty (TKA)
- Partial-Unicompartmental Knee Arthroplasty (UKA)
- Knee Manipulation under Anesthesia (MUA)
- Knee Ligament Reconstruction/Repair
- Knee Meniscectomy/Meniscal Repair/Meniscal Transplant
- Knee Surgery Other (includes synovectomy, loose body removal, diagnostic knee arthroscopy, debridement with or without chondroplasty, lateral release/patellar realignment, articular cartilage restoration)

Shoulder Surgery

Shoulder Surgeries Performed Inpatient and Outpatient

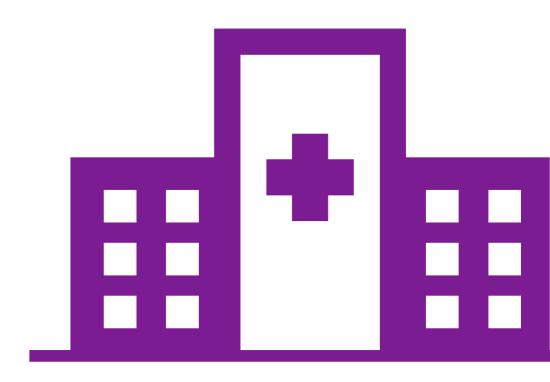
- Revision Shoulder Arthroplasty
- Total/Reverse Shoulder Arthroplasty or Resurfacing \bullet
- Partial Shoulder Arthroplasty/Hemiarthroplasty ۲
- Shoulder Rotator Cuff Repair \bullet
- Shoulder Labral Repair \bullet
- Frozen Shoulder Repair/Adhesive Capsulitis \bullet
- Shoulder Surgery Other (includes debridement, manipulation, decompression, \bullet tenotomy, tenodesis, synovectomy, claviculectomy, diagnostic shoulder arthroscopy)

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Surgery Exclusions

Exclusions

Emergency Surgery – admitted via the Emergency Room \bullet



Reconstructive spinal deformity surgery does not require prior authorization. However, Evolent will monitor provider use of CPT codes 22800-22819.

CPT Codes Requiring Prior Authorization (IPM Example)



Review Claims/Utilization Review Matrix to determine CPT codes managed by Evolent.



Includes CPT Codes and their Allowable Billable Groupings.



Located on RadMD.com



Defer to Wellcare's Policies for Procedures not on Claims/Utilization Review Matrix.

| Proced |
|--|
| Sacroiliac J |
| Spinal Cord Trial |
| Spinal Cord Insertion, R Removal |
| Sympathetic |

| IPM PROCEDURES | | | | | |
|------------------------------|---------------------|---|---|--|--|
| edure Name | Primary CPT Code | Allowable Billed Groupings | Ancillary Procedures/Code | | |
| Joint Injection | 27096 | 27096, G0260 | | | |
| d Stimulator | 63650 | 63650, 63655 | L8680, L8681, 95970, 95971, 95972, 77002 | | |
| d Stimulator Revision, or | 63655 | 63650, 63655, 63661, 63662, 63663, 63664, 63685, 63688 | L8679, L8680, L8682, L8683, L8684, L8685, L8686, L8687, L8688, L8689, L8695, C1767, C1816, C1820, C1822, C1823, 95970, 95971 95972, 77002 | | |
| tic Nerve Block | 64510 | 64510, 64517, 64520, 64530 | 77003 | | |

CPT Codes Requiring Prior Authorization (Spine Surgery Example)

Review Claims/Utilization Review Matrix to determine CPT codes managed by Evolent.

Includes CPT Codes and their Allowable Billable Groupings.

Located on RadMD.com

Defer to Wellcare's Policies for Procedures not on Claims/Utilization Review Matrix. **Procedure Nan**

Lumbar **Microdiscectomy**

Lumbar Decompression

Lumbar Fusion – Single Level

| | | LUMBAR SPINE SURGE | | |
|----|---------------------|--|--|--|
| me | Primary CPT Code | Allowable Billed Groupings | Additional Covered Procedures/Code | Ancillary Procedures/Cod |
| У | 63030 | 62380, 63030, +63035 | | |
| | 63047 | 63005, 63012, 63017, 63042, +63044, 63047, +63048, 63056, +63057 | Microdiscectomy: 62380, 63030, +63035 | |
| | 22612 | 22533, 22558, 22612, 22630, 22633, +63052, +63053 | Microdiscectomy: 62380, 63030, +63035 Decompression: 63005, 63012, 63017, 63042, +63044, 63047, +63048, 63056, +63057 | Instrumentation: +22 +22841, +22842, +228 +22853 Bone Grafts: +20930 +20931, +20936, +209 +20938 Bone Marrow Aspira 20939 |



Prior Authorization Process Overview



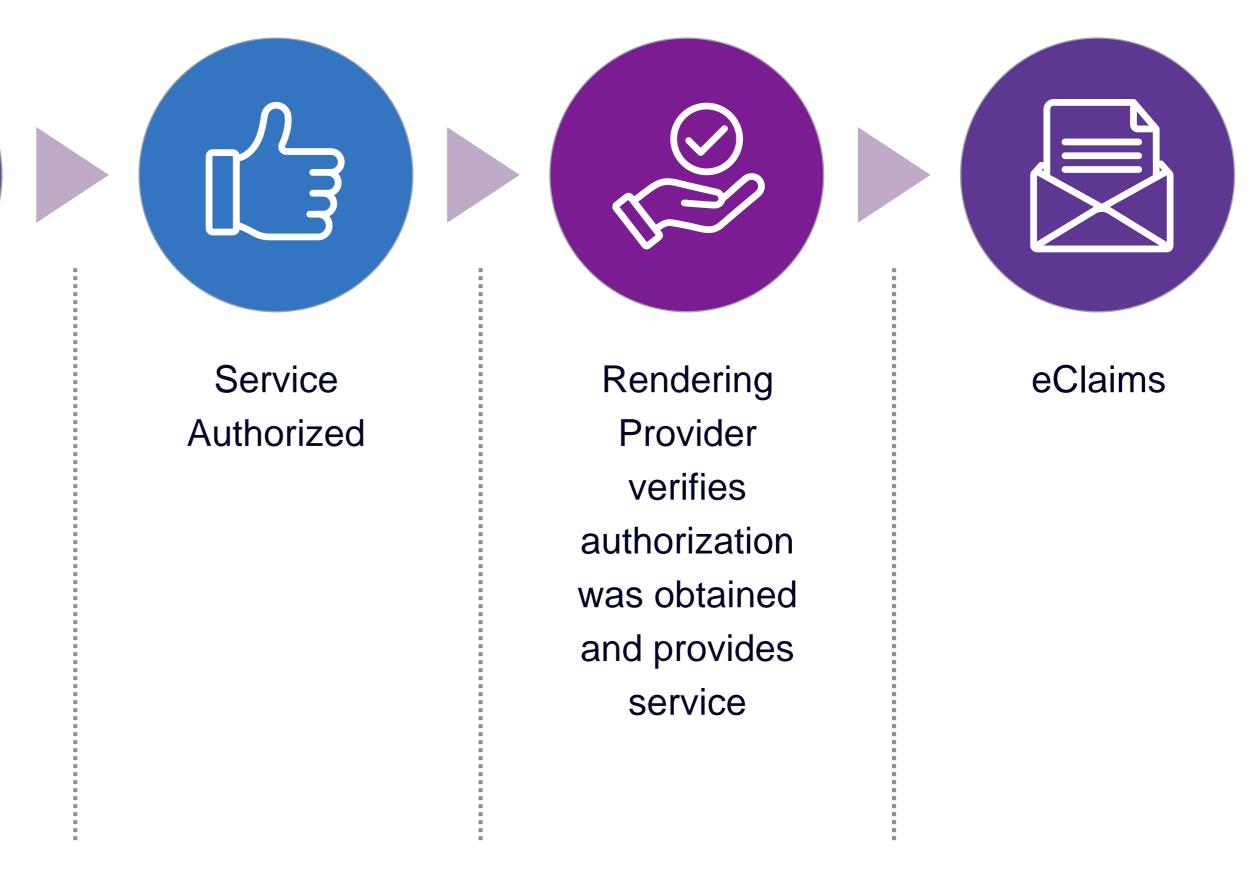
Ordering Physician is responsible for obtaining prior authorization

MSK provider may be both ordering and rendering

Submit requests online through RadMD.com or by phone



Information evaluated via algorithm and medical records



Evolent's Clinical Foundation & Review



Clinical Algorithms collect pertinent information

Fax/Upload Clinical Information (upon request)

Clinical Review by Evolent's Specialty Clinicians

Peer-to-Peer Discussion

- Clinical guidelines were developed by practicing specialty physicians, through literature reviews and evidenced-based research. Guidelines are reviewed and mutually approved by Wellcare and Evolent Medical Officers and clinical experts. Clinical Guidelines are available on RadMD.com
- Algorithms are a branching structure that changes depending upon the answer to each question.
- The member's clinical information/medical record will be required for validation of clinical criteria before an approval can be made.
- Evolent has a specialized clinical team focused on MSK.
- Peer-to-peer discussions are offered for any request that does not meet medical necessity guidelines.
- Our goal ensure that members are receiving appropriate care.

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Authorization for IPM

Special Information

- Bi-lateral IPM injections performed on the same date of ulletservice do not require a separate authorization. An authorization will cover bi-lateral as well as multiple levels on the same date of service. (Please refer to clinical guidelines for potential restrictions)
- Add on codes do not require separate authorization and are to be used in conjunction with the approved primary code for the service rendered.

• Every IPM procedure performed requires a prior authorization; Evolent will not authorize a series of epidural injections.

IPM Clinical Checklist Reminders

IPM Documentation



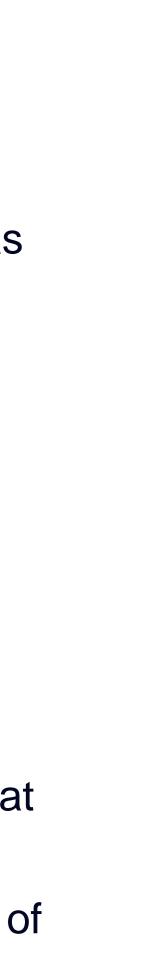
Conservative Treatment: Frequently, specifics of active conservative treatment/non-operative treatment are not present in office notes. Details such as duration and frequency should be provided in order to ensure 6 weeks has been attempted with the past 6 months. Official physical therapy records do not need to be obtained but the provider should supply a summary of these details. Physical therapy is not the only means of active conservative treatment acceptable; physician directed home exercise programs as well as chiropractic care are among other examples of appropriate treatments.



Visual Analog Scale (VAS) Score and/or Functional Disability: A VAS score is an acceptable method to relay intensity of pain. However, a description of functional disability is also accepted as a means for measuring pain (e.g., noting that the member is no longer able to perform work duties, daily care, etc).



Follow Up to Prior Pain Management Procedures: For repeat treatments, follow up is required in regard to what procedure was completed, how much and for how long relief was obtained, active participation in ongoing conservative treatment, and to what level the pain has returned. A follow up office is not required; documentation of telephone encounters with the member are acceptable to satisfy this requirement.



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Authorization for Surgery

Special Information

- - Example 1: A lumbar fusion authorization includes decompression, instrumentation, etc.

Most surgeries require only one authorization request. Evolent provides a list of surgery categories to choose from and the surgeon's office must select the most complex and invasive surgery being performed as the primary surgery.

Example 2: A knee ligament reconstruction includes meniscectomy, debridement, etc.

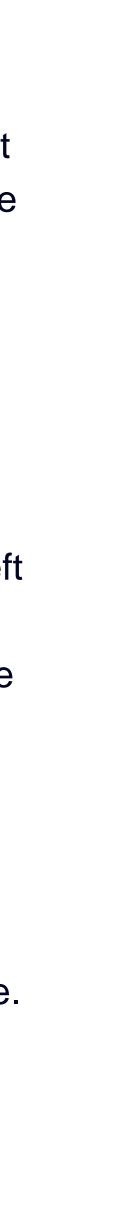
Bilateral hip, knee, or shoulder surgeries require authorization for both the left and right side. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed concurrently.

The ordering physician must obtain prior authorization with Evolent prior to performing the surgery/procedure.

Date of service is required.

Inpatient admissions continue to be subject to concurrent review by Wellcare.

Facility admissions do not require a separate prior authorization. However, the facility should ensure that an Evolent prior authorization has been obtained prior to scheduling the surgery/procedure.



Surgery Clinical Checklist Reminders

Surgery Documentation



Details regarding the member's symptoms and their onset/duration



Physical exam findings



Conservative treatment modalities with dates and duration (e.g., physical therapy, home exercise plan, injections, medications, activity modification)



Diagnostic imaging results



Ordering physician's surgical plan (including a discussion about the potential risks and benefits of the procedure) (BMI, smoking history, mental status for some surgeries)

Evolent to Physician: Request for Clinical Information



A fax is sent to the provider detailing what clinical information that is needed, along with a fax coversheet.



We stress the need to provide the clinical information as quickly as possible so we can make a determination.



Determination timeframe begins after receipt of clinical information.



Failure to receive requested clinical information may result in non certification.

Date: March

| ORDERING PHYSICIA | N: | Dr. Clifford | |
|--|-------------------------------------|---|---|
| AX NUMBER: | | | TRACKING NUMBER: |
| E: Authorization | Request | MEMBER ID: | |
| ATIENT NAME: | Cindy | 50 - C | |
| HEALTH PLAN: | | | |
| We have received yo | ur request | for Lumbar Decon | mpression. We are unable to approve based on the information provided to |
| date, please respond | to this fax | as soon as possibl | le. |
| | st two of | the following: pl | of conservative treatment for 6 consecutive weeks in the last 6 months. hysical therapy, physician-directed home exercise plan, epidural steroid |
| | | Addi | itional information is still needed. |
| provided still does the documentation delay authorization Missing Clinical: S | needed b pecific da ude at le | t the medical ne elow which may tes and duratio ast two of the f | ecompression along with additional records. However, the information recessity of these services to make a determination on this case. Please see allow us to make a positive determination. Only sending daily notes may on of conservative treatment for 6 consecutive weeks in the last 6 following: physical therapy, physician-directed home exercise plan, itions. |
| You may submit re- | | | re as requested by uploading them on <u>www.radmd.com</u> . Please do not |
| | | | aining prior authorizations and for submitting the clinical records if le with the clinical information identified above. |
| | ed by a clin | nician, and you w | to process your request. Once this information has been received, the will be notified of the determination. The ordering provider may call to |
| | Subm | itting a prior aut | thorization request on RadMD is fast and efficient! |
| | | | |

and much more! To get started, visit www.RadMD.com, select New User and submit an Application for New Account.

Submitting Additional Clinical Information



- Records may be submitted:
- Upload to <u>RadMD.com</u>
- Fax using Evolent coversheet



Location of Fax Coversheets:

- Can be printed from RadMD.com
- Call: 1-800-424-5388



Use the case specific fax coversheet when faxing clinical information to Evolent

quest Verification: Detail

ical Document

Print Fax Cover Sheet

Request Additional Visits

s Request

| Member | | Provider | |
|---------------------------------------|------------------------|------------------|---------------------------|
| Name: | Evo Lent | Name: | Memorial Hospital |
| Gender: Date of Birth: | Female 5/24/1971 | Address: | 123 Main St, New City, ST |
| Member ID: | AB123456 | Phone: | 12345 123-456-7890 |
| Health Plan: | ABC Health Plan HMO | Tax ID: UPIN: | 987654321 |
| Spoken Language: Written Language: | | Specialty: | |



Clinical Specialty Team: Focused on IPM



IPM Review

Initial clinical review performed by specialty trained IPM nurses

Clinical review team will contact provider for additional clinical information

Anesthesiologists and pain management specialists conduct clinical reviews and peer-to-peer discussions on IPM requests

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Clinical Specialty Team: Focused on MSK



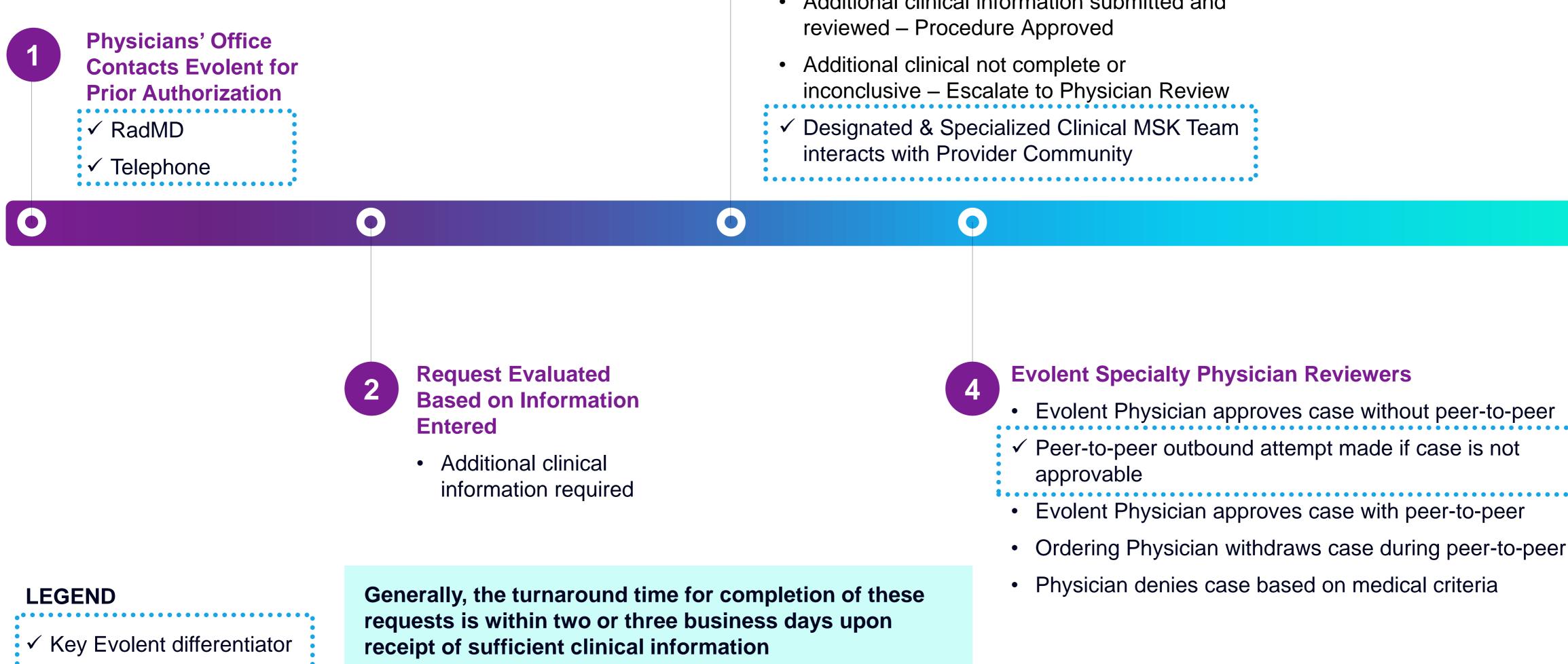
MSK Surgery Review

Initial clinical review performed by specialty trained surgery nurses Surgery concierge team will contact provider for additional clinical information

Orthopedic surgeons or neurosurgeons conduct clinical reviews and peer-topeer discussions on surgery requests



MSK Clinical Review Process



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Evolent Initial Clinical Specialty Team Review

- Additional clinical information submitted and

Urgent/Expedited Authorization Process

- If an urgent clinical situation exists (outside of a hospital emergency room) during business hours, please call Evolent immediately.
- The Evolent website <u>RadMD.com</u> cannot be used for medically urgent or expedited prior authorization requests during business hours. Those requests must be processed by calling the Evolent call center at 1-800-424-5388.
- Turnaround time is within 24 calendar hours not to exceed 72 calendar hours.

Authorization Validity Period

- IPM
 - 60 days from date of request
- Surgery
 - Inpatient 60 days from date of request
 - Outpatient SDC/Ambulatory 60 days from date of request
- The date of service/request that is selected at the time of the prior authorization request, will be used to determine the validity period. If the date of service/request changes, please contact Evolent to update.

Denial Notification

- Notifications include an explanation of services denied and the clinical rationale.
- **Medicare plans:** Effective 8/5/2024, peer-to-peer discussions must be performed before a final determination has been made on the request.
- Medicare re-opens are only allowed if the request complies with the CMS definition of a re-open. Providers will continue to have the option to submit an appeal utilizing the health plan's process.
- In the event of a denial, providers are asked to follow the instructions provided in their denial letter.

Claims and Appeals

Claims Process:

- Providers should continue to submit their claims to Wellcare of Georgia.
- Providers are strongly encouraged to use EDI claims submission.

Appeals Process:

- In the event of a prior authorization or claims payment denial, providers may appeal the decision ٠ through Wellcare of Georgia.
- Providers should follow the instructions on their non-authorization letter or Explanation of Payment \bullet (EOP) notification.

IPM Points



Injections in all regions of spine are managed



Date of Service is required for all requests



Each IPM procedure must be prior authorized



No series of epidural injections



Specialty Nurses and Physicians review IPM requests

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MSK Surgery Points: Lumbar/Cervical Spine Surgery



Inpatient and outpatient non-emergent surgeries



Spine Surgery is focused on lumbar and/or cervical spine surgeries



For spinal surgeries, only one authorization request per surgery. For example, a lumbar fusion authorization includes decompression, instrumentation, etc.



Reconstructive spinal deformity surgery does not require prior authorization. However, Evolent will monitor provider use of CPT codes 22800-22819.

MSK Surgery Points: Hip, Knee, or Shoulder Surgery

concurrently.



dislocation, hemiarthroplasty (hip), hardware & foreign body removal.

Bilateral hip, knee, or shoulder surgeries require authorization for both the left and right side. These requests can be entered at the same time and will be reviewed concurrently. ACDF and posterior cervical fusion require authorization for each procedure. These requests can be entered at the same time and will be reviewed

Surgeries addressing the following are not included in the MSK program: trauma, amputation, fracture, active infection, pediatric conditions, congenital malformation, dysplasia (hip), palsy/plegia, osteochondritis dissecans (knee), osteotomy (knee), tumor, cyst, cancer, arthrodesis, girdle resection (hip), denervation (hip), joint

MSK Surgery Points: All Surgeries



Specialized Orthopedic Surgeons or Neurosurgeons will review surgery requests. Inpatient admissions will continue to be subject to concurrent review by Wellcare.



The ordering physician must obtain prior authorization with Evolent prior to performing the surgery/procedure.

Facility admissions do not require a separate prior authorization. However, the facility should ensure that an Evolent prior authorization has been obtained prior to scheduling the surgery/procedure.



Authorizations are valid for 60 days from the date of request. Evolent must be notified of any changes to the date of service.

Provider Tools

- **Request Authorization** \bullet
- View Authorization Status \bullet
- View and manage Authorization Requests with other users \bullet
- Upload Additional Clinical Information \bullet
- View Requests for additional Information and Determination Letters
- View Clinical Guidelines \bullet
- View Frequently Asked Questions (FAQs)
- View Other Educational Documents \bullet
- Interactive Voice Response (IVR) System \bullet for authorization tracking



Available 24/7



1-800-424-5388

Available Monday - Friday 7:00 AM - 7:00 PM EST

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Evolent Website

RadMD.com

RadMD Functionality varies by user:

- Ordering Provider's Office
 - View and submit requests for authorization.

• Rendering Provider

- View approved, pended and in review authorizations for their facility.
- MSK providers are typically both the ordering and the rendering provider.

Online Tools Available on RadMD

- Evolent's Clinical Guidelines
- Frequently Asked Questions
- Quick Reference Guides
- RadMD Quick Start Guide
- Claims/Utilization Matrices



RadMD New User Applica Process - Ordering

STEPS

- 1. Click the "New User" button on the right side of the home page NOTE: On subsequent visits to RadMD, click the "Sign In" butto to proceed.
- 2. Under the Appropriate Description dropdown select "Physician's office that orders procedures".
- 3. Complete the application and click "Submit".
- 4. Open email from Evolent webmaster with new user password instructions.

IMPORTANT

- · Users are required to have their own separate username and password du
- Offices that are both ordering and rendering procedures should request or This will allow you to request authorization on RadMD and see the status of

| | RadMD S | ign In | | | |
|--------------------------|--|--|---|-------------------------------------|----------|
| ntion 1 | | EXPEDITED authorized the Evolent call certain the Evolent cer | | | |
| | Sign In N | ew User | | | |
| | Track an A | uthorization | | | |
| | Authorization | Tracking Number | Go | | |
| e. 2 | | an Appropriate Descr | - | | |
| 5. | | e that orders procedu | | | |
| on | Health Insurance | ere procedures are po | enormea | | |
| | | nt Facility or Hospital | that performs radiati | on oncology proce | dura |
| | | that prescribes radia | - | | uur |
| | | e Practitioner (PT, O | 071 | 10100 | |
| | | | <u> </u> | | |
| | Application for a New Account | | | | |
| 3 | In order for your account to be act | yourself. Shared accounts are not allo tivated, you must be able to receive emails upport@magellanhealth.com can be received. | from RadMDSupport@magellanhealth.c | com. Please check with your email a | dministr |
| | Which of the following best des | | ieu. | | |
| | Please select an appropriate de | | What about read-only radiology | ∕ offices | |
| | New Account User Information Choose a Username: | | Your Supervisor Unless you are the owner or CE | O of your company, the user's name | /email |
| | | | must be different than the super | | |
| | First Name: | Last Name: | First Name: | Last Name: | |
| | Phone: | Fax: | Phone: | Email: | |
| | Email: | Confirm Email: | | | |
| | Company Name: | Job Title: | | | |
| ue to HIPAA regulations. | Address Line 1: | Address Line 2: | | | |
| dering provider access. | City: | State: | | | |
| | Zip: | [State] | ~ | | |
| of requests. | | | | | |
| | | s | ubmit | | |
| | | | | | |



RadMD New User Applica **Process - Rendering**

STEPS

- 1. Click the "New User" button on the right side of the home page NOTE: On subsequent visits to RadMD, click the "Sign In" butt to proceed.
- 2. Under the Appropriate Description dropdown select "Facility/office where procedures are performed".
- 3. Complete the application and click "Submit".
- 4. Open email from Evolent webmaster with new user password in

IMPORTANT

- Users are required to have their own separate username and password d
- Designate an "Administrator" for the facility who manages access for use
- If multiple staff members entering authorizations need to view approved, authorization requests, they will each need to complete and submit a new account administrator is responsible for granting rendering access for eac

| ation | | /EXPEDITED author | | | |
|---|--|--|--|------------------------------------|-----------|
| e. | Authorizatio | Authorization n Tracking Number t an Appropriate Des ce that orders proced here procedures are | Go scription dures | | |
| ton 3 | Health Insurance Cancer Treatme Physicians office Physical Medice Application for a New Account Please fill out this form only In order for your account to be | ce company ent Facility or Hospit ce that prescribes rac ine Practitioner (PT, nt for yourself. Shared accounts are not | al that performs radiat liation oncology proce OT, ST, Chiro, etc.) allowed. nails from RadMDSupport@magellanhealt | dures | |
| | Which of the following best of Facility/office/lab where proce | | ✓ What about read-only radiol | ogy offices | |
| notructiona | New Account User Informati | ion | Your Supervisor Unless you are the owner or | CEO of your company, the user's na | ame/email |
| nstructions. | First Name: | Last Name: | must be different than the sup | ervisor's name/email. | |
| | Phone: | Fax: | Phone: | Email: | |
| ue to HIPAA regulations. | Company Name: | Job Title: | Affiliated Facilities Facility Tax ID #: | | |
| ers. pended, and in-review | Address Line 1: City: Zip: | Address Line 2: State: [State] | Your Tax IDs: [none] | Add | |
| v user application. The chain | | | Submit | | |

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Shared Access

Evolent offers a Shared Access feature on our RadMD.com website. Shared Access allows ordering providers to view authorization requests initiated by other RadMD users within their practice.

If practice staff is unavailable for a period of time, access can be shared with other users in the practice. They will be able to view and manage the authorization requests initiated on <u>RadMD.com</u>, allowing them to communicate with members and facilitate treatment.

Request Exam or specialty procedure **Physical Medicine** Initiate a Subsequent Request Radiation Treatment Plan Pain Management or Minimally Invasive Procedure Spine Surgery or Orthopedic Surgery **Genetic Testing**

Request Status Search for Requ View All My Req **View Customer**

(including Cardiac, Ultrasound, Sleep Assessment)

Resources and Tools

Shared Access 1 share offer requires your attention Clinical Guidelines Request access to Tax ID

News and Updates

Hot Topic:

| | Login As Username: Login | |
|--------------------------------------|--|--|
| S Jest Juests Service Calls | Tracking Number: Search Forgot Tracking Number? | |



When to Contact Evolent

| Initiating or checking the status of an authorization request | Website: <u>RadMD.con</u> 1-800-424-5388 |
|---|---|
| Initiating a Peer-to-Peer Consultation | 1-800-424-5388 |
| Provider Service Line | <u>RadMDSupport@Evc</u> Call: 1-800-327-0641 |
| Provider Education requests or questions specific to Evolent | Lori Fink <i>Provider Relations Man</i> 1-410-953-2621 • Ifink@ |



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RadMD Demonstration

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THANK YOU!

EVOLENT DOES NOT ALLOW ANY THIRD PARTIES TO USE EVOLENT OR EVOLENT CLIENT DATA FOR ANY PURPOSE OTHER THAN PROVIDING SERVICES ON BEHALF OF EVOLENT OR EVOLENT CLIENTS.